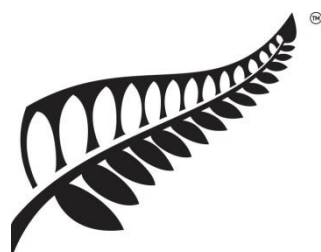


ANNUAL REPORT 2020



**SPORT
NEW ZEALAND**

13 June 2020 5:30pm

Annual General Meeting

14 June 2020 7:00pm

Contest Pilots' Meeting

Report Contents

Annual General Meeting Agenda	3
Minutes of Annual General Meeting June 2019	4
Affiliate Member Votes	10
President's Annual Report	11
Office Holders & Committees	13
Financial Statements	14
GNZ Umbrella Trust	20
Officer & Committee Reports	
Executive Officer	26
Operations	30
Airworthiness	31
Airspace	33
Quality	33
Central Register	34
Awards	35
Membership Development	36
Remits	38
Budget	39
Annual Subscriptions & Entrance Fees	42
Contest Pilots' Meeting Agenda	43
SRC Chairman's Report	43
Minutes of Annual Contest Pilots' Meeting June 2019	46
Proposed Contest Calendar	48
Annual Awards & Trophies	49
Past Winners – Angus Rose Bowl & Friendship Cup	50

Saturday 13 June 2020 – 5:30 pm

Agenda

1. Apologies
2. Establishment of proxies
3. Matters Arising from minutes of the annual meeting 8 June 2019
4. Adoption of President's Annual Report
5. Adoption of financial statements for the year ended 31 March 2020
6. Umbrella Trust report
7. Adoption of Annual Reports of officers and committee chairs
8. Consideration of remits
9. Approval of budget for 2020-2021
10. Fixing of entrance fees and subscriptions for 2020-2021
11. Annual Group membership
12. Elections (nominees in brackets)

President	(Steve Wallace – nominated by AAV)
Vice President	(Vivienne Bryner – nominated by CLV)
Executive Member 1	(Tim Austen – nominated by OGC)
Executive Member 2	
13. Appointment of Auditor (Ashton Wheelans)
14. General business
15. Date and venue of the next annual meeting
16. Closure

**Minutes of the Annual General Meeting Held at the
James Cook Grand Chancellor Hotel, Wellington
Saturday 8 June 2019, Commencing at 0934h**

PRESENT:

Executive Committee: Steve Wallace (President - Chair), Karen Morgan (Immediate Past President), Laurie Kirkham (Treasurer), Max Stevens (Executive Officer), Nigel Davy, David Jensen and Tim Austen (Committee).

Members represented: Auckland Aviation Sports, Auckland, Canterbury, Central Otago, Clutha Valley, Glide Omarama, Gliding Hawkes Bay & Waipukurau, Greytown Soaring Centre, Kaikohe, Masterton Soaring Club, Matamata Soaring Centre, Nelson Lakes, Omarama Gliding Club, Omarama Soaring Centre, Piako, South Canterbury, Taranaki, Taupo, Tauranga, and Wellington.

Committees and officers represented: Airspace, Airworthiness, Central Register, Coaching, Operations, Membership Development, Quality, Webmaster and Sailplane Racing.

APOLOGIES:

David Hirst, Peter Miller, Jim Bicknell, Vern Grant, Roger Read.

PROXIES:

The following were admitted as proxies:

Terry Jones for Central Otago, Max Stevens for Kaikohe.

MATTERS ARISING FROM MINUTES OF THE ANNUAL MEETING 9 JUNE 2018:

Nil.

ADOPTION OF PRESIDENT'S ANNUAL REPORT:

On the motion of Matamata Soaring Centre, seconded by Auckland, the report was **adopted**.

ADOPTION OF FINANCIAL STATEMENTS FOR YEAR ENDED 31 MARCH 2019:

The year resulted in a surplus of \$14,870.

General Fund

The surplus for the General Fund was \$13,870. The main reasons for the surplus were no spending on Coaching, saving on Executive Travel expenses with Zoom meetings, and Website Development costs came in less than budgeted.

Income from Glider Fees declined with inoperable gliders being put on the CAA Deferred list. A further decline is expected this year as a few more gliders have since been added to the CAA Deferred list. A small increase in affiliation fees came from members and Youth Glide, reflecting the increased membership. Youth Glide fees collected were paid to Youth Glide as seen in expenses. Overall income was \$1,400 up on budget.

Airworthiness – Martyn Cook had a very busy June/July including a road trip to Auckland to carry out audits. Mike Strathern was appointed NAO in December 2018, and he has been kept busy including attending a half-day meeting with CAA.

Annual Report – the variations are due to whether or not there is a need to stock up on prepaid envelopes.

CAA Charges were for delegations for the President, Steve Wallace, and the NOO, Martyn Cook; also a change in the delegation procedures in the GNZ Exposition/MOAP.

Coaching – no expenditure on Coaching because our Head Coach, Steve Wallace, was overcommitted with other jobs.

Communications is an annual subscription for Zoom meetings, which is shared with Matamata Soaring Centre.

Concessions Granted to Youth is the Youth Glide fees for members under 26 and in full time work, which GNZ pays out of their affiliation fee. Youth concessions are not fully disclosed in the financials as GNZ waives affiliation fees for under 26 and in full time study but because there is no monetary transaction this concession does not appear in the financials.

Executive Travel reduced by \$3,800 due to Zoom meetings replacing some physical meetings.

Flight Instruction Tools is Martyn Cook's work on development of the training syllabus per his new contract. Since there was no expenditure on Coaching last year, Sport NZ accepted Martyn's syllabus work as eligible for last year's grant funding. We also made a 500 pound (\$1,000 NZ\$) donation to British Gliding Association for use of their Instructors' Manual.

General Expenses covers postage, stationery and framing of awards.

National Membership Register contract increased last year to better reflect the actual hours spent and the extra ongoing tasks under the contract.

Operations Officer expenses are the team's travel costs.

Website Development was work on the BFR, Medical & Ratings database, and annual domain name fees. \$1,000 of this was funded through the Sport NZ grant as a preamble to tracking Coaching.

Youth Soaring Development is also part of our Sport NZ funding and recognises Youth achievements throughout the year.

At balance date the General Fund had balance of \$178,929.

Promotions Fund

The year resulted in a surplus of \$565. The main income is the transfer of \$3.50 per affiliation fee, while donations drop off each year.

FAI Awards is the cost of A & B badges. Last year John Roake found a bag of B badges when cleaning out his stockroom which date back to the '95 Worlds. To introduce these into stock we used a nominal value of \$1/badge which, to balance the transaction, put the FAI Awards expense into negative. Membership Development Committee is members travel expenses for meetings, plus \$640 remuneration for Brian Sharpe. Promotional Advertising is a contribution towards Youth Soaring Development Camp T-shirts.

The Promotions Fund had a balance of \$9,708 at year end.

Instructors Fund

Last year we started to again receive the distribution from NZ Aviation Federation that was suspended for a few years. It is actually a travel allowance for representatives to attend meetings, and is allocated to the Instructors' Fund. Piako Gliding Club was paid \$1,530 as a contribution towards their instructor training course, so the year resulted in a deficit of \$330 and there was a balance of \$5,031 at year end.

Tasman Trophy Fund

The usual \$1,500 transfer from affiliation fees, and no costs last year. The fund has a balance of \$14,796.

Balance Sheet

Prepayments relate to transactions that went through last financial year but pertain to this financial year. For Soaring NZ it is the two winter issues which fall into the following financial year. For Sport NZ, their funding year is July to June, and prepayment is the Apr-June portion.

Loans Fund

The one remaining loan to Tauranga was paid off in full in October and the final gifting of \$10,398 was made to the Umbrella Trust and the Loans Fund was wrapped up. The total gifting to the Umbrella Trust was \$446,398.

Audit

Our auditor, Mead Stark, merged with Ashton Wheelans, so we had a new auditor this year, which created a bit of extra work getting them up to speed.

The financials have been audited with no issues and no changes from those published in the booklet.

On the motion of Wellington, seconded by Tauranga, the accounts were **adopted**.

UMBRELLA TRUST REPORT

Last year resulted in a surplus of \$39,882 before grants.

Pryde Levies were down on the previous year despite Coaching Programs being run both years, 2018 was an extraordinary year for contest participation. Pryde levies have remained at \$10 since the Pryde Trust was formed in 1984, so the Trustees have deemed an increase is warranted. As from 1 April 2019 the levy increased to \$15/participant.

Interest from Club Loans decrease as the loans are paid off, while interest from investments increase with more funds available to invest.

Portfolio returns increased on the previous year, but still low at 4.64% (2018: 3.84%) after tax and fees. Returns since inception are 6.04% after tax and fees, so certainly at the bottom end of expectations (6-8%). Last year various investment products were compared, and even though Trustees are disappointed with current returns, the BNZ Private Banking Portfolio still came out on top for returns and risk. Recently Christian Derold was appointed a Trustee who works in Investment so we are hoping he will assist us moving forward.

The Trust's expenses are inclusive of GST as the entity isn't registered for GST. The extra Accounting & Secretarial this year is mainly due to work on Investment Comparisons, also liaising with Piako Gliding Club regarding a potential loan and actioning the Pryde Levy increase.

Grants

Whenever we assess grants we try to anticipate funds required for major upcoming events and keep money aside for these. In the Income Statement it may appear we have granted funds exceeding income or we have a surplus to grant, but this statement does not show grant funds bought forward nor account for funds that only allow for 50% of the surplus to be available for grants, so in the AGM booklet a spreadsheet is included tracking funds available for grants, and this is what Trustees refer to when assessing grants.

Grants awarded last year were:

- Patrick Dreissen \$4,000 towards competing in the Czech Republic World Champs
- Nigel Davy on behalf of the Omarama Gliding Club were granted \$4,000 towards a coaching programme run during the SI Regionals

- Brian Sharpe on behalf of Wellington Gliding Club were granted \$2,280 towards a coaching programme run during the CD Regionals
- The Youth Soaring Development Camp Omarama was again granted \$2,000 which they give in grants to attendees.

Club Loans

Canterbury pays a fixed \$7,000 per quarter which covers interest and principal, and this exceeds principal expectations, plus they made an extra lump sum repayment of \$5,000 at the beginning of last year, so they are well in ahead on their repayments.

Taranaki, this is their last year to run, with final principal due in August 2019.

Wellington did not make an early principal repayment this year per previous years, so their loan balance remains the same as last year (their annual principal is due in September).

The final gifting from the GNZ Loans Fund of \$10,398 was received October 2019.

Audit

The Trust financials have been audited with no issues and no changes from those published in the booklet.

The report was **adopted** on the motion of Clutha Valley, seconded by Tauranga.

ADOPTION OF ANNUAL REPORTS OF OFFICERS & COMMITTEES:

Reports had been pre-circulated to all affiliates, delegates, officers and committee members and were **adopted** en-bloc on the motion of Matamata Soaring Centre, seconded by Taupo.

CONSIDERATION OF REMITS:

Executive Committee

None received.

APPROVAL OF BUDGET FOR 2019-2020:

General Budget

A fairly static membership is assumed, and a reduction in the income from Glider Fees because a few more gliders were put on the CAA Deferred list last year.

The budget for Executive Travel is reduced with the use of Zoom for meetings.

The cost of the Annual Report fluctuates from year to year depending on whether a box of prepaid envelopes is required or not.

The budget for Airworthiness is increased, as our new Airworthiness officer, Mike Strathern, plans to run engineering refresher courses this year.

\$10k for CAA charges allows for the 5 yearly Part 149 renewal due this year, and approval of Martyn Cook's new training program.

With Flight Instruction Tools being covered by the Sport NZ grant due to no expenditure on Coaching, this expense is transferred to the Grant Expenditure section.

At the time of doing this budget, we did not have a Head Coach, so nothing was budgeted for Coaching.

Website Development, we've allowed \$3k, \$1k of which is funded from the Sport NZ grant.

Overall the budget results in a \$1k deficit, but given the surplus last year, there is no proposal to increase fees, and we also have room for Coaching expenditure now that a new Head Coach has been since appointed.

Based on this budget, no changes to affiliation fees are proposed.

Promotions Budget

The main income is the \$3.50 per member from affiliation fees, while donations and interest dwindle. Expenses are the usual cost of A & B badges issued, first competition awards and promotional copies of SNZ. Brian Sharpe has asked for a budget of \$8k to cover his remuneration, and travel costs for club visits by the Membership Development team.

On the motion of Clutha Valley, seconded by Matamata Soaring Centre, the budget was **approved**.

FIXING OF ENTRANCE FEES & SUBSCRIPTIONS FOR 2019-2020:

Rules 11 and 40 require the AGM to fix the annual subscriptions and entrance fees payable by each class of membership on the recommendation of the Executive.

Having regard to the budget, the Executive recommended for 2019-2020 no change in the flying member affiliation fee of \$100.00 (incl GST) and no change in the aircraft levy of \$100.00 (incl GST), as follows:

1. Annual Subscriptions and Aircraft Levy:

(A) GNZ Full Members.

An affiliation fee at the rate of \$100.00 (including GST) for each flying member of the GNZ Full Member struck as follows;

- (i) Flying members on the Central Register at 31 October each year.*
- (ii) Flying members joining between 1 November and 31 January = 100% of Affiliation Fee, joining between 1 February and 30 April = 50% of Affiliation Fee, and joining between 1 May and 30 June = 25% of affiliation fee.*

The Annual Subscription for a new GNZ Full Member granted provisional membership by the Executive Committee shall be calculated according to (A) (ii).

A flying member, with membership of more than one GNZ Member, shall declare a primary GNZ Member through which the Affiliation Fee will be paid.

(B) GNZ Associate Members.

An affiliation fee at the rate and struck as for one flying member of a GNZ Full Member.

(C) GNZ Annual Group Members

An affiliation fee for each flying member at the rate and struck as for one flying member of a GNZ Full Member except for the Air Training Corps Association of New Zealand, which shall pay a subscription at the rate equivalent to the affiliation fee for five flying members of a GNZ Full Member.

(D) GNZ Commercial Members.

