# **ANNUAL REPORT 2023**





SPURI NEW ZEALAND

Conference & AGM

10-11 June 2023

James Cook Hotel Grand Chancellor

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# WEEKEND PROGRAMME

# SATURDAY – 10 JUNE 2023

Time			Session	Chair/Presenter
09:30	_	10:30 am	Annual General Meeting	Steve Wallace
10:30	_	11:15 am	Membership initiatives	Brian Sharpe Amy Smith
11:15	-	12:00 pm	Progress with ITP rollout	Warwick Bethwaite David Hirst David Moody
12:00	_	1:15 pm	Lunch	David Woody
1:15	_	2:00 pm	Flight-following app	Brian Savage
2:00	_	2:30 pm	NZ Aviation Federation activity	Bob Henderson
2:30	_	3:00 pm	"Something technical"	David Moody
3:00	_	3:30 pm	Tea/coffee	
3:30	-	5:15 pm	"Our Changing World" workshop and "Round the Clubs"	Brian Sharpe
5:45			Cash bar opens	
6:15	_	6:45 pm	Kea Aerospace – "Reaching the stratosphere and beyond."	Dr Philipp Sueltrop
6:45	_	7:30 pm	Cocktail food will be served, during which the An will be presented from 7:00 pm	nual Awards

# **SUNDAY – 11 JUNE 2023**

9:00	-	12:00 am	Contest Pilots' meeting	Glyn Jackson
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# Saturday 10 June 2023 – 9:30 am Agenda

- 1. Apologies
- 2. Matters Arising from minutes of the annual meeting 25 June 2022
- 3. Adoption of President's Annual Report
- 4. Adoption of financial statements for the year ended 31 March 2023
- 5. Umbrella Trust report
- 6. Adoption of Annual Reports of officers and committee chairs
- 7. Consideration of remits
- 8. Fixing of entrance fees and subscriptions for 2023-2024
- 9. Approval of budget for 2023-2024
- 10. Annual Group membership
- 11. Elections (nominees in brackets)

Vice President	(Nigel Davy – nominated by OGC)
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- Executive Member (Brian Sharpe nominated by WLN, seconded GSC)
- Executive Member (Glyn Jackson nominated by OSC)
- 12. Appointment of Auditor (Ashton Wheelans)
- 13. General business
- 14. Date and venue of the next annual meeting
- 15. Closure

# Minutes of the Annual General Meeting Held at the James Cook Grand Chancellor Hotel, Wellington Saturday 25 June 2022, Commencing at 9:30am

#### PRESENT:

**Executive Committee:** Steve Wallace (President - Chair), Laurie Kirkham (Treasurer), Max Stevens (Executive Officer), Nigel Davy (Vice President), Brian Sharpe and Jenny Wilkinson (Committee).

**Members represented:** Auckland Aviation Sports, Auckland, Canterbury, Central Otago, Clutha Valley, Gliding Hawkes Bay & Waipukurau, Gliding Manawatu, Greytown Soaring Centre, Masterton Soaring Club, Matamata Soaring Centre, Nelson Lakes, Omarama Gliding Club, Omarama Soaring Centre, Piako, South Canterbury, Taranaki, Taupo, Tauranga, and Wellington Wairarapa.

**Committees and officers represented**: Airspace, Airworthiness, Central Register, Coaching, Membership Development, Operations, Quality, Sailplane Racing, and Webmaster.

#### APOLOGIES:

Tim Austen (Executive Committee), Michael O'Donnell, Grae Harrison.

#### MATTERS ARISING FROM MINUTES OF THE ANNUAL MEETING 12 JUNE 2021:

The matter of legal advice on the liability of contest officials under the Health & Safety Act (as raised in General Business) had been discussed by the Executive during the year. It was found that the NZHGPA had recently obtained legal and insurance advice on the same issue and was happy to share that advice with GNZ. The Executive subsequently decided to fold this work into the revision of the Contest Management Guide currently in progress.

#### ADOPTION OF PRESIDENT'S ANNUAL REPORT:

On the motion of Matamata Soaring Centre, seconded by Piako, the report was adopted.

#### ADOPTION OF FINANCIAL STATEMENTS FOR YEAR ENDED 31 MARCH 2022:

The year resulted in a deficit of \$2,389.

#### **General Fund**

The deficit for the General Fund was \$9,291, and the Fund had a balance of \$191,982 at year end.

Despite a slight drop in membership, Affiliation Fees were up slightly on the previous year as 2021 had more mid-year joins, while 2022 had more full-year members.

The NZ glider fleet has remained the same for the past three years at 357 gliders (includes 41 deferred), however each year a few more gliders fees are unpaid – these are for resigned members where the glider has not been flown. Fees for gliders that have been flown throughout the year are pursued.

Youth Glide fees collected were paid to Youth Glide as seen in expenses.

The Distribution from NZAF is \$500 per meeting attended and passed on to our NZAF rep Bob Henderson.

Soaring NZ Subs was for the last issue in May 2020.

The Sport NZ grant has reduced to \$6k for the next three years. The \$8,250 in the Income Statements includes the 2021 prepayment.

Post lockdowns, there were extra costs with a physical AGM and more physical Executive meetings, evident in AGM Expenses and Executive's Travelling Expenses. CAA charges covered Training Programme amendments, Aerobatic Exemption and ADS-B work. General Expenses includes the purchase of a projector, and the re-silvering of the Angus Rose Bowl.

#### Promotions Fund

The surplus for the Promotions Fund was \$6,902, and the Fund had a balance of \$21,975 at year end.

The Communications Levy, introduced in 2020 to replace Soaring NZ, is now the main income for the Fund.

FAI awards is the cost of the Solo and Soaring badges issued. Membership Development Committee covers Brian Sharpe's club engagement visits, Sport NZ and GNZ meetings, reports and travel. Promotional Advertising covers Flight Training and promotional material, and Kiwi Flyer ads.

#### Instructors Fund

No movement for the Instructors Fund last year, which had a balance of \$5,608 at year end.

#### Tasman Trophy Fund

No movement for the Fund, with Australia showing little interest in rebooting it for Youth Glide pilots. The Fund had a balance of \$16,296 at year end.

On the motion of Auckland Aviation Sports, seconded by Auckland, the accounts were **adopted**.

#### UMBRELLA TRUST REPORT

A report had been pre-circulated to all affiliates, officers and committee members, and was adopted on the motion of South Canterbury, seconded by Piako.

#### ADOPTION OF ANNUAL REPORTS OF OFFICERS & COMMITTEES:

Reports had been pre-circulated to all affiliates, delegates, officers and committee members and were **adopted** en-bloc on the motion of Auckland Aviation Sports, seconded by Matamata Soaring Centre.

#### **CONSIDERATION OF REMITS:**

**Executive Committee:** That a modified version of the BGA Competition Organisers' Guide be adopted as the GNZ Guide for Organisers' and Administrators' of GNZ Sanctioned Gliding Competitions.

Comment: The existing GNZ guide has not been updated since 2007. During the year, Bob Henderson has carried out an extensive review of the guide on behalf of the Executive and the SRC, carrying on from the work previously initiated by Vivienne Bryner. During this work, it became apparent that the best course would be to adopt the BGA guide with modifications to suit GNZ. The work is now essentially complete and includes a risk template covering safety, financial, and reputational risks at GNZ competitions. Given the potential risk to GNZ as an organisation that competitions present, adoption should be a matter for AGM determination.

Bob Henderson spoke to the remit, which was seconded by Auckland, put to the meeting, and **carried** unanimously on a show of hands.

**Auckland Gliding Club:** That GNZ investigates the value of a scheme whereby there is a preferred insurer, with a proportion of premiums paid flowing back to GNZ.

Comment: This would cover both aircraft and liability insurance. The club is aware of a marina association which has successfully used such a scheme and know of a broker that runs them.

The Auckland delegate spoke to the remit, which was seconded by Piako. In discussion, it was noted from the floor that aviation insurance in NZ has an extremely limited market compared to boating marinas. A small number of clubs indicated interest in the proposal. The Executive agreed to investigate feasibility.

**Auckland Gliding Club:** That GNZ creates a nationwide flight recording system to cover both club operations and statistical reporting, creating a single source of data.

Comment: An investigation into whether such a system is already available in other countries should be done first.

In general discussion from the floor, it was recognised that there are many different systems used by clubs, from simple paper records to sophisticated online solutions. Development of a universal solution is possible but comes down to time, effort and cost. The Auckland delegate offered to form a working group to formulate a direction for development.