- (i) An affiliation fee for each flying member of the GNZ Commercial Member at the rate and struck as for a GNZ Full Member.*
- (ii) For Glide Omarama/Southern Soaring a combined fee of \$7,200 (plus GST), which includes the aircraft levy as struck in (F) below.*

- (iii) *For any other organisation admitted to GNZ Commercial Membership a fee set by the Executive Committee having regard to the membership application and/or business plan of the applicant for the year of application. Subsequent Subscriptions shall be set by AGM.*

(E) GNZ Soaring Centre Members.

An affiliation fee at the rate and struck as for one flying member of a GNZ Full Member.

- (F) Aircraft on the NZ register with nationality and registration marks ZK-Gnn at 31 October each year, a levy of \$100.00 (including GST), unless exempted by the Executive.**

[Definitions: For the purposes of determining liability for the payment of a GNZ affiliation fee, a flying member is as defined in Appendix 1-B of the GNZ MOAP. Similarly, tow-pilots flying club-operated tow planes, winch and auto-launch drivers, and GNZ Engineers (non-LAME) shall be treated as flying members for affiliation fee purposes.]

2. Entrance Fees:

An organisation admitted to membership of GNZ shall pay an entrance fee of \$120.00 (including GST), payable on granting provisional or confirmed membership.

The Executive's recommendation was put to the vote and **approved** on a show of hands.

ANNUAL GROUP MEMBERSHIP:

The meeting was advised that the Annual Group Memberships of the NZ Air Training Corps Association of NZ and the Masterton Soaring Club had been renewed by the Executive for a further year in accordance with Rule 7(c).

ELECTIONS TO EXECUTIVE COMMITTEE:

Steve Wallace (President), David Hirst (Vice President) and Tim Austen each had one year remaining of their two-year terms. Nigel Davy and David Jensen had completed their two-year terms. Karen Morgan had completed her one-year term as Immediate Past President.

Accordingly, nominations were invited and received for two Executive Committee positions as follows:

Executive Member	Karen Morgan	2-year term	Nominated OSC	Seconded PKO
Executive Member	Nigel Davy	2-year term	Nominated OGC	Seconded WLN

It was also noted that Youth Glide NZ had nominated Maria Cramp as its representative to attend Executive meetings.

With acclamation, the nominees were declared elected for the specified terms.

APPOINTMENT OF AUDITOR:

On the motion of Taranga, seconded by Taranaki, the firm of Ashton Wheelans, Chartered Accountants of Wanaka, was **appointed** as auditor.

GENERAL BUSINESS:

None.

2020 ANNUAL MEETING:

The Executive proposed that the next meeting should be held in Wellington on 13 June 2020, one week later than usual, as the default arrangement. Meanwhile, an alternative venue is under consideration.

The President declared the meeting closed at 10:03 am.

Read and adopted as a true and correct record this 10th day of August 2019.



Chairman

AFFILIATE MEMBER VOTES

Rule 25: Full Members of the Association shall be entitled to one vote for each 25 flying members as recorded in the Association's records at the 31st October prior to the meeting or part thereof with a maximum of five at General Meetings. Each Annual Group Member, Soaring Centre Member, and Commercial Member shall be entitled to one vote.

Affiliate Member	Members	Votes	Affiliate Member	Members	Votes
Auckland Aviation SC	45	2	Masterton Srng Club	5	1
Auckland GC	89	4	Matamata Srng Centre	-	1
Canterbury GC	74	3	Nelson Lakes GC	18	1
Central Otago FC	16	1	Norfolk Aviation SC	3	1
ATCANZ	-	1	Omarama GC	38	2
Clutha Valley GC	2	1	Omarama Srng Centre	-	1
Glide Omarama	40	2	Piako GC	58	3
Gliding Hawkes Bay & Waipukurau	32	2	Rotorua GC	6	1
Gliding Hutt Valley	8	1	South Canterbury GC	14	1
Gliding Manawatu	35	2	Taranaki GC	16	1
Gliding Wairarapa	9	1	Taupo GC	38	2
Greytown Srng Centre	-	1	Tauranga GC	39	2
Kaikohe GC	15	1	Wellington GC	66	3
Marlborough GC	5	1			
			Total	671	43

Note: The membership numbers above are flying members as at 31 October 2019. The total of 671 increased to 690 by 31 March 2020.

PRESIDENT'S ANNUAL REPORT

Well what a year it has been. It is not possible to write a report without mentioning the all dominating feature of 2020 (to date), that being the effects of COVID-19. We are lucky as a sport that the shutdown came towards the end of our season and despite having to sit at home during some amazing weather (of course), event wise we didn't miss much. It was very pleasing to see the way our many talented, resourceful and resilient people responded with online webinars, videos, Zoom meetings and around NZ E-Sport glider racing. You certainly can't keep a good team down.

Adapting to the current environment has meant the AGM this year has also had to go online, so while it will be a scaled back affair, the expectation is that next year we will return to the full symposium weekend agenda at Taupo as originally planned.

So how did we do this year just gone with respect to our three main key performance indicators?

1. **Safety** – I am very pleased to report we have had another good year. In particular, no fatalities and no serious injury accidents. This makes three years in a row now without a fatality and historically this is a very significant achievement. So well done all. Now more than ever though is the time to not get complacent. The risks have not changed, but maybe the behaviours have? Let's all double down on our efforts to keep safety at the forefront of everything we do. It is also great to see that incident reporting is remaining consistently high and to me this speaks volumes to a change in culture within GNZ where reporting an incident that you either see or are involved in, is now the norm and not the exception. It is no longer acceptable to sweep these things under the carpet, not own up, pretend they didn't happen, believe it is somebody else's problem or not file an OPS 10. Keep them coming and we will all be the safer for it.
2. **Membership** – after two years of increases, unfortunately this year we have had a drop despite having had a particularly good flying year. The hopefully temporary closure of Glide Omarama has had an impact on these numbers. Youth and female member numbers remain relatively stable however which is a good thing. The focus of the membership development committee (MDC) remains as one of delivering a quality experience with the belief that if we get the delivery of the experience right at each club, the numbers will follow. We are awaiting the final approval from CAA for the modernized online training program and this along with the program that the MDC has developed will be rolled out to clubs over the next year or maybe two. We are playing a game of long-term improvement and there is much yet to do but the end result will be better gliding club experiences for all and increasing or stable membership.
3. **Finance** – this year's budget has been a particularly challenging one to develop with much change and one-off costs and losses in revenue to take into account compared to normal years. We are anticipating a net loss this year mostly due to large costs expected from the CAA associated with rule change petitions and the flight training program approval. Prudent budget management in past years however has resulted in accumulated funds sufficient to cover these one-off costs and our financial position and ability to deliver services to the GNZ membership remains sound. The imminent demise of Soaring NZ as an uneconomic printed publication however does represent a saving to each GNZ member of \$75 per person. The GNZ however feels that it is important to have funds available for the continuation of quality communication with the membership. For this to be delivered in a reliable and professional manner will cost money. The exec committee therefore will be proposing a remit to retain \$25 per member of the \$75 dollar Soaring NZ saving as a Communication Levy. Members

still receive an overall \$50 saving. I trust this remit will receive support from the membership.

To keep our organization running smoothly and our key indicators 'in the green' we need the right people in the right places doing the right things. Our people are our key to our success, and we are fortunate to have some of the best. Succession planning is always an agenda item at executive meetings. The team has remained relatively stable this year. Below however is a quick summary of changes in key people.

Executive committee. This year David Hirst, our current Vice President, and Karen Morgan, our past President, both retire from the committee after long and valuable tenures. I wish to thank them for their outstanding contributions. Dave will remain very busy taking on the role of CFI for the Wellington Gliding Club and Karen will enjoy a well-deserved step back from her senior GNZ roles. I look forward to the AGM and the nominations that will bring new blood and fresh ideas to the committee.

Youth Glide Rep. James Mitchell replaces Maria Cramp as the appointed YGNZ representative on the executive committee ensuring youth have a voice at the 'top' table. This is also a great experience for youth as they get a first-hand insight into the running of a large national organization. We're not only training pilots but perhaps we are training future CEO's too.

NZAF Representative. Tim Hughes has replaced Tom Davies as the GNZ rep to the NZAF. Along with the help of Karen Morgan, Tim was able to secure significant funding from the NZAF this year to support air space development work that will ensure continued access to airspace for GA aircraft (including gliders) that would have otherwise disappeared. Tim has also been doing some outstanding work on the ADS-B front to try and ensure suitable ADS-B units receive approval from the CAA so that gliding can participate in the ADS-B roll out and continue to have access to controlled airspace.

Sailplane Racing. Rob Lyon and the team continue to do a great job working hard to implement a competition calendar that fits with the needs of host clubs and the insights gleaned from the competition pilot survey. Two positions become available on this committee this year with the retirement of Mark Tingey and the end of term for Milan Kmetovics.

All other committees and appointed officers are working well, and I'd like to thank all those that step up as volunteers or lightly paid contractors to fulfill these roles. GNZ is largely a volunteer-based organization and if it were not for the dedication and thousands of hours put in by those selfless enough to contribute their time and skills, none of what we do would be possible. So, next time you hop in your glider to go flying, pat yourself on the back in recognition of what you do to help others in this amazing sport and if not, ask yourself what you could do to help.

I wish you all the best for a safe and exciting year of gliding ahead.

Steve Wallace, President

OFFICE HOLDERS & COMMITTEES 2019-20

Executive:

President Steve Wallace
Vice President David Hirst
Member Karen Morgan
Member Nigel Davy
Member Tim Austen
Treasurer Laurie Kirkham
Executive Officer Max Stevens

Quality Manager Terry Jones

Auditor Ashton Wheelands

Operations:

NOO Martyn Cook
Northern ROO David Moody
Central ROO David Hirst
South Island ROO Graham Erikson

Airworthiness NAO Mike Strathern

Awards Officer Edouard Devenoges

Central Register Mgr Laurie Kirkham

Webmaster Tim Bromhead

Membership Development Team:

Chairman Brian Sharpe
Member Sabrina Schels
Member Malcolm Piggot
Member Ben Wilson
Member Tim Tarbotton

Airspace:

Chairman Trevor Mollard
Northern Russell Thorne
Central Tony Passmore
Southern Kevin Bethwaite

Sailplane Racing:

Chairman Rob Lyon
Member Nick Oakley
Member Milan Kmetovics
Member Christian Derold
Member Glyn Jackson
Member Mark Tingey

FAI Delegate Max Stevens

Coaching:

National Head Coach Murray Wardell
Northern Region Paul Schofield
Central Region Mark Wilson
David Hirst
Southern Region Nigel Davy

NZ Representative Team Selectors:

Chairman Murray Wardell
Warren Dickinson
Tony Van Dyk

NZAF Delegate Tim Hughes

Medical Advisor Tom Milliken

FINANCIAL STATEMENTS

The year resulted in a surplus of \$10,733.

General Fund

The surplus for the General Fund was \$7,011, which is largely due to less hours required for both our Executive Officer and Airworthiness Officer. The General Fund had a balance of \$185,939 at year end.

A few more gliders were added to the register last year, but since annual fees were invoiced, 10 more gliders have been added to the CAA's deferred list. There is a decrease in affiliation fees reflecting the reduced membership. Youth Glide fees collected were paid to Youth Glide as seen in expenses. Overall income from annual fees were \$1,563 down on budget.

The Distribution from NZAF is a payment of \$300 per meeting attended, and has previously provided income for the Instructors Fund. Tim Hughes was appointed NZAF representative mid-year, and the Executive agreed the fee should be passed on to Tim to help cover his loss of income. So that portion has been brought into the General Fund with the equivalent expense under NZAF Representation.

GNZ received a grant of \$21,739 from NZAF to help towards the cost of Tim Hughes' work on petitions for Queenstown and Middlemarch airspace. Tim's expenses last year covered the Queenstown airspace, and is included under Airspace Committee Expenses.

Earlier in the year Sport NZ indicated they would be reducing our annual grant to \$8,000 for this year, then \$6,000 for the following 3 years. But since Covid-19 Sport NZ has agreed to maintain last year's level of funding for the 2020/21 year.

Civil Aviation Charges was mostly our Part 149 renewal, and a portion for implementation of the new training programme.

Flight Instruction Tools is Martyn Cook's work on the proposed Training Programme, and also includes the cost of a review of the programme by Glide Omarama.

Promotions Fund

The surplus for the Promotions Fund was \$1,022, and the fund had a balance of \$10,740 at year end. The fund was given a boost from increased donations following Brian Sharpe's campaign at last year's AGM, and the Promotional Advertising expense is the cost of the bucket hats related to this campaign.

Instructors Fund

Part of the distribution from NZAF provided income for the Instructors Fund, and with no expenses, ran at a surplus of \$1,200. The fund had a balance of \$6,231 at year end.

Tasman Trophy Fund

The usual \$1,500 transfer from affiliation fees, and no costs last year. The fund has a balance of \$16,296. Australia has not been interested in the Trans Tasman Trophy in recent years, while GNZ would like to reboot it for Youth Glide pilots. But in the meantime, the Executive has decided to suspend the annual contribution from affiliation fees.

Balance Sheet

Sundry Debtors included \$25k grant from NZAF, which was paid in April 2020.

Prepayments relate to transactions that went through last financial year but pertain to this financial year. For Travel and AGM it is bookings and deposits for meetings to be held in the 2021 financial year. For Soaring NZ it is the two winter issues which fall into the following financial year. For Sport NZ, their funding year is July to June, so the prepayment is the Apr-June portion.