#### FIXING OF ENTRANCE FEES & SUBSCRIPTIONS FOR 2022-2023:

**Rules 11 and 40** require the AGM to fix the annual subscriptions and entrance fees payable by each class of membership on the recommendation of the Executive.

Having regard to the budget deliberations, the Executive recommended for 2022-2023 an increase in the flying member affiliation fee to \$120.00 (incl GST), an increase in the aircraft levy to \$120.00 (incl GST), and no change to the members communication levy of \$25.00 (incl GST) introduced last year, as follows:

#### 1. Annual Subscriptions and Aircraft Levy:

(A) GNZ Full Members.

An affiliation fee at the rate of \$120.00 (including GST) plus a communications levy of \$25.00 (including GST) for each flying member of the GNZ Full Member struck as follows;

- *(i) Flying members on the Central Register at 31 October each year.*
- (ii) Flying members joining between 1 November and 31 January = 100% of fee and levy, joining between 1 February and 30 April = 50% of the fee and levy, and joining between 1 May and 30 June = 25% of the fee and levy.

The Annual Subscription for a new GNZ Full Member granted provisional membership by the Executive Committee shall be calculated according to (A) (ii).

A flying member, with membership of more than one GNZ Member, shall declare a primary GNZ Member through which the affiliation fee and communications levy will be paid.

(B) GNZ Associate Members.

An affiliation fee at the rate and struck as for one flying member of a GNZ Full Member.

(C) GNZ Annual Group Members

An affiliation fee and communications levy for each flying member at the rate and struck as for one flying member of a GNZ Full Member except for the Air Training Corps Association of New Zealand, which shall pay a subscription at the rate equivalent to the affiliation fee for five flying members of a GNZ Full Member.

- (D) GNZ Commercial Members.
  - (i) An affiliation fee and communications levy for each flying member of the GNZ Commercial Member at the rate and struck as for a GNZ Full Member.
  - (ii) For any organisation admitted to GNZ Commercial Membership a fee set by the Executive Committee having regard to the membership application and/or business plan of the applicant for the year of application. Subsequent Subscriptions shall be set by AGM.
- (E) GNZ Soaring Centre Members.

An affiliation fee at the rate and struck as for one flying member of a GNZ Full Member.

(F) Aircraft on the NZ register with nationality and registration marks ZK-Gnn at 31 October each year, a levy of \$120.00 (including GST), unless exempted by the Executive.

[Definitions: For the purposes of determining liability for the payment of a GNZ affiliation fee, a flying member is as defined in Appendix 1-B of the GNZ MOAP. Similarly, tow-pilots flying club-operated tow planes, winch and auto-launch drivers, and GNZ Engineers (non-LAME) shall be treated as flying members for affiliation fee purposes.]

#### 2. Entrance Fees:

An organisation admitted to membership of GNZ shall pay an entrance fee of \$120.00 (including GST), payable on granting provisional or confirmed membership.

There was support for the Executive's recommendation, noting that recent member surveys had indicated that cost is not generally a significant barrier to participation. When put to the vote, the fees were unanimously **approved** on a show of hands.

#### APPROVAL OF BUDGET FOR 2022-2023:

#### General Budget

Work on the Queenstown and Taieri Pet airspace (budgeted over two years) has been provided for, which will fulfill the expectations of the \$25k grant from NZAF received in the 2021 financial year.

An extra \$10,800 has been allowed for Engineering Workshops proposed by Mike Strathern.

Also budgeted is an upcoming expense for work on the exemption for Glider Trailer Dimensions submitted to NZTA.

These projects total around \$25k, to be funded from previous year surpluses.

#### **Instructors Budget**

A national Instructor Training programme with a budget of \$10,000 is planned, being funded from the transfer of the \$11,100 held in the Operations Officers Fund – a fund that has never been claimed on and closely aligns with instructor training.

On the motion of Wellington, seconded by Auckland Aviation Sports, the budget was **approved**.

#### **ANNUAL GROUP MEMBERSHIP:**

The meeting was advised that the Annual Group Memberships of the NZ Air Training Corps Association of NZ and the Masterton Soaring Club had been renewed by the Executive for a further year in accordance with Rule 7(c).