Laurie Kirkham, GNZ Treasurer

GLIDING NEW ZEALAND INCORPORATED
INCOME STATEMENT
For the year ended 31 March 2020 (continued)

GLIDING NEW ZEALAND INC										
INCOME STATEMENT For the year ended 31 March 2020 (Continued)										
Allocation of expense items to internal funds										
Total 2019		Total 2020	GNZ General Funds		Promotional Fund		Instructors Fund		Tasman Trophy	
			2020	2019	2020	2019	2020	2019	2020	2019
	EXPENDITURE									
1,620	Auditing	1,650	1,650	1,620						
4,140	AGM Expenses	4,819	4,819	4,140						
172	Airspace Committee Expenses	19,200	19,200	172						
6,619	Airworthiness Committee	2,406	2,406	6,619						
686	Annual Report	1,277	1,277	686						
2,500	Awards Officer's Expenses	2,500	2,500	2,500						
1,235	Civil Aviation Charges	11,669	11,669	1,235						
-	Coaching & XC Training	-								
75	Communications	75	75	75						
874	Concessions Granted to Youth	1,154	1,154	874						
6,479	Executive's Travelling Expenses	6,508	6,508	6,479						
31,815	Executive Officer's Remuneration	27,405	27,405	31,815						
1,846	FAI Affiliation Fees	2,169	2,169	1,846						
(61)	FAI Awards	137			137	(61)				
-	First Competition Award	320			320					
11,400	Flight Instruction Tools	12,911	12,911	11,400						
657	General Expenses	501	501	657						
1,045	Insurance	990	990	1,045						
2,118	Membership Development Committee	3,143			3,143	2,118				
4,000	National Membership Register	4,000	4,000	4,000						
-	NZAF Representation	600	600							
2,590	Operations Officers' Expenses	2,496	2,496	2,590						
435	Promotional Advertising	1,020			1,020	435				
348	Promotional Copies of "Soaring NZ"	348			348	348				
46,423	Soaring NZ Magazines	45,032	45,032	46,423						
1,303	Subscriptions	807	807	1,303						
-	Tasman Trophy Expenses	-								
1,530	Training Course Contributions	-						1,530		
12,153	Treasurer's Remuneration	12,266	12,266	12,153						
2,000	Website Development	1,190	1,190	2,000						
2,459	Youth Glide NZ Affiliation Fees	2,407	2,407	2,459						
3,600	Youth Soaring Development	3,600	3,600	3,600						
150,061		172,598	167,631	145,692	4,967	2,839	-	1,530	-	-
14,870	EXCESS/(DEFICIT) OF INCOME	10,732.56	7,010.60	13,135	1,022	565	1,200	(330)	1,500	1,500

These financial statements are subject to audit.

GLIDING NEW ZEALAND INC

STATEMENT OF MOVEMENTS IN EQUITY

For the year ended 31 March 2020

Allocation of income and expense items to internal funds												
Total 2019		Total 2020	GNZ General Funds		Promotional Fund		Instructors Fund		Tasman Trophy		Operations Officers Fund	
			2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
204,704	Opening Balance - 1 April 2019	219,574	178,929	165,793	9,718	9,153	5,031	5,361	14,796	13,296	11,100	11,100
14,870	Excess/(Deficit) of Income over expenditure for 2019/20	10,733	7,011	13,135	1,022	565	1,200	(330)	1,500	1,500	-	-
\$219,574	Closing Balance - 31 March 2020	\$230,306	\$185,939	\$178,929	\$10,740	\$9,718	\$6,231	\$5,031	\$16,296	\$14,796	\$11,100	\$11,100

These financial statements are subject to audit.

BALANCE SHEET as at 31 March 2020

Total 2019		Total 2020	
\$219,574	Accumulated Funds	\$230,306	The allocation of these accumulated funds over the various internal funds is shown in the above Statement of Movements in Equity
	Represented by:		
	Current Assets		
88,642	BNZ - Current Accounts	79,450	Signed on behalf of the Executive Committee
194,906	BNZ - Short Term Deposits	194,373	
-	Prepayments Travel & AGM	1,731	
2,735	Sundry Debtors	27,716	
4,517	Stocks of Badges, Ropes etc	4,177	
290,800	Total Assets	307,447	Steve Wallace President
	Less Current Liabilities		
44,521	Sundry Creditors	49,992	
22,955	Soaring NZ Prepayments (Note 3)	23,398	
3,750	Sports NZ Prepayment (Note 4)	3,750	
71,227	Total Liabilities	77,141	
\$219,574	Net Assets	\$230,306	These financial statements are subject to audit.

GLIDING NEW ZEALAND INC
NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 March 2020
NOTE 1 – STATEMENT OF ACCOUNTING POLICIES

Reporting entity

Gliding New Zealand Inc is an entity incorporated under the Incorporated Societies Act 1908. The financial statements are general purpose financial statements which have been prepared according to generally accepted accounting practices.

Measurement base

The general accounting principles recognised as appropriate for the measurement and reporting of earnings and financial position on an historical cost basis have been followed in the preparation of these financial statements. Accrual accounting is used to recognise expenses and revenues when they occur.

Changes in accounting policies

There have been no changes to accounting policies in the year to 31 March 2020.

Specific accounting policies

The following specific accounting policies which materially affect the measurement of financial performance and financial position have been applied.

Income Tax: Gliding New Zealand Inc is exempt from Income Tax under Section CW46 of the Income Tax Act 2007.

Goods & Services Tax: Items of Income and Expenditure are stated exclusive of Goods and Services Tax.

Stocks: All stocks of badges, ropes etc are valued at the lower of cost and net realisable value. Cost is calculated on the first-in-first-out basis.

Sundry debtors: Sundry debtors are stated at their estimated realisable value after writing off any debts considered uncollectable.

Revenue: Levies are recognised when invoiced, and interest is recognised when earned.

Related party transactions:

President, Steve Wallace, was the applicant to the Gliding NZ Umbrella Trust on behalf of Matamata Soaring Centre which received a grant of \$1,000 for their 2019 Cross Country Training Course.

Executive Officer, David Hirst, was the applicant to the Gliding NZ Umbrella Trust and received a grant of \$1,116 for a Central Districts Instructor Training Course, September 2019.

Executive Officers, David Hirst and Tim Austen, Youth Glide Rep, James Mitchell, and CEO Max Stevens are members of Wellington Gliding Club that received a grant of \$4,500 from the Gliding NZ Umbrella Trust for an Instructor Training Course, December 2019.

Executive Officer, Tim Austen, and Youth Glide Rep, James Mitchell, are members of Youth Glide NZ that received grants from the Gliding NZ Umbrella Trust - \$2,000 for the Youth Soaring Development Camp Omarama December 2019, and \$2,000 for Camps/Mini Camps held throughout the year.

Executive Officers, David Hirst and Tim Austen, Youth Glide Rep, James Mitchell, and CEO, Max Stevens, are members of Wellington Gliding Club which has a loan from the Gliding NZ Umbrella Trust.

CEO, Max Stevens, is a member of Canterbury Gliding Club which has a loan from the Gliding NZ Umbrella Trust.

During the year two committee members received remuneration for their services. They are both independent contractors who invoice the organisation for their services. During the year payments totalling \$27,405 (2019: \$31,815) were paid to Max Stevens, and \$12,266 (2019: \$12,153) to Laurie Kirkham.

NOTE 2 – PREPAYMENTS TRAVEL & AGM

A sum of \$1,117 (2019: \$nil) paid in respect of travel booking pertaining to the 2020/21 year, and a deposit of \$614 (2019: \$nil) paid for the 2020 AGM, total prepayment of \$1,731.

NOTE 3 – SOARING NZ PREPAYMENTS

A sum of \$23,398 (2019: \$22,955) received in respect of 2 of 4 magazine issues to 31 October 2020 has been held over until the 2020/21 year.

NOTE 4 – SPORTS NZ PREPAYMENT

A sum of \$3,750 (2019: \$3,750) received in respect of the three months to 30 June 2020 has been held over until the 2020/21 year.

NOTE 5 – CAPITAL COMMITMENTS AND CONTINGENT LIABILITIES

There are no capital commitments or contingent liabilities as at 31 March 2020 (2019 \$nil).

GNZ UMBRELLA TRUST

Last year resulted in a surplus of \$11,003 before grants.

Pryde Levies were up on the previous year due to the levy increasing from \$10 to \$15.

Interest from Club Loans decrease as the loans are paid off, while interest from investments have also decreased due to the low interest rates.

Portfolio returns were tracking at over 7% until Covid-19, then dropped over night ending at just over a 1% return for the year. Since the impact of Covid-19 was uncharted waters and has no historic precedence to guide us, the Trustees decided the best course of action was capital preservation mode. The decision was made to exit the portfolio and invest the funds in term deposits spread over a number of banks in the short term, while giving time to consider longer term investment options.

The Trust's expenses are inclusive of GST as the entity is not registered for GST

Grants

Whenever grants are assessed, the Trustees try to anticipate funds required for major upcoming events and keep money aside for these. In the Income Statement it may appear they have granted funds exceeding income or there is a surplus to grant, but this statement does not show grant funds bought forward nor account for funds that only allow for 50% of the surplus to be available for grants, so in the following statements there is a spreadsheet tracking funds available for grants, and this is what Trustees refer to when assessing grants.

Grants awarded last year were:

- Mike Strathern was granted \$3,000 towards competing in the 2020 World Champs in France (now postponed to 2021)
- Brian Sharpe on behalf of Wellington Gliding Club were granted \$4,500 towards an instructor training course for new instructors
- David Hirst was granted \$1,116 for a Central Districts instructor training course for trainee and advancing instructors
- Matamata Soaring Centre was granted \$1,000 towards their annual cross country training course
- Roger Read's Youth Soaring Development Camp in Omarama was again granted \$2,000 which they give in grants to attendees. Youth Glide was also granted \$2,000 toward camps and mini camps held throughout the year.

Club Loans

Taranaki paid off their loan in full in August 2019.

Wellington made their usual annual repayment in September 2019, followed by an early principal repayment in January 2020, so they are well ahead on their repayments.

Canterbury pays a fixed \$7,000 per quarter which covers interest and principal, and they have been well ahead on their repayment expectations. But following Covid the club requested a holiday from principal, so their loan is currently on interest only.

Laurie Kirkham, Secretary/Treasurer GNZ Umbrella Trust

GLIDING NEW ZEALAND UMBRELLA TRUST

INCOME STATEMENT

For the year ended 31 March 2020

Total		Total	Georgeson Trust		GNZ Roake Trust		GNZ World Champs Fund		Matamata XC Training Trust		Pryde Trust		Rix Trust		Youth Glide Omarama		Rothmans Trust (GNZ Loans Fund)	
			2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
	INCOME																	
935	Competition Levies	1,290									1,290	935						
7,793	Interest from Club Loans	5,635															5,635	7,793
3,590	Interest from Investments	2,807	355	474	552	744	169	233	114	152	201	272	148	205	182	250	1,087	1,260
44,830	Portfolio Income	16,560	2,096	5,921	3,254	9,286	996	2,907	673	1,900	1,184	3,396	874	2,564	1,071	3,121	6,411	15,735
57,149		26,292	2,452	6,395	3,806	10,030	1,164	3,139	787	2,052	2,675	4,603	1,023	2,770	1,253	3,371	13,132	24,788
	OUTGOINGS																	
1,466	Audit	1,478																
	Accounting & Secretarial																	
2,644	Accounting	2,650																
645	Loans	645																
3,732	Secretarial	3,545																
7,021		6,840																
40	Bank Fees	40																
7,773	Portfolio Fees	6,402																
875	Portfolio Taxes	435																
1	Postage & Stationery	4																
90	Travel Reimbursements	90																
17,266		15,289	1,702	1,908	2,642	2,993	808	937	546	612	979	1,109	710	827	870	1,006	7,032	7,874
39,882	NET INCOME before Grants	11,003	750	4,487	1,164	7,037	356	2,203	241	1,440	1,696	3,495	313	1,943	383	2,365	6,101	16,914
12,280	Grants Awarded	13,616	2,000	0	1,500	2,000	1,500	2,000	1,000	0	2,250	2,000	0	2,000	2,000	2,000	3,366	2,280
27,602	NET INCOME after Grants	(2,614)	(1,250)	4,487	(336)	5,037	(1,144)	203	(759)	1,440	(554)	1,495	313	(57)	(1,617)	365	2,734	14,634

These financial statements are subject to audit.

GLIDING NEW ZEALAND UMBRELLA TRUST

STATEMENT OF MOVEMENTS IN EQUITY

For the year ended 31 March 2020

Total 2019		Total 2020	Georgeson Trust		GNZ Roake Trust		GNZ World Champs Fund		Matamata XC Training Trust		Pryde Trust		Rix Trust		Youth Glide Omarama		Rothmans Trust (GNZ Loans Fund)	
			2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019	2020	2019
1,082,029	Opening balance - 1 April 2019	1,120,030	125,157	120,671	194,294	189,257	59,441	59,238	40,157	38,717	70,715	69,220	52,203	52,260	63,972	63,607	514,090	489,059
10,398	Gifts Received	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	10,398
1,092,427		1,120,030	125,157	120,671	194,294	189,257	59,441	59,238	40,157	38,717	70,715	69,220	52,203	52,260	63,972	63,607	514,090	499,456
57,149	Income	26,292	2,452	6,395	3,806	10,030	1,164	3,139	787	2,052	2,675	4,603	1,023	2,770	1,253	3,371	13,132	24,788
17,266	Less: Share of Expenses	15,289	1,702	1,908	2,642	2,993	808	937	546	612	979	1,109	710	827	870	1,006	7,032	7,874
12,280	Grants Awarded	13,616	2,000	0	1,500	2,000	1,500	2,000	1,000	0	2,250	2,000	0	2,000	2,000	2,000	3,366	2,280
27,602	Net Surplus (Deficit)	(2,614)	(1,250)	4,487	(336)	5,037	(1,144)	203	(759)	1,440	(554)	1,495	313	(57)	(1,617)	365	2,734	14,634
1,120,030	Closing balance - 31 March 2020	1,117,416	123,907	125,157	193,958	194,294	58,297	59,441	39,398	40,157	70,161	70,715	52,516	52,203	62,355	63,972	516,825	514,090
These financial statements are subject to audit.																		
BALANCE SHEET as at 31 March 2020																		
Total 2019		Total 2020																
1,120,030	Accumulated Funds	1,117,416	The allocation of these accumulated funds over the various trust funds is shown in the above Statement of Movements in Equity.															
100	Capital	100																
1,120,130	Total Equity	\$1,117,516																
Represented by:																		
Current Assets																		
49,173	BNZ - Current Accounts	50,086																
94,835	BNZ - Short Term Deposits	147,254																
815,763	BNZ - Investment Portfolio	825,485	Signed on behalf of the Trustees															
673	Accrued Interest	418																
1,112	Sundry Debtors	-																
961,556		1,023,242																
Long Term Assets																		
55,263	Canterbury Gliding Club Loan	29,296																
4,800	Taranaki Gliding Club Loan		Mark Tingey															
101,500	Wellington Gliding Club Loan	72,500																
161,563		101,796	Chairman															
1,123,118	Total Assets	1,125,038																
Liabilities																		
2,988	Sundry Creditors	7,522																
1,120,130	Net Assets	\$1,117,516	These financial statements are subject to audit.															

GLIDING NEW ZEALAND UMBRELLA TRUST

INCOME AVAILABLE FOR GRANTS

Income and grants for each Fund is monitored in accordance with the donees' wishes. The Trust Deeds don't allow capital to be used for grants; some Funds allow 100% of income to be used for grants while other Funds only allow 50% to be used for grants with the balance going to grow the capital base of the Fund. This is monitored per the spreadsheet below, with any unused grant funds carried forward for future years. The exception is the Rothmans Trust (GNZ Loans Fund) which isn't brought forward, and can only be used for grants if not required for club loans.

Year Ended		TOTAL	Georgeson Trust	GNZ Roake Trust	GNZ World Champs Fund	Matamata XC Training Trust	Pryde Trust	Rix Trust	Youth Glide Omarama	Rothmans Trust (GNZ Loans Fund)
	<i>% Available for Grants</i>		50%	50%	100%	50%	100%	100%	100%	50%
2020	Net Income before Grants	11,003	750	1,164	356	241	1,696	313	383	6,101
	Income Available for Grants	6,875	375	582	356	120	1,696	313	383	3,050
	Plus Balance B/f 2019	28,640	4,205	3,695	2,317	1,079	4,153	2,832	4,676	0
	Less Grants Awarded	13,616	2,000	1,500	1,500	1,000	2,250	0	2,000	3,366
	Available for Grants - bal c/f	21,899	2,580	2,777	1,173	199	3,599	3,144	3,059	(316)

Umbrella Trust – Trustees 2019-20

Chairman Mark Tingey

Christian Derold

Karen Morgan

Grae Harrison

Roland van der Wal

Steve Wallace

Secretary/Treasurer Laurie Kirkham

Loans Officer Tom Davies

GLIDING NEW ZEALAND UMBRELLA TRUST
Notes to the Financial Statements For the year ended 31 March 2020

STATEMENT OF ACCOUNTING POLICIES

Reporting Entity

Gliding New Zealand Umbrella Trust is a Trust under the Trustee Act 1956. The financial statements are general purpose financial statements which have been prepared according to generally accepted accounting practices.

Measurement Base

The general accounting principles recognised as appropriate for the measurement and reporting of earnings and financial position on an historical cost basis have been followed in the preparation of these financial statements. Accrual accounting is used to recognise expenses and revenues when they occur.

Changes in Accounting Policies

There have been no changes to accounting policies in the year to 31 March 2020.

Specific Accounting Policies

The following specific accounting policies which materially affect the measurement of financial performance and financial position have been applied:

Income Tax - Gliding New Zealand Umbrella Trust is exempt from Income Tax under Section CW46 of the Income Tax Act 2007.

Goods & Services Tax - The entity is not registered for GST.

Revenue – Levies are recognised when invoiced, and interest is recognised when earned.

CAPITAL COMMITMENTS AND CONTINGENT LIABILITIES

There were no other capital commitments or contingent liabilities as at 31 March 2020 (2019: nil).

RELATED PARTY TRANSACTIONS

Trustee Grae Harrison, Loans Officer Tom Davies, Gliding NZ CEO Max Stevens and Gliding NZ Executive David Hirst and Tim Austen, and Youth Glide NZ representative James Mitchell are members of Wellington Gliding Club which received a \$145,000 loan from the Rothmans/GNZ Loans Fund in 2015. The Wellington Gliding Club also received a grant of \$4,5000 towards an Instructor Training Course.

Gliding NZ Executive David Hirst received a grant of \$1,116.30 towards a Central Districts Instructor Training Course.

Trustee and Gliding NZ President Steve Wallace was the applicant on behalf of Matamata Soaring Centre which received a grant of \$1,000 for a Cross Country Training Course.

Gliding NZ Executive Tim Austen and Gliding NZ Youth Glide Representative James Mitchell are members of Youth Glide NZ which received grants of \$2,000 for the Youth Soaring Development Camp Omarama 2019, and \$2,000 towards Youth Glide Camps/Mini Camps held throughout the year.

Gliding NZ CEO, Max Stevens, is a member of Canterbury Gliding Club which received a \$100,000 loan from the Rothmans/GNZ Loans Fund in May 2017.

There were no other related party transactions for the year ended 31 March 2020.

INVESTMENTS

The BNZ Private Banking Portfolio returned 1.25% (2019: 4.76%) before tax and after fees and 1.19% (2019: 4.64%) after tax and fees. The average return on Term Deposits was 2.90% (2019: 3.51%) for the year.

LOANS APPROVED

No new loans were approved during the year. The interest rate for club loans reduced from 4.5% to 3.75% from 1 December 2019.

GRANTS AWARDED

2020 World Championships, France

Mike Strathern applied for funds to support attending the 2020 World Champs in France (now postponed to 2021). He was granted \$3,000 from the *Gliding NZ Roake Trust* and the *Gliding NZ World Champs Fund*.

2019 Youth Soaring Development Camp

Roger Read applied to support four attendees at the December 2019 Youth Soaring Development Camp, awarding \$500 each towards their flying costs. \$2,000 was granted from the *Youth Glide Omarama Fund*.

Youth Glide Camps/Mini Camps

Roger Read applied for funds to support Youth Soaring Camps and Mini Camps held throughout the year. \$2,000 was granted from the *Georgeson Trust*.

Instructor Training Course

Brian Sharpe, on behalf of Wellington Gliding Club, applied for funds to support an Instructor Training Course for new instructors. \$4,500 was granted from the *Rothmans/GNZ Loans Fund* and the *Pryde Trust*.

Instructor Training Course

David Hirst applied for funds to support an Instructor Training Course for trainee and advancing instructors in the Central Districts. \$1,116.30 was granted from *Rothmans/GNZ Loans Fund*.

Cross Country Training Course

Steve Wallace on behalf of Matamata Soaring Centre applied for funds to support their annual Cross Country Training Course. \$1,000 was granted from the *Matamata Cross Country Training Fund*.

GNZ OFFICER & COMMITTEE ANNUAL REPORTS

Executive Officer

Analysis of Membership:

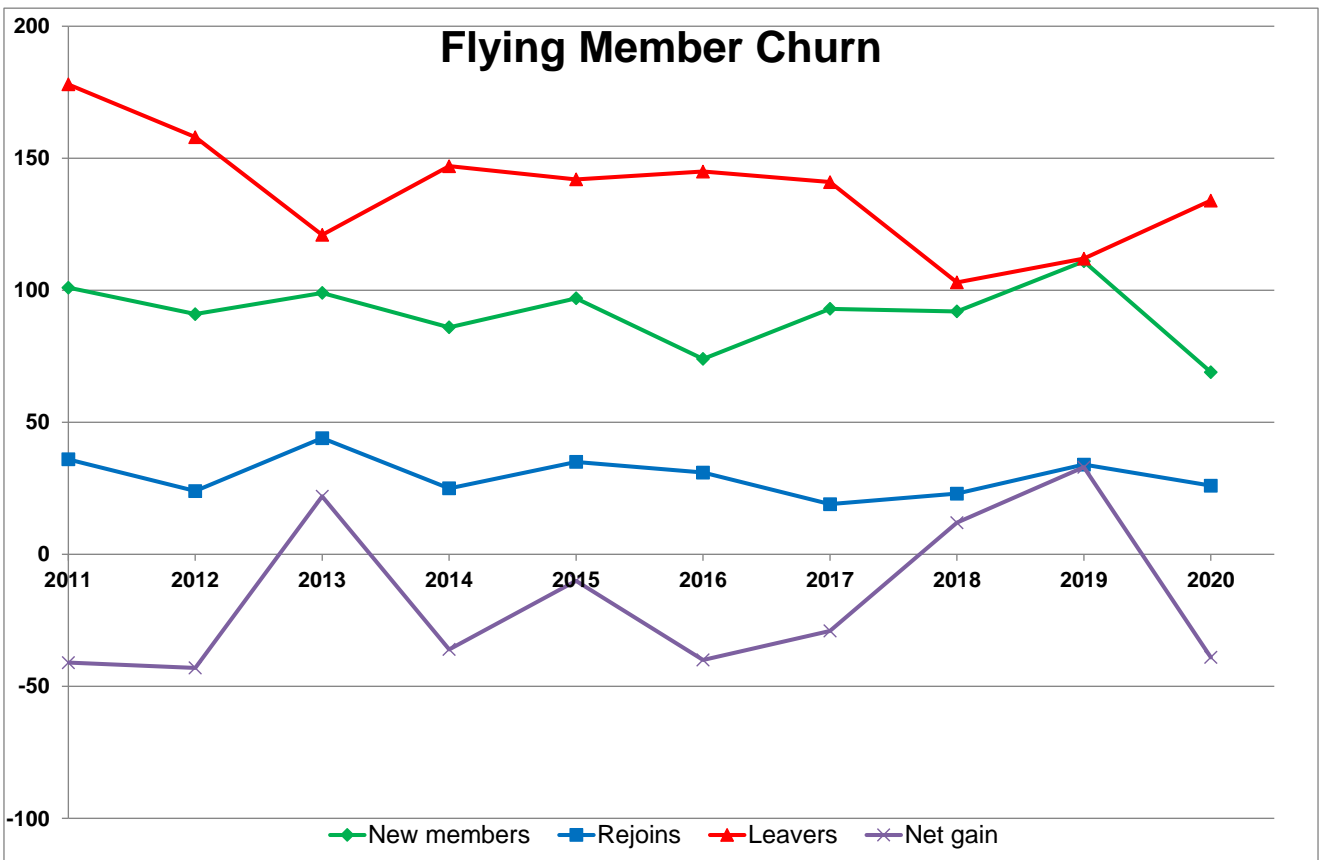
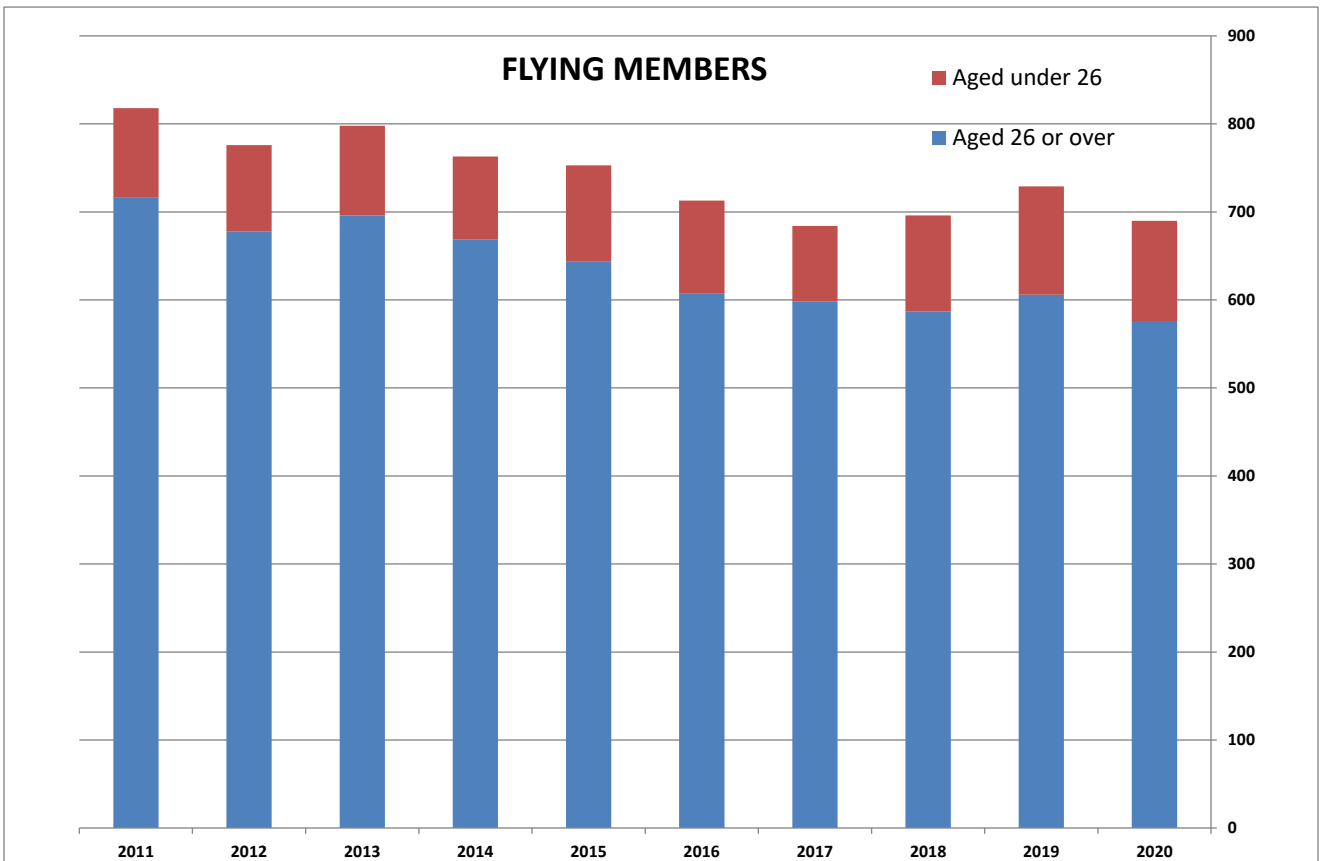
The remarkable increase over the last few years in the proportion of female pilots under the age of 26 is holding. For pilots under 26, this table does not differentiate between those who qualify as “junior” for fee purposes (ie in full-time study) and those who don’t. Ages in the table are as at 31 March 2020. 21 visiting foreign pilots are excluded.

In 2019-20 we gained 95 new and re-joining members but lost 134 – a net loss of 39 flying members. Of the 95 new members, 27% (26) were previous members rejoining.