#### **ELECTIONS TO EXECUTIVE COMMITTEE:**

Nigel Davy (Vice President) and Brian Sharpe each had one year remaining of their twoyear terms. Steve Wallace (President), Tim Austen and Jenny Wilkinson had completed their two-year terms.

Accordingly, nominations were invited and received as follows:

President	Steve Wallace	2-year term Nominated by AAV	Seconded by MSC
Executive Member	Amy Smith	2-year term Nominated by WLN	Seconded by GSC
Executive Member	Tim Austen	2-year term Nominated by WLN	Seconded by OSC

With acclamation, the nominees were declared elected for the specified terms.

#### **APPOINTMENT OF AUDITOR:**

On the motion of Piako, seconded by Taupo, the firm of Ashton Wheelans, Chartered Accountants of Wanaka, was **appointed** as auditor.

#### **GENERAL BUSINESS:**

Nil.

#### 2023 ANNUAL MEETING:

The Executive proposed that the next meeting should be held in Wellington on 10 June 2023.

#### The Chairman declared the meeting closed at 10:48 am.

Read and adopted as a true and correct record this 13<sup>th</sup> day of August 2022.

Sola

Chairman

# PRESIDENT'S ANNUAL REPORT

The reporting year just gone has certainly had its challenges. While there is plenty of success, achievement, and progress to acknowledge our score card is not yet perfect, and we have some areas in which we must do better. Some things we cannot control like the weather, the rest we will continue to work on. In terms of the simple big picture, there are three key performance indicators for our organization that we must strive to have in the green every year. These being safety, membership, and our finances. So how have we done?

- 1. Safety Unfortunately this year has not been fatality free, and our long-term average (last 24 years) stays very fixed on one fatality per year. We have yet to have a period of three years in a row without a fatality, although two years in a row has not been uncommon in the past. So, we reset again this year and start striving for that game changing period of zero fatalities for three years in a row or of course longer. Accidents overall however continue to trend downwards with this year producing only one serious injury accident. Our 'just culture' incident reporting system continues to function well. With updated student and now instructor training programmes finally approved by our regulator, and being rolled out around the country, it will be interesting to monitor accident rates, especially among our more recently trained pilots. Change of course will be generational and it will take a new generation of students and instructors to move into the system and probably a decade of experience before full benefits will be realized. We do finally however have a fully documented programme with measurable standards we can train to, so I am confident our self-governing future is secure.
- 2. Membership For the two years prior to COVID our membership was starting to trend up, then understandably during the three years of COVID our membership fell away. I am now very pleased to see that we are starting to trend up again with a healthy increase for the reporting year and a very positive couple of months to kick of this coming year. I believe the hard work done by our Membership Development Manager, Brian Sharpe, is starting to pay dividends. With Brian's guidance many clubs are looking at 'What makes for a great day at the club' for their members and in Brian's words we are 'developing a strong common sense of purpose' when it comes to improving the membership experience. Our members are staying longer. Those who are trained to XCP (cross country standard) stay on average 22 years, while those who do not reach XCP stay an average of 6 years. To be able to continue to train our new members to XCP standard we will need more instructors and you will see this becoming an important focus of our efforts moving forward.
- **3. Finance** –Last year we budgeted for significant expenditure from the general fund of \$130K which would have resulted in a significant on paper loss in this fund of around (\$25K). This on paper loss was one that we actually wanted to make because what it really represented was the spending of surpluses that were created by budgeted projects not going ahead. Our preference is for these projects to actually go ahead and for us to reap the benefits. An example is engineer training for which we had budgeted \$10K. This unfortunately never eventuated. So last year our budgeted (\$25K) loss ended up as an \$11K surplus, caused by unrealized projects and unexpected income from Sport NZ with a \$10K Integrity Investment grant. This year we will be seeking approval for general fund expenditure of \$120k and a resulting budgeted loss of around (\$2.5K). If our membership however does keep increasing at the rate it currently is, this loss will quickly evaporate. In short, our accounts remain in a healthy state.