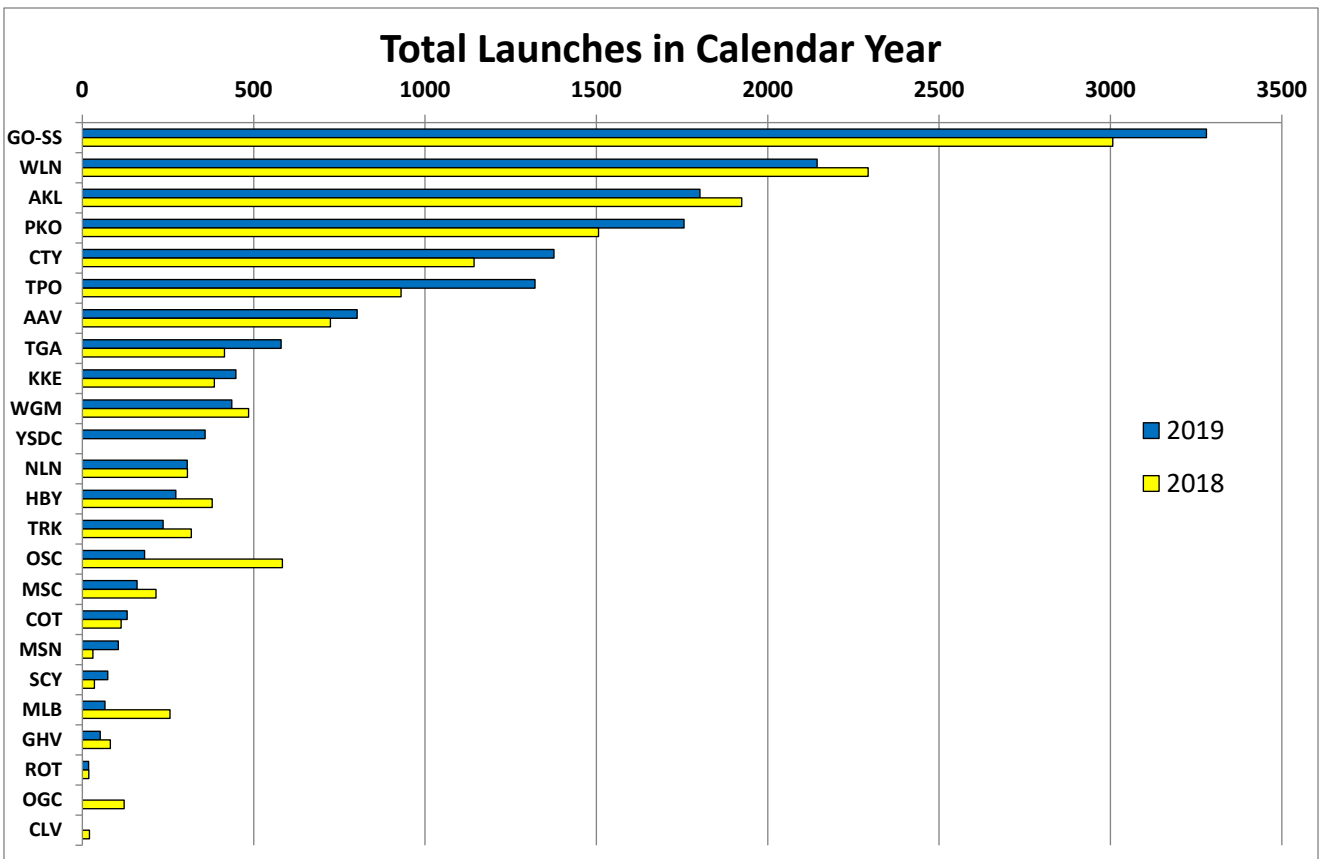
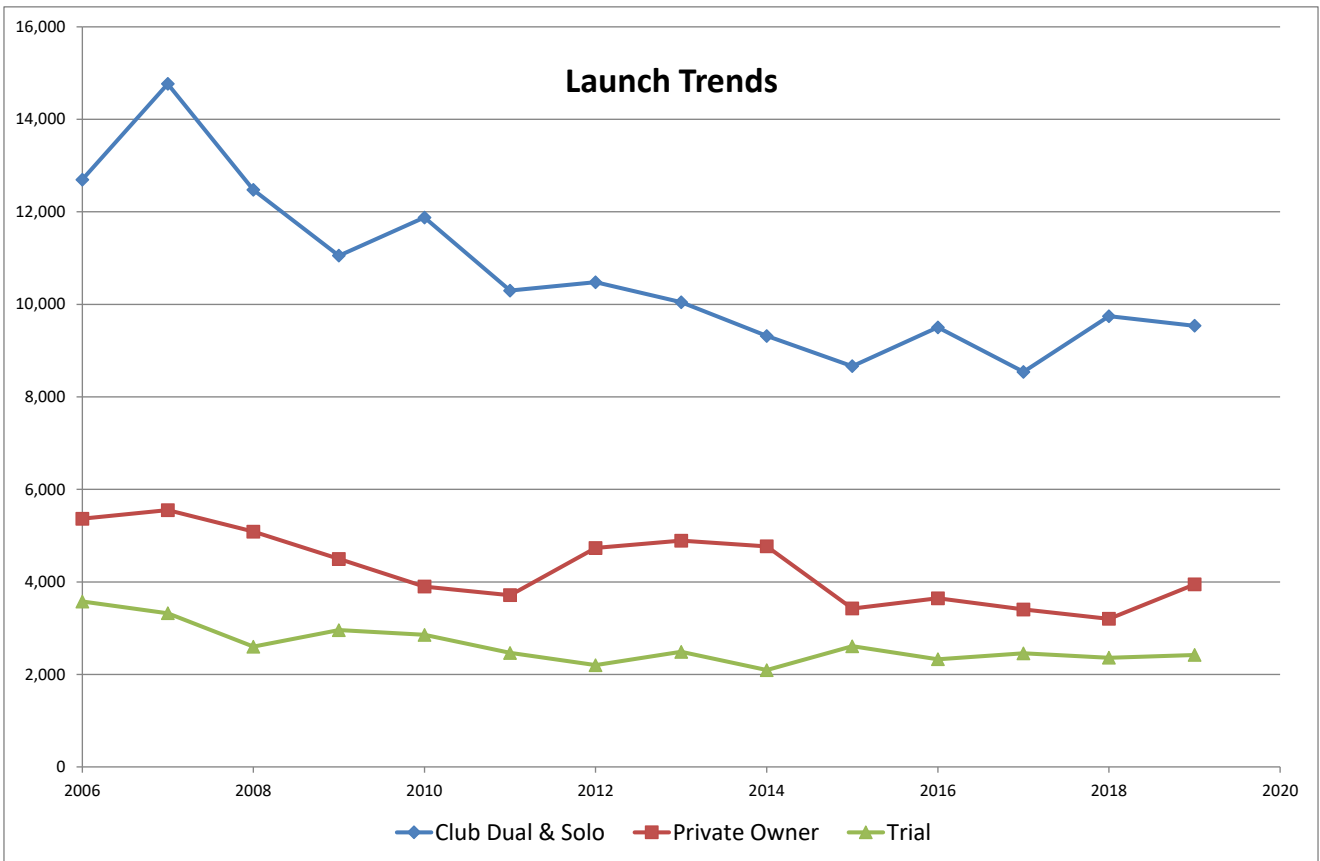
VFP excluded from all	2020	2019	2018	2017	2016	2015	2014
Flying 26 or over	576	606	587	598	607	644	669
Flying <26	114	123	109	86	106	109	94
Total flying members	690	729	696	684	713	753	763
% Flying <26	16.5%	16.9%	15.7%	12.6%	14.9%	14.5%	12.3%
Non-flying members	38	40	45	55	54	51	53
Total members	728	769	741	739	767	804	816
New flying 26 or over	37	61	44	60	28	55	51
New flying <26	32	50	48	33	46	42	35
Previous members rejoining flying	26	34	23	19	31	35	25
Resigned flying 26 or over	96	77	72	92	100	110	110
Resigned flying <26	38	35	31	49	45	32	37
Gain in flying members	-39	33	12	-29	-40	-10	-36
Gain in flying members %	-5.6%	4.7%	1.8%	-4.1%	-5.3%	-1.3%	-4.5%
Males flying	629	668	638	635	670	711	720
Females flying	58	61	58	49	43	42	43
Female flying %	8.4%	8.4%	8.3%	7.2%	6.0%	5.6%	5.6%
Flying <26 Female	23	25	26	23	18	14	11
% flying <26 Female	20.2%	20.3%	23.9%	26.7%	17.0%	12.8%	11.7%
50 years and over	444	446	444	441	454	467	475
Under 50 years	243	280	249	240	256	281	278
Average age flying	52.5	51.4	52.1	52.8	51.8	51.5	52.1
Average age of new members	35.5	34.2	34.6	36.6	28.3	34.7	37.1
Average age members leaving	44.3	43.3	44.9	42.2	42.8	47.1	45.9
Time in the sport (years)	9.6	7.4	9.6	8.3	7.7	9.8	9.0

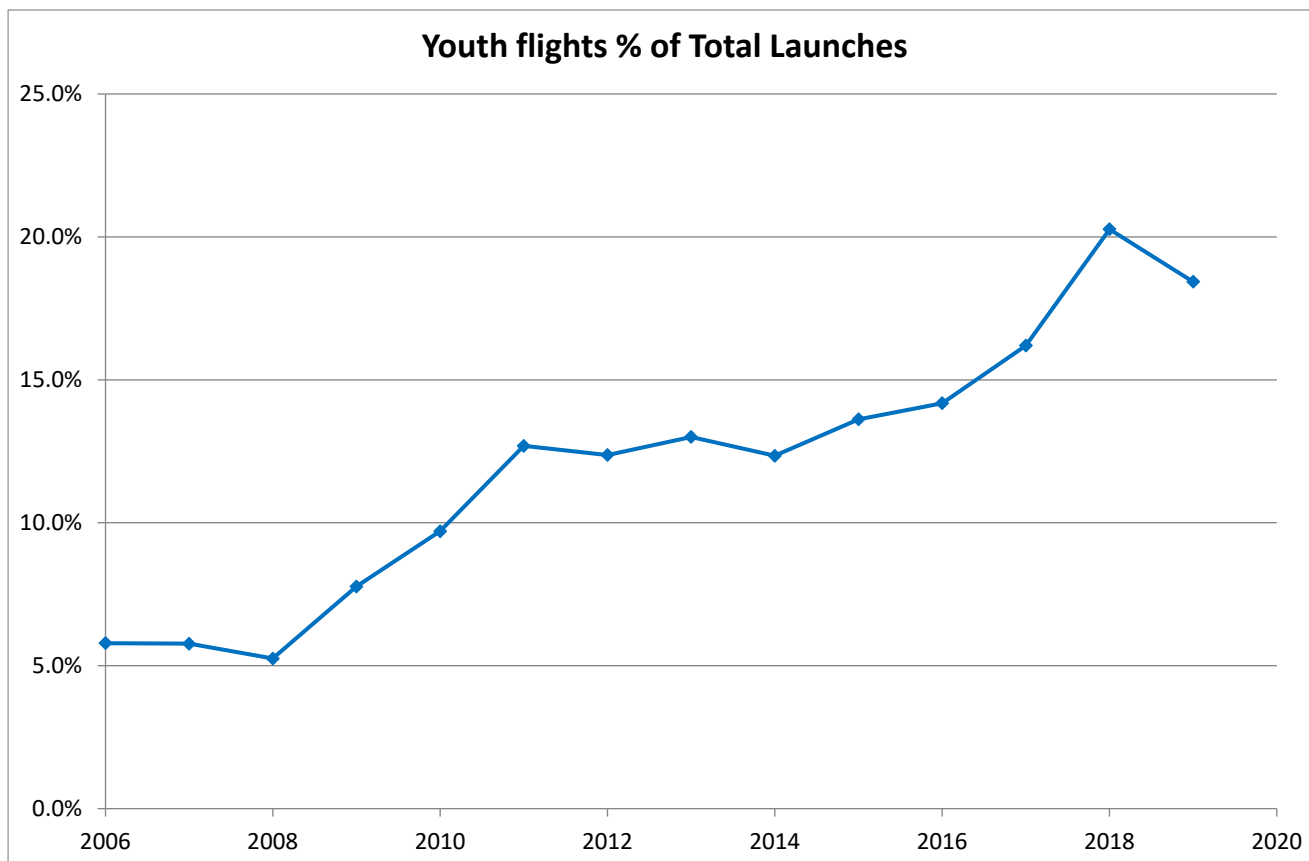
QGP:

- 60% of the 690 current flying members have attained QGP
- Of the 134 who left in the last FY, 37% had attained QGP (50)
- Average time in sport of those who left **with QGP** = **17.2** years
- Average time in sport of those who left **without QGP** = **6.2** years



Charts derived from the 6-monthly launch data returned by affiliates:





There were 15,906 launches in calendar 2019. Relative to calendar 2018, the variances were:

Club dual & solo	- 2%
Trial flights	+ 3%
Private owner	+ 23%
Overall total	+ 4% (3% down on the average over the previous 10 years).

Safety Regulatory Matters:

Several matters of significant interest to gliding are still waiting resolution by CAA:

- Although a subsidy for GA VFR operators to install ADS-B has been announced, there is still no approved equipment suitable for gliders. The proposed mandate date is only 18 months away and now seems unachievable.
- Significant improvements in controlled airspace that have been negotiated for the Waikato/BoP and Queenstown areas seem to have ground to a halt within CAA and will not be charted for some time.
- GNZ petitioned for rule exemptions to provide for a commercial pilot rating issued by GNZ with a Class 2 medical in lieu of the CPL(G) and to enable remuneration of Part 149 instructors. Several months have passed with no sign of progress.
- The proposed Moodle-based training programme was submitted for CAA approval in late November 2019. Some changes have since been negotiated and we are hoping for the green light in time for next season.

Max Stevens, GNZ Executive Officer

Operations

The Operations Team comprises David Moody (Northern Region), David Hirst (Central Region), Graham Erikson (Southern Region) and myself. We meet on-line every 4-6 weeks to review operations around the country, and then report back to all our instructors.

This is the second year in which we have been free of serious accidents, which is extremely pleasing. But don't get complacent - there were a number of near misses that could have been much more serious.