**Executive committee.** This committee continues to work together and function very well. This year with the midterm resignation of Tim Austin, as the committee is entitled to do, we co-opted a temporary replacement, Glyn Jackson. At this AGM, having now been formally

nominated, we will be seeking to elect Glyn onto the executive committee. I am particularly pleased with the diversity we currently have making up the exec, with strong voices able to speak to and represent on regional matters, gender issues and youth issues. Our exec team is made up of current student pilots, competition and cross-country pilots, instructors, former CFI's, engineers, private owners and event organisers. You name it, somebody on the exec is doing it back in their home clubs or regional centres.

**GNZ Committees and Officers.** Reports are available in the annual booklet from most other GNZ Committee Chairs and Office holders. These include reports from the Executive Officer, Treasurer, Quality Manager, Central Register Manager, Awards Officer and Chairs of the Operations, Airspace, Sailplane Racing and Membership Development committees. These officers and committee members are all exceptionally talented and dedicated individuals who fulfill their roles to the highest of standards. We are very lucky to have such people and I would like to acknowledge and thank each of them for the invaluable contribution they make, ensuring GNZ is the high functioning organization that it is.

**Clubs, Committees, all Members.** Lastly, a big thank you to all those clubs, committees, members and helpers that have made possible all the wonderful achievements that I have had the pleasure to write about this year. Solos, X-Country flights, outlandings, retrieves, camps, comps and events. Aside from the obvious majesty of our magnificent sport it is the people and the social interactions that tie our sport together and make it such a joy to be part of. Keep up the good work!

I wish you all the best for a safe and exciting year of gliding ahead.

Steve Wallace, President

# **OFFICE HOLDERS & COMMITTEES 31 March 2023**

Executive:		Airspace:	
President	Steve Wallace	Chairman	CJ McCaw
Vice President	Nigel Davy	Northern	Tim Bromhead
Member	Brian Sharpe	Central	Ben Wilson
Member	Amy Smith	Southern	Kevin Bethwaite
Member	Glyn Jackson	Sailplane Racing:	
Treasurer	Laurie Kirkham	Chairman	Glyn Jackson
Executive Officer	Max Stevens	Member	Rob Lyon
		Member	Nick Oakley
Quality Manager	Terry Jones	Member	Keith Essex
Auditor	Ashton Wheelans	Member	Ross Gaddes
Operations:		Member	Kieran Cassidy
NOO	Martyn Cook	Coaching:	
Northern ROO	David Moody	Head Coach	Murray Wardell
Central ROO	David Hirst	Northern Region	Paul Schofield
South Island ROO	Warwick Bethwaite	Central Region	Mark Wilson David Hirst
Airworthiness NAO	Max Stevens (acting)	Southern Region	Nigel Davy
Awards Officer	Edouard Devenoges		
Central Register Mgr	Laurie Kirkham	Team Selectors:	
Webmaster	Tim Bromhead	Chairman	Murray Wardell
NZAF Delegate	Bob Henderson		Warren Dickinson
FAI Delegate	Bob Henderson		Tony Van Dyk
Membership Development Team:		FTP Review Panel:	
Chairman	Brian Sharpe	Chairman	Vacant
Member	Sabrina Schels	Member	Warwick Bethwaite
Member	Malcolm Piggot	Member	Bob Gray
Member	Ben Wilson	Member	Mark Wilson
Member	Tim Tarbotton	Member	Vacant

# FINANCIAL STATEMENTS

The year resulted in a surplus of \$14,277.

#### General Fund

The surplus for the General Fund was \$11,212, and the Fund had a balance of \$203,194 at year end.

Affiliation and Glider fees were increased last year from \$100 to \$120, which together with a slight increase in membership has resulted in \$17k additional revenue.

The NZ glider fleet reduced by 3 to 354 gliders (includes 43 deferred), however each year a few more gliders fees are unpaid – these are for resigned members where the glider hasn't been flown. Fees for gliders that have been flown throughout the year are pursued.

Youth Glide fees collected were paid to Youth Glide as seen in expenses.

The Distribution from NZAF of \$500 per meeting attended, and has been passed on to our NZAF rep Bob Henderson. However, with Bob now receiving an honorarium as President of NZAF, he is no longer claiming the \$500/meeting attendance allowance, so the \$1k surplus has been transferred to the Instructors Fund.

While our annual Sport NZ grant reduced to \$6k for 2022-24, we did receive an additional \$10k Integrity Investment grant from Sport NZ last year.

The Surplus on Sales of Badges & Books increased due to GNZ now distributing DI and Log books, likewise stocks of these items in the Balance Sheet have increased.