We have also received a consistently high number of incident reports: 58 in the 12 months to 30 April 2020, which is exactly the same number as for the same period last year. These reports describe a wide range of events, so it is hard to identify any trend, except that the "Swiss Cheese" model is often evident.

The Ops Team has noticed that these OPS-10 Incident Reports are becoming more thorough and more thoughtful. The concept of *Just Culture* seems to be finally taking hold after many years of encouragement. A number of findings from incident reports have - after review - been woven into the Moodle training program to capture these experiences for the benefit of future trainees.

For the first time in many years the Club audit program is now up to date. In general, Clubs are managing their administrative obligations well, particularly in regard to operational safety and keeping all the required records.

Development of the new Proposed Training Program (PTP) has continued at a steady pace. This project has now been under way for over four years and is almost complete. In May 2019 an internal GNZ review was commenced by an independent panel of senior instructors at Glide Omarama. This panel tabled its report in September 2019, and supported the adoption of the program subject to 65 recommendations, two of which were regarded as critical (safe speed near the ground and target speed in the circuit). All recommendations were accepted and incorporated.

The Panel believes this student-centric, internet based, expanded flight training programme should be adopted by Gliding NZ as it will be inspirational for future students, use modern technology and teaching methods and be more supportive for instructors, thereby helping GNZ meet its objectives of developing pilots who are safe, committed, capable of flying cross-country and likely to remain in the sport of gliding.

Prior acceptance by CAA is required whenever Gliding NZ "proposes to make a change to procedures for personnel assessment". This is specified in CAA Rule Part 149.103 (d) (6), and the flight training program falls within the scope of this clause. The internal review panel commented that:

The Panel believes the PTP satisfies GNZ's obligations as a Part 149 certificate holder and since there are no significant changes to either the structure or the contents of the Programme but there is additional and improved student material and instructor support, the CAA should not have difficulty in approving the change from the existing Syllabus to the Proposed Training Programme.

On 26 November 2019 the PTP was submitted to CAA for acceptance, and at mid-May 2020 the evaluation process was still under way. Both the internal and external reviews have resulted in significant improvements to the PTP, but as yet there is no indication when it will be released to service.

Other training resources were also updated during 2019. Study Guides were developed for the six QGP theory topics, both to add new resource material and to facilitate self-study by candidates. A total of 300 exam questions (excluding radio) were reviewed following a number

of complaints about unsatisfactory wording and a number were rewritten. These test questions are now available to CFI's and can be identified as the 2019 version.

CAA has signalled a desire for improvement in the standard of instructing - right across recreational aviation. Obviously, improvements to the GNZ training program would need to be bolted down before addressing this, but Instructor Training is going to be a high priority for the Operations Team going forward. The PTP provides considerable support for instructors, in particular specifying what each check box means and what counts as a pass. But this resource will need to be used skillfully, with instructors giving accurate demonstrations and assessing trainee pilots in a consistent manner.

The Ops Team is also looking for ways to achieve consistency in the way certain topics are demonstrated. The "I cannot release" exercise in aerotow (specifically the extent of lateral displacement of the glider) and the physical size of the standard rectangular circuit are two examples of inconsistencies which have puzzled trainee pilots (and instructors) within the last year. In addition there has been ongoing debate about what constitutes a *safe speed near the ground*, and the related topic of *minimum safe speed for final approach*, with a consensus on these two topics nowhere in sight.

A suggestion from one Instructor Training course was that candidates who have met all the syllabus requirements as far down the list as *Familiarisation Flights* and *Effects of Controls* in the C-Cat Training Program could be issued with a D-Cat rating and be authorised to fly introductory flights at their Clubs. This would enable these candidates to gain experience carrying passengers and being responsible for them, while also flying the glider. It would also mean that the entire C-Cat training course would not need to be completed before commencing instructor duties, which is how the rule stands at present.

As previously, I extend my sincere thanks and appreciation to the Regional Operations Officers who have shouldered considerable responsibility in their roles. They provide a lot of practical and discrete support to club officers and instructors in their regions in addition to the work they do in their own clubs. And a vote of thanks to the CFI's who play such a key role in our amazing sport.

Martyn Cook, National Operations Officer

Airworthiness

Glider Engineers Status:

As of May 2020 we have 50 current active engineers, as follows:

15 class 2 (20 Class 2 in 2019. Down 5)

22 class 3 (19 Class 3 in 2019. Up 3)

13 Class 4 (no change)

13 of the current engineers hold an IA(G) Rating

We are currently in the process of renewing those who expire in June 2020.

All current active engineers are shown on the GNZ web site and owners/operators must ensure the engineer you use is noted there. If they are not listed there, your annual will not be valid.

It was pleasing to be able to upgrade several engineers to class 3 and some engine rating upgrades to class 4 over the past year. I have several other people seeking to become engineers or in the process of being upgraded to class 3.

A reminder to operators using LAME'S for their annuals, they must be registered with the GNZ to carry out annuals on GNZ gliders. It's in the MOAP how to do this. IAs are however permitted to carry out a Review of Airworthiness using their IA tickets and not be registered with the GNZ.

NAO Engineering Activity for myself to date (May 2020) has been:

I attended a 2-day CAA airworthiness and maintenance workshop course run by the CAA and I have to say it was excellent. I would recommend all engineers should try to attend these as it was very focused on general aviation and not the airlines. The workshop gave a very good insight into the rules 91 and 43, AD's and use of logbooks etc. It was very much suitable for our world of maintaining gliding. See the CAA web site for dates and venues.

It was planned that in conjunction with the CAA to look at the Australian GFA maintenance system (a CAA initiative) The GFA system includes a lot of acceptable technical Data (ATD) we are not permitted to use in NZ but is in common use around the world. Sadly, since commencing this task the person at the CAA driving this has been moved and the project seems to have stalled within the CAA. I am progressing this with the CAA but it's slow.

Out and about around the country:

This year between my day job and flying in competitions I have managed to visit Omarama, Springfield, Omaka, Nelson, Wellington, Waipukurau, Taupo, Matamata and Stratford and worked on a few gliders at these sites as well. This year I've found there are a few new areas we need to look a bit closer at:

CONTROL SURFACE HINGES.

I have found several more issues with the maintenance of control surfaces. These are a critical area for safety and performance, but some are needing some more attention than they are getting now. I have seen many examples with excessive wear and or lack of suitable lubrication of hinges. Some had no mandatory sealing (to avoid flutter) and so on. The issues with hinges are mostly with the small needle rollers type which seem to wear a lot worse than those fitted with solid brass hinges. All engineers have been contacted to be aware of suitable servicing and maintenance in this area and to follow the recommendation in the glider maintenance manual at the very least. I also feel that as our fleet is ageing, we may need to add some more maintenance in these areas, and I have been working with our engineers on this.

AIRSPEED INDICATORS

Unlike most other countries, in NZ there is no requirement to check and calibrate the airspeed indicators and we have had 2 incidents that an incorrect ASI may have played an active part in the incident. I have also found a few with bad leaks. It is my intention to make checking and calibration of an ASI (when fitted in the glider so we check the whole system for leaks) as part of the annual inspection program.

DEFECT REPORTING.

The Current GNZ defect system (tech 28) is not widely used by engineers and we are not sharing the faults and issues we find formally very well. A reporting system will be added to the TC22 and MOAP to make it clearer what and how this needs to be done. Similar to the ops 10 forms we use for incidents and accidents we need a sound process to capture, evaluate and share faults and defects so we can improve the maintenance of gliders. A reminder there is a form CAA005D that the CAA require for all defects. Part 12 explains how it works.

Sadly, personal matters took me away for some of last year, so I have not been able to set up class 2 maintenance courses as I had hoped but I am well aware that we need some.

Mike Strathern, National Airworthiness Officer

Airspace

The only airspace changes this season were minor changes to the Whenuapai Control Zone. The proposed review of the East Coast airspace around Napier and Gisborne has been deferred until 2021. NZ Airways Corporation's stated goal of removing the control service from both towers will undoubtedly affect this review. In addition, the proposed closure of control towers at New Plymouth, Rotorua and Invercargill will have an impact on future airspace usage in those areas.

Two sought after changes by GNZ are pending but have stalled in CAA processing: a petition to change GAA airspace in the Waikato which GNZ lodged with CAA in January 2019, and an Airways petition to change airspace and GAA south and east of Queenstown, see below for details. CAA have not committed to actioning the Waikato petition despite indicating it would be done in 2019. The Airways petition has also been put off this year. The GNZ Executive have asked CAA when these could be processed and has yet to hear back.

The major task last spring has been to negotiate a proposal to change the airspace in Otago to accommodate Mount Cook Airline's desire to route all of its ATR-72 turbo-prop departures out of Queenstown via Kingston thence east and north to Christchurch. The original proposals required additional Class C airspace and the navigation routes conflicted with the energy lines used by glider pilots.

Extensive consultation took place between Mt Cook Airlines, Airways New Zealand and GNZ who were greatly assisted by Tim Hughes of Mahino Consulting. A solution was found that meets the needs of all parties and resolved the choke point below the SUNGU holding pattern which is located South of Kingston. The petition to CAA includes new GAAs to FL175 east of the Remarkable/Hector Mountains and has provision to enable competition tasks to be set as far south as Lumsden and Waikaia in wave conditions. GNZ is grateful for the financial support given by the New Zealand Aviation Federation which has enabled us to engage Mahino Consulting to assist in achieving this result.

It will be important to press these petitions through to completion prior to the introduction of ADS-B out requirement. Prior to Covid-19, we could also expect support for both of these changes from Airways and Mt Cook, as the changes deliver improved flight efficiency and controller productivity. Regrettably, all of the staff we created relationships with at Airways have moved on from the organisation voluntarily or otherwise as a result of ongoing restructuring and Covid-19, so relationship re-building will need to be part of our 2020-2021 activity.

Also, in the pipeline for the next year is a proposal to create a new GAA around the Taieri Pet. This will complete a joined-up set of GAAs in the Central Otago soaring area. A small amount of fund raising will be needed to cover the remaining cost for the Taieri Pet petition next financial year.

My thanks to the Committee members and Mahino Consulting for their assistance throughout the year.

Trevor Mollard, Chairman Airspace Committee

Quality Manager

The CAA rules for our part 149 gliding organization require a system of internal quality assurance to ensure compliance with the rules and adequacy of the processes and procedures of our organization. Gliding New Zealand's exposition sets out an internal audit program for clubs, pilot qualifications, engineer qualifications and glider maintenance. There is a rolling

audit program for the Quality Manager to audit these areas and continuing from previous years I have completed the following audits:

- **General Club Operations Audits:** It is very pleasing to see that by July 2019 all the club audits were completed and up to date within the required two-yearly cycle. On reviewing the latest six audit documents completed in 2019 I can happily report they were completed very professionally by a number of good auditors and that the findings or recommendations were minimal. This was a great effort by the operations team and all the clubs. Hopefully, this will continue again this year as the 2018 audits for a number of clubs come due again before the end of 2020. There may also be a number of corrective actions that should be reviewed and completed by the clubs before the next round of audits.
- **Qualified Glider Pilot Certificates:** A snapshot of the most recent application for QGPs showed that the Pilots, CFIs, Awards Officer, National Operations Officer or the President were all completing the forms and authorizations correctly and as required for the issue of these certificates.
- **Instructor and Tow Ratings:** A number of application forms for new and upgraded instructors were reviewed along with new tow pilot ratings, some were local pilots advancing but many were overseas pilots visiting for the summer season. All the forms and processes recorded on them were completed correctly.

Overall, I am pleased with the quality of the documentation I have reviewed and I encourage all to continue to take care in completing the forms and passing them through the process steps in a timely manner.

Terry Jones, Quality Manager

Central Register

It was sad to see a small drop in membership last year. Clubs and GNZ will be relying on the support of members to move forward during this strange and uncertain time. My thoughts go out to everyone affected by the pandemic.

With more reliance on electronic communication into the future, I continue to work on ensuring we have current email addresses for members. The email I send to new members is useful for verifying their email address. It would be very helpful if club administrators remember to update the GNZ database when they receive email changes for members and check their master list against GNZ's annually.

The database emails me when a new member is created, a member's address changes and a member is resigned, however some of these emails failed from time to time last year. Therefore, my apologies if I was slow approving new members at times.

Thanks again to club administrators for leaving comments when members are resigned. I'm getting less incidences where no reason for resignation is given since the comment defaulted to "Other" where a comment can be left. Any information is useful, even if it's just unpaid subs. Brian Sharpe made suggestions for improved analysis of the resign log. Here's a summary of the resign log for the past 3 years:

- 20% Visiting foreign pilot
- 8% Unpaid subs
- 6% Moved offshore
- 5% Non-flying (mag only)
- 5% Moved within NZ
- 4% Club issues

- 3% Visiting foreign instructor
- 3% Other leisure commitments
- 2% Medical
- 2% Tow pilot resigning
- 2% Financial
- 2% Study commitments
- 1% Deceased
- 1% Family commitments
- 1% Work commitments
- 35% No reason given

Laurie Kirkham, Central Register Manager

Awards

Statistics:	19-20	18-19	17-18	16-17	15-16	14-15	13-14	12-13	11-12
QGP	26	24	19	8	16	22	24	26	23
QGP Visiting Foreign Pilots	15	19	15	18	25	23	16	15	19
Silver Height	18	15	3	3	4	9	3	11	0
Silver Distance	12	12	2	2	6	11	4	10	0
Duration	9	8	3	4	3	10	8	15	8
Silver Badges	8	6	6	4	4	11	2	8	4
Gold Height	8	2	1	4	9	7	0	5	1
Gold Distance	2	4	3	4	4	5	8	4	2
Duration	9	8	3	4	3	0	8	15	8
Gold Badges	1	1	3	4	5	3	1	3	2
Diamond Height	6	2	2	3	8	3	1	1	2
Diamond Goal	2	2	3	2	4	1	2	0	3
Diamond Distance	3	3	1	2	1	0	1	3	0
3 Diamond Badge	3	2	0	3	0	1	1	0	0
750 km Diploma	0	0	0	1					
1000 km Diploma	1	0	0	0	0	0	0	1	0
1250 km Diploma	1	0							
1500 km Diploma	1	0							
NZ Records	3	2	0	1	1	0	4	1	3
World Records	3	0	1	1	1	0	0	0	0
Official Observers									
OO	8	1	11	4	6	8	2	19	2
SOO	1	0	0	2	2	2	0	0	0
GNZ First Comp Award	8	6	3	0	5	8	4	11	0

Claims: Non-approved Flight Recorders – the Awards Office is still receiving claims where pilots have been using PNAs, Tablets or Smart Phones, using XC Soar, LK 8000 or similar

programmes to record their flights. To the disappointment of the claimants, these could not be approved.

Official Observers: We have 160 Official Observers on the book, of whom 18 are Senior Official Observers.

However, we still have one club without a current Official Observer. A pity really, because I am certain that some of the members would try for a badge flight if encouraged and “officially” observed.

Air New Zealand Cross Country Championships

A total of 16 pilots had entered during the last year, 4 from the south and 12 from the north respectively.

The fact that the OLC entry automatically scores the flight / pilot for the Air New Zealand Cross Country Competition, if the pilot has had his QGP for less than ten years and has not archived a Gold distance, could explain the increase in numbers at least in the North Island.

Miscellaneous:

Two highlights would have been to receive and process Sabrina Schels’s three new New Zealand records and Terry Delore’s three new World records.

During the past year, the Awards Officer has processed 125 (120) claims.

330 e-mails have been received and 207 have been sent.

Please make sure when making an application, that you are using the latest form. Forms (OPS 04) can be down loaded from GNZ’s website.

I wish pilots and their OO’s would read the rules more carefully, (some don’t seem to read the rules at all), before submitting a claim. It is awkward and embarrassing, if I have to decline a claim for a FAI Badge or new record.

I look forward to another year of processing claims and awarding Badges, Diplomas and new records.

Edouard G. Devenoges, Awards Officer

Membership Development

Summary

The past years Membership statistics are disappointing showing a decline in overall numbers.

However, given the several positive developments during the year - launches were up, Competitions were well attended, World Records were set, gliding featured not once but twice on national television, a healthy number of FAI awards were achieved, Youth Glide held another successful Soaring Development Camp – the numbers should be viewed as a consolidation whilst we shift our shorter term focus from increasing numbers towards providing a better gliding experience to our Members both present and potential.

Over time an emphasis on the quality of the experience **will** build the Club resources on which sustainable Membership growth will follow.

Building Our Future

Last August / September we held successful ‘Great Day at the Gliding Club’ workshops at a Central Districts Instructors Course held at Masterton and at the Canterbury Gliding Club. These resulted in a ‘short list’ of good practices aimed at better management of a flying day.

The intention was to continue these workshops at other Clubs but other time commitments on the part of the Membership Team and a busy soaring season intervened. We were nevertheless able to test some of these practices with my own Wellington Club here at Papawai. This work has enabled the development of suggested Guiding Principles for gliding club together with supporting Good Practice guidelines. These are now ready to share with other Clubs.

Looking ahead

Back in April, Covid-19 looked like it would add, significantly, to the membership decline. But at this point it looks like the efforts of the 'Team of 5 million' may have succeeded in limiting the impact. Well done to all!

However, as we are reminded daily, we are not out of the woods and we need to ensure we continue to respect the government and CAA public health guidelines until we have arrived at a 'new' normal.

But even with those Covid issues in the background, we do have an exciting development on the horizon that will go some way to determining how that new normal might look to our gliding community.

The Flight Training Program which has been under development for the past four years, is in the final stages of the CAA approval process. This program is at the core of the Soaring Journey, a concept which will be promoted through regular slots in the KiwiFlyer magazine.

When the Flight Training program is approved, the roll out to Clubs around the country will begin. The roll out will be driven by our Operations Team with visits to Clubs being supported by the Membership Development Team illustrating how the program can be used to help consistently deliver a 'Great Day at the Gliding Club' for everyone.

A schedule of visits will be set as soon as that approval is received. We'll be looking forward to seeing you then.

Brian Sharpe, Chairman Membership Development Committee

GNZ AGM REMITS

Executive Committee

That the allocation of \$3.50 from each affiliation fee to the promotions fund be discontinued and that a new Members Communication Levy of \$25.00 (incl GST) be introduced, effective from 1 November 2020.

Comment: Soaring NZ magazine will cease publication after the next issue, as the publisher has now found that it is no longer economically viable. As the annual subscription is \$75 (incl GST), the net effect to each flying member of the proposed levy will be an annual saving of \$50.00.

At the 2018 AGM, there was a remit to remove the requirement for mandatory subscription to the magazine. It was recognised that modern electronic means of communication had largely superseded the magazine in terms of reach and timeliness. However, the remit was lost by a significant margin as the magazine was seen as a useful promotional tool for attracting new members and creating a sense of community.

With loss of the magazine, there is a need to secure ongoing funding for electronic communication channels with the membership, such as web site news content, blogs and online newsletters. It is intended that the levy funds will form the principal income for the promotions budget.

GNZ BUDGET 2020-2021

General Budget

The budget assumes we will see projects through and run at a deficit, while using up some of the previous years' surpluses.

Commercial affiliation fees have been reduced as until Glide Omarama obtain Part 115, they are basically operating like any other club which does not attract a commercial fee.

Glider Fees reduce with 10 more gliders being deferred over the past year.

A static membership has been budgeted for, and there is no proposal to increase affiliation fees this year.

With the end of Soaring NZ magazine, a Communications Levy of \$25/member has been introduced. This is to fund the monthly newsletter, web content, blogs, and articles in Kiwi Flyer. While President Steve Wallace is doing the newsletter for free at the moment, future presidents may not be in a position to do so. So, while we have no Newsletter expenditure at the moment, we need to put funds aside for when it needs to become a paid position. Communications will fall under the Promotions Fund so the Communications Levy is transferred to Promotions.

The Soaring NZ subs relates to the final May issue funded from the 2020 prepayment with the balance of the prepayment to be credited to clubs since only 3 of the 4 issues will be produced.

Assuming CAA approve the proposed Training Programme, we plan to roll this out with club visits over winter. An extra \$6,000 has therefore been budgeted for the Operations team, and is funded from the Operations Officer Fund, a fund that has been sitting on the books idle for years.

There is no transfer to the Tasman Trophy fund this year.

Executive and Management expenses are consistent, except we have no AGM expenses this year.

NZAF meetings is the \$300/meeting attendance paid to us by NZAF being passed on to Tim Hughes.

CAA fees cover approval of the Training Programme and assessment of GNZ petitions for Rule exemptions regarding Commercial Ratings, and ability to pay our Part 149 instructors.

Flight Instruction Tools is part of our Sport NZ grant expenditure for Martyn Cook to complete the Training Programme and implement the rollout.

Website development is to complete the projects that Tim Bromhead has had on the go at gliding.net.nz; club membership management improvements, online signup for new members, and club calendars.

Promotions Budget

Income includes the new Communications Levy transferred from the General Fund. Donations reduce due to some of the 2020 donations being one-off.

Promotional Advertising covers ads and articles in Kiwi Flyer. Membership Development expenses are for Brian Sharpe and his team to run the 'Great Day at the Gliding Club' in conjunction with the Training Programme rollout.

With no Newsletter expense this year, \$6,000 is being transferred to a Newsletter Reserve Fund.

Laurie Kirkham, GNZ Treasurer

GLIDING NEW ZEALAND INC				
General Fund Budget 2020-21				
2019/20		INCOME		2020/21
<u>Budget</u>	<u>Actual</u>	<i>Subscriptions</i>		<u>Budget</u>
7,200	7,200		Commercial/Associate etc	870
26,000	26,961		Gliders	26,000
55,500	53,070		Members	53,000
0	0		Members Communication Levy	13,000
2,500	2,407		Youth Glide	2,500
91,200	89,637			95,370
		<i>Less Allocations to/from Special Funds</i>		
0	0		Operations Officer Fund transfer	6,000
(2,200)	(2,136)		Promotions - Tfr Communications Levy	(13,000)
(1,500)	(1,500)		Tasman Trophy Fund	0
87,500	86,001			88,370
		<i>Operating</i>		
0	600		Distribution from NZAF	1,200
750	826		Engineers Fees	800
5,500	4,209		Interest	4,000
48,000	45,287		SNZ Magazine Subs	11,700
900	979		Surplus - Sale of Badges etc	900
55,150	51,901			18,600
		<i>Grants & Sponsorship</i>		
0	21,739		NZAF Grant	0
15,000	15,000		Sport NZ Grant	15,000
15,000	36,739			15,000
157,650	174,642		TOTAL INCOME	121,970
		Less EXPENDITURE		
		<i>Executive & Management</i>		
32,000	27,405		Administration - Executive Officer	32,000
12,500	12,266		- Treasurer	12,500
1,650	1,650		Auditing	1,680
6,500	6,508		Travelling Expenses - Executive	6,600
4,200	4,819		Annual Meeting - Expenses	0
1,200	1,277		- Annual Report	0
58,050	53,925			52,780
		<i>Committees</i>		
7,500	2,406		Airworthiness Committee Expenses	3,000
200	19,200		Airspace Committee Expenses	200
3,000	2,496		Operations Officer Expenses	9,000
4,000	4,000		National Membership - Register	4,000
2,500	2,500		- Awards	2,500
17,200	30,603			18,700
		<i>Representation</i>		
2,000	2,169		FAI Affiliation	2,200
0	600		NZAF Meetings	1,200
1,300	807		Subscriptions	1,000
3,300	3,576			4,400

		<i>Operating Expenses</i>		
10,000	11,669		CAA Charges	18,000
100	75		Communications	75
0	2,511		Flight Instruction Tools	0
500	501		General Expenses	500
1,050	990		Insurance	990
48,000	45,032		SNZ Magazine Expenses	11,700
2,000	190		Website Development	7,000
2,500	2,407		Youth Glide Affiliation Fees	2,500
64,150	63,373			40,765
		<i>Sport NZ Grant Funding Expenditure</i>		
10,400	10,400		Flight Instruction Tools	10,400
1,000	1,000		Website Development	1,000
3,600	3,600		Youth Soaring Development	3,600
15,000	15,000			15,000
		<i>Grants & Concessions</i>		
1,000	1,154		Youth Schemes	1,200
1,000	1,154			1,200
158,700	167,631	TOTAL EXPENDITURE		132,845
(1,050)	7,011	EXCESS INCOME OVER EXPENDITURE		(10,875)

This budget is for the 'General Fund' and excludes income and expenditure for 'Special Funds' except where their income is generated from the transfer of Affiliation Fees.

Promotions Fund Budget 2020/21				
2019/20		INCOME		2020/21
<u>Budget</u>	<u>Actual</u>	<i>Subscriptions</i>		<u>Budget</u>
2,200	2,136		Communications Levy	13,000
1,100	3,845		Donations	2,700
10	8		Interest	10
3,310	5,989			15,710
		Less EXPENDITURE		
300	137		FAI Awards	150
0	320		First Competition Awards	320
400	1,020		Promotional Advertising	3,600
350	348		Promotional Copies of SNZ	87
8,000	3,143		Membership Development Committee	4,000
0	0		Website Blogs	1,500
9,050	4,967			9,657
(5,740)	1,022			6,053
		<i>Less Allocations to/from Special Funds</i>		
0	0		Transfer to Newsletter Reserve Fund	(6,000)
(5,740)	1,022	EXCESS INCOME OVER EXPENDITURE		53

Annual Subscriptions, Levies & Entrance Fees

Rules 11 and 40 require the AGM to fix the annual subscriptions and entrance fees payable by each class of membership on the recommendation of the Executive. Having regard to the budget, the Executive now recommends for 2020-2021 no change in the flying member affiliation fee of \$100.00 (incl GST), no change in the aircraft levy of \$100.00 (incl GST), plus the introduction of a members communication levy of \$25.00 (incl GST) as follows:

1. Annual Subscriptions and Levies:

(A) GNZ Full Members.

An affiliation fee at the rate of \$100.00 (including GST) plus a communications levy of \$25.00 (including GST) for each flying member of the GNZ Full Member struck as follows:

- (i) Flying members on the Central Register at 31 October each year.*
- (ii) Flying members joining between 1 November and 31 January = 100% of the fee and levy, joining between 1 February and 30 April = 50% of the fee and levy, and joining between 1 May and 30 June = 25% of the fee and levy.*

The Annual Subscription for a new GNZ Full Member granted provisional membership by the Executive Committee shall be calculated according to (A) (ii).

A flying member, with membership of more than one GNZ Member, shall declare a primary GNZ Member through which the affiliation fee and communications levy will be paid.

(B) GNZ Associate Members.

An affiliation fee at the rate and struck as for one flying member of a GNZ Full Member.

(C) GNZ Annual Group Members

An affiliation fee and communications levy for each flying member at the rate and struck as for one flying member of a GNZ Full Member except for the Air Training Corps Association of New Zealand, which shall pay a subscription at the rate equivalent to the affiliation fee for five flying members of a GNZ Full Member.

(D) GNZ Commercial Members.

- (iii) An affiliation fee and communications levy for each flying member of the GNZ Commercial Member at the rate and struck as for a GNZ Full Member.*
- (iv) For any organisation admitted to GNZ Commercial Membership a fee set by the Executive Committee having regard to the membership application and/or business plan of the applicant for the year of application. Subsequent Subscriptions shall be set by AGM.*

(E) GNZ Soaring Centre Members.

An affiliation fee at the rate and struck as for one flying member of a GNZ Full Member.

(F) Aircraft on the NZ register with nationality and registration marks ZK-Gnn at 31 October each year, a levy of \$100.00 (including GST), unless exempted by the Executive.

[Definitions: For the purposes of determining liability for the payment of a GNZ affiliation fee, a flying member is as defined in Appendix 1-B of the GNZ MOAP. Similarly, tow-pilots flying club-operated tow planes, winch and auto-launch drivers, and GNZ Engineers (non-LAME) shall be treated as flying members for affiliation fee purposes.]

2. Entrance Fees:

An organisation admitted to membership of GNZ shall pay an entrance fee of \$120.00 (including GST), payable on granting provisional or confirmed membership.

CONTEST PILOTS' MEETING SUNDAY 14 JUNE 7:00pm

Agenda

1. Attendance List
2. Apologies
3. Chairman's report
4. Confirmation of incoming committee
5. Minutes of previous meeting (9 June 2019)
6. Minutes from pilots' meetings at competitions
7. Matters arising
8. Remits
9. Rule changes
10. Competition venues and dates
11. General business

Sailplane Racing Committee – Chairman's Report

Firstly, I would like to thank all of the members of the SRC for the work they have done this year. This has been a very active committee and I am very pleased to have been a part of it and have such great support.

Contest Summary:

This season's temperatures were very close to the New Zealand average, but the defining feature of the season was that it was dry. We also managed to receive some of the smoke from the Australian bush fires which made for 2 or 3 days of strangely coloured skies and very cold temperatures. Again, I had the privilege of being contest director at the Auckland Soaring Champs and also at the Sailplane Grand Prix in Matamata.

Attendance across the GNZ competitions was slightly increased compared to previous years. This pattern was also apparent in GNZ sanctioned contests for the season.

	2019/20	2018/2019	2017/2018
SI Gliding Championships & 2020 Club Class National Gliding Championships	10 8	30	29
Northern Region Gliding Championships	23	15	25
Central Districts Gliding Championships	30	21	20
Nationals Gliding Championships	30	17	27
Club Class National Gliding Championships		12	10

The Northern Regionals, Central Districts and NZ Nationals had strong attendance numbers comparable with the previous season. However, the SI regionals and Club Class did not fare as well.

Unfortunately, this year we have not seen the hoped-for level of support for the Novice Class. The SRC will however, continue to promote this class and look at ways of improving support for it.

NZ Contest Results:

Congratulations to this year's contest winners.

Northern Region Gliding Championships	
Open	Patrick Driessen
Racing	Rae Kerr

SI Gliding Championships	
Open	Keith Essex
Racing	

Central Districts Gliding Championships	
Open	Tim Bromhead
Racing	Trace Austin

Club Class National Gliding Championships	
Club	Norbert Scarlat

National Gliding Championships	
Open	Peter Hartmann
Racing	Mark Wilson

IGC Rankings:

We are now in the third year of participation in the IGC Ranking System which sees all NZ competitors receive an international ranking. I would like to specifically thank Christian Derold for his support in making this Ranking List happen.

Currently the top ranked New Zealand pilots are:

1. Pat Driessen
2. John Coutts
3. Keith Essex

International Contests:

Obviously, the big news for this soaring season was the extremely unwelcome arrival of COVID-19. Fortunately, this has had little effect on the main soaring season, but lockdown did end the season early for us.

This has also resulted in the cancellation of the Club Class at the 36th World Gliding Championships in France. Mike Strathearn's entry will be delayed until the following year.

Sailplane Grand Prix:

In December, we held short Sailplane Grand prix at Matamata. The purpose behind this contest was to “test the waters” and see if and how a contest like this would work in New Zealand in 2019.

New Zealand was one of the first countries in the world to trial the Grand prix format, but unfortunately the logistics and expense of holding that type of contest 12 years ago were too demanding for the contest format to continue at that time.

This year’s contest relied entirely upon cell phone tracking to follow the gliders, and this proved to be a great success. A “crowd” of around a dozen - mostly contest volunteers - watched the entire race live each day, cheering on the contestants and second guessing every move.

Feedback from the wider Gliding Community indicated we were not alone, and live coverage of the racing was very popular.

Alongside the Open Class Unhandicapped GP we also ran a “Formula 1” Style GP for Club Class Gliders. The format of F1GP is the same, bit with gliders handicapped by turnpoint sizes. Again, this provided very close racing.

Rules Changes for This Year:

Overall, the rules system remained pretty much unchanged this year. There will however be some significant changes coming this season.

Upcoming Changes:

There has been significant movement at the IGC level with many changes designed to counteract the effects of pre-start gagging.

A new scoring system will be introduced that reduces the penalty for breaking with the gaggle but failing to get home. The new scoring system rewards either Speed Points OR Distance points. The major effect of this is that land outs close to the finish will not be as heavily punished if the rest of the field makes it around the course. Overall, the intention is to not penalise pilots who leave the gaggle early looking for a competitive advantage, but then fall behind the rest of the field.

The SRC originally proposed that this scoring system be introduced to New Zealand in the 2020/21 season, which is 6 months behind the introduction of the system in Europe. We recognize now, that due to the wide scale cancellations of contests in Europe for the coming season that we will be introducing this scoring system slightly ahead of the rest of the world.

We are also planning a number of other rule changes relating to start procedures that will bring New Zealand in closer alignment with the changes being made world-wide. This will also have the added benefit of reducing Radio Chatter around the start.

Focus for Next Year:

The SRC’s main focus for next year will remain on increasing participation in the New Zealand contest scene. We will continue to support the Novice Class format as a way of introducing new pilots into the contest scene.

We will also continue our work to best optimise the timing of contests to make best use of holidays and the best summer months.

Rob Lyon, Chairman Sailplane Racing Committee

Minutes of the Annual Pilots' Meeting 9 June 2019

Committee Members Present: R. Lyon (Chair), G. Jackson, M. Tingey.

Committee Apologies: M. Kmetovics, C. Derold, G.Wills

Minutes of the Previous Meeting: The minutes of the previous AGM meeting held 10th June 2018 were accepted as a true and accurate record.

Chairman's Report: The meeting moved that the Chairman's report, as printed in the Annual Report, be accepted with the addition of results for the Central Districts Gliding Championships.

Minutes of Pilots' Meetings held at competitions: The minutes of the Pilots' Meetings held at the Regional and National contests during the year were not presented but are published on the GNZ website.

Committee Members: The SRC Committee normally consists of six members, ideally two from each region (Northern, Central, Southern). Each member is elected for a 3 year term (see AC 2-10).

Current members: R. Lyon (term expired – retiring Chairman)
G. Wills (term expired)
M. Kmetovics (1 year remaining)
C. Derold (2 years remaining)
M. Tingey (2 years remaining)
G. Jackson (2 years remaining)

Prior to the meeting, nominations for the 2 vacant committee positions were called for and 2 nominations were received, as follows:

R. Lyon
N Oakley

As the number of nominations did not exceed the number of vacancies a vote was not required and the nominations were accepted.

Remits and Rules: Three remits for rule changes were received and voted on as follows:

Remit 1: *That the SRC fix permanent dates for all sanctioned contests.*

During discussion, Remit 1 was amended to read:

That the SRC be responsible for coordinating all dates/venues for all contest events.

Carried

Remit 2: *That National Championships be fixed at 9 days, Saturday to Sunday, with Friday practice.*

During discussion, Remit 2 was amended to read:

That National Multiclass Championships be fixed at 9 days, plus a practice day.

Carried

Remit 3: *That the Club Class National Championships be permanently combined with the Northern Region Championships or the South Island Championships in the opposite island to the venue for the National Championships as the case may be in any given year.*

Withdrawn

SRC proposal for new contests

Grand Prix

- Strong support from the floor for running a Grand Prix contest in some form
- Discussion of a possible 20m 2-seat Grand Prix at Omarama, possibly in Jan 2020
- Discussion of a possible Grand Prix at Matamata possibly in Jan 2020

* Clubs were asked to register interest to the SRC by 7/07/2019.

Youth Glide Contest

- Youth Glide proposed participating in an existing contest (in the school holidays) rather than an age-limited contest at this stage
- Information pack on what is involved in a gliding contest (including realistic budget), what to expect by participating and how to enter would be useful to YG for YG to promote to its membership.
- Discussion of promoting YG involvement in the Auckland Soaring Competition in Jan 2020.

Rule Changes: No rule changes for the 2019/2020 season.

It was however noted that a scoring system change in line with the FAI scoring system is likely to be proposed by the SRC for the 2021/2022 season (6 months after being implemented in the northern hemisphere). L.McFail presented a summary of the new FAI scoring system.

Selection Panel: As per the MOAP 1-7 (2.1) for the FAI Class 1 international 2019/20 competition season the panel for selecting NZ reps and team captains was appointed as:

T. Van Dyk
W. Dickenson
M. Wardell

Closure: The meeting was closed at 11.00am.

Proposed Contest Calendar for 2020-2022

Contest	Location	Start	Finish
MSC Cross Country Course	Matamata	24/10/2020	28/10/2020
Central Plateau	Taupo	31/10/2020	7/11/2020
South Island Regionals	Omarama	14/11/2020	21/11/2020
Springfield Enterprise	Springfield	28/11/2020	6/12/2020
Northern Regionals	Matamata	28/11/2020	5/12/2020
Youth Soaring Development Camp	Omarama	10/12/2020	19/12/2020
Matamata SGP	Matamata	27/12/20	30/12/20
Multiclass Nationals	Omarama	02/01/2021	10/01/2021
Auckland Enterprise	Drury	17/01/2021	23/01/2021
Club Class Nationals & MSC	Matamata	30/01/2021	06/02/21
Central Districts	Waipukurau	20/02/2021	27/02/2021
Northern Regionals 2021	Matamata	TBA	TBA
South Island Regionals 2021	Omarama	4/12/2021	11/12/2021
Youth Soaring Development Camp	Omarama	5/1/2022	15/02/2022
Auckland Enterprise 2022	Drury	8/1/2022	15/01/2022
Multiclass Nationals 2022	Matamata	22/01/2022	31/01/2022
Central Districts 2022	TBA	TBA	TBA

ANNUAL AWARDS & TROPHIES

The following awards are made annually by the GNZ Executive Committee:

Angus Rose Bowl: Presented to the NZGA by Mr Bill Angus, one of the original pioneers in aviation in New Zealand, the Angus Rose Bowl is awarded in recognition of outstanding services to the sport of gliding in this country.

2019 recipient – Lex McPhail, Canterbury

Friendship Cup: Awarded for outstanding contribution to the gliding movement during the preceding year.

2019 recipient – Kim Read, Youth Glide NZ

CWF Hamilton Trophy: Awarded to a New Zealander operating in New Zealand for the most meritorious flight that is a New Zealand gliding record. The year covered is GNZ's financial year.

2019 recipient – Max Stevens, Wellington

Air New Zealand Soaring Award: Awarded to the pilot who has shown the most significant improvement in their personal standard of competition or record flying during the year

2019 recipient – Mike Strathern, Nelson Lakes

The following awards are made annually, based on particular performances:

Air New Zealand Cross-Country Championship: This is a decentralised competition aimed at encouraging cross-country flying from club sites, particularly by pilots new to cross-country flying. It is a distance event extending over the season and is run in two divisions; one for flights originating in the North Island and one for flights originating in the South Island. OLC handicaps and scoring are used. Any NZ resident glider pilot with a GNZ QGP certificate may enter provided that, on the first day of the contest, no more than 10 years have elapsed since their QGP was awarded and they have not flown a ratified (or subsequently ratified) Gold distance flight.

*2019 recipients – North Island – Anton Lawrence, Auckland
– South Island – Sam Tullet, Taranaki*

Buckland Soaring Award: Awarded annually to the highest scoring New Zealand resident in the New Zealand division of the Aerokurier Online Contest (OLC) for the previous season. OLC rules and handicaps are used. There are two divisions; one for soaring flights commencing in the North Island and the other for soaring flights commencing in the South Island. The winning pilots stand down for the following two seasons.

*2019 recipients – North Island – Tim Bromhead, Piako
– South Island – Keith Essex, Glide Omarama*

Rothmans Challenge Gold Cup: Awarded to the New Zealander operating in New Zealand who has attained the highest handicapped speed over a FAI 28%, 300 km triangular course. Current GNZ handicaps will be used and the general conditions and documentation requirements for record flights under the FAI Sporting Code apply.

2019 recipient – Not awarded.

PAST ANGUS & FRIENDSHIP AWARD WINNERS

The Angus Rose Bowl

1975	Jack Hanlon
1976	Wynn Craven & Geoff Ferner
1977	Len Thompson
1978	Ted Ashwell
1979	Russell McDowall
1980	John Roake
1981	Jim Harkness
1982	Noel Jones
1983	Ian Pryde
1984	Ross Macintyre
1985	Max Stevens
1986	Roger Harris
1987	Bruce Cunningham
1988	Bill Walker
1989	Richard Halstead
1990	Mo Wills
1991	Sandy Norman
1992	Bob Henderson
1993	Bob Struthers (posthumously)
1994	Tony Timmermans
	John Roake, Bill Walker, Bob
1995	Henderson, Mark Aldridge, Wayne
	Wilson (WGC Directors)
1996	Ann & Frank Gatland
1997	Dennis Crequer
1998	Peter Lyons & Ralph Gore
1999	Roger Read
2000	Gordon Scholes
2001	Ross Marfell
2002	Ruth Pryde
2003	Ian Finlayson
2004	Stewart Cain
2005	Gordon Hookings
2006	Ivan Evans
2007	Tom Anderson
2008	Trevor Atkins (posthumously)
2009	Jerry O'Neill
2010	Brian Chesterman
2011	George Rogers
2012	Yvonne Loader
2013	Terry Jones
2014	John Goddard
2015	Gavin Wills
2016	Martyn Cook
2017	Jim Bicknell
2018	David & Marion Moody
2019	Lex McPhail

The Friendship Cup

1986	Bill Walker
1987	Dave Pranker
1988	Jim Rankin
1989	Theo Newfield
1990	Sandy Norman
1991	Jan Walker
1992	Rex Thomas
1993	Betty Cunningham
1994	Warren Spence
1995	World Championship volunteers
1996	Russell Thorne, Simon Casey & Steve Bell
1997	Gavin Wills
1998	Gordon Hookings
1999	Rex Kenny
2000	Roger Harris
2001	Brian Chesterman
2002	Malcolm & Roseann Walls
2003	Karen Morgan
2004	Tom Anderson
2005	Peter Chadwick & Gary Wakefield
2006	Yvonne Loader
2007	Trevor Terry
2008	Sue Wild
2009	Stephen Tollestrup
2010	Roger Read
2011	Warwick Bethwaite
2012	Bill & Jan Mace
2013	Tom Davies
2014	Mike Strathern
2015	Steve Wallace
2016	Grae Harrison
2017	Stewart Barton
2018	Brian Sharpe
2019	Kim Read

***Building a
Sustainable
Membership***

COMMUNICATE

COOPERATE

AVIATE