Airspace expenses relate to Tim Hughes work on the Queenstown and Taiere Pet airspace petition. Executive Travelling expenses increased due to more physical meetings, and a number of special meetings (CAA, TAIC, Coroner's Inquest). Other general increases are inflation related.

#### **Promotions Fund**

The surplus for the Promotions Fund was \$3,564, and the Fund had a balance of \$25,539 at year end.

FAI Awards is the cost of the Solo and Soaring badges issued. Membership Development Committee covers Brian Sharpe's club visits, work on promotional and training material, and liaising with Sport NZ, and includes Brian's related travel expenses. Promotional Advertising covers flight/instructor training booklets, promotional material, and Kiwi Flyer ads.

#### Instructors Fund

Last year the Operations Officer's Fund that's been sitting unused for years, was transferred to the Instructors Fund. The fund had income of \$1,000 from the NZAF Distribution, but there were no costs against the Fund last year, although plans for instructor training are progressing. The Fund had a balance of \$17,708 at year end.

#### **Tasman Trophy Fund**

The Fund contributed \$1,500 to Kieran Cassidy to assist with costs to compete in the Junior Tasman Trophy competition in Australia. The Fund had a balance of \$14,796 at year end.

#### Laurie Kirkham, GNZ Treasurer

#### **GLIDING NEW ZEALAND INCORPORATED**

#### **INCOME STATEMENT**

# For the year ended 31 March 2023

			All	location of i	ncome iter	ns to intern	al funds			
			G	NZ	Promo	otional	Instru	ctors	Tas	man
Total		Total	Genera	l Funds	Fu	nd	Fu	nd	Tro	phy
2022		2023	2023	2022	2023	2022	2023	2022	2023	2022
	INCOME									
	Affiliation Fees									
522	Commerical/Associate etc	939	939	522						
15,130	Communications Levy	15,250			15,250	15,130				
24,777	Gliders	30,052	30,052	24,777						
50,126	Members	61,122	61,122	50,126						
2,550	Youth Glide NZ	2,661	2,661	2,550						
93,106	Total Affiliation Fees	110,024	94,774	77,975	15,250	15,130	-	-	-	-
3,000	Distribution from Aviation Federation	3,000	2,000	3,000			1,000			
2,025	Donations	1,705			1,705	2,025				
617	Engineers Fees	848	848	617						
2,117	Interest Received	5,152	5,096	2,113	56	4				
8,250	Sport NZ Grant	16,000	16,000	8,250						
618	Surplus on Sales of Badges etc	1,148	1,148	618						
\$109,733		\$137,877	\$119,866	\$92,574	\$17,011	\$17,160	\$1,000	-	-	-
		These	e financial sta	atements are	subject to a	audit.				

# **GLIDING NEW ZEALAND INCORPORATED**

#### **INCOME STATEMENT**

#### For the year ended 31 March 2023 (continued)

					ation of ex					
			_	NZ		otional	Instru		Tasr	
Total		Total		l Funds	Fu		-	nd	Trop	
2022		2023	2023	2022	2023	2022	2023	2022	2023	2022
	EXPENDITURE									
	Auditing	1,748	1,748	1,665						
4,301	AGM Expenses	4,690	4,690	4,301						
137	Airspace Committee Expenses	8,201	8,201	137						
3,329	Airworthiness Committee	2,133	2,133	3,329						
610	Annual Report	608	608	610						
2,500	Awards Officer's Expenses	2,500	2,500	2,500						
5,186	Civil Aviation Charges	2,161	2,161	5,186						
75	Communications	75	75	75						
483	Concessions Granted to Youth	665	665	483						
4,696	Executive's Travelling Expenses	9,227	9,227	4,696						
35,156	Executive Officer's Remuneration	32,286	32,286	35,156						
2,189	FAI Affiliation Fees	2,296	2,296	2,189						
270	FAIAwards	477	· · · ·		477	270				
400	First Competition Award	-								
	Flight Instruction Tools	10,400	10,400	10,400						
	General Expenses	685	685	1,330						
	Insurance	1,045	1,045	1,045						
6,545	Membership Development Committee	9,237	· · · ·		9,237	6,545				
	National Membership Register	4,300	4,300	4,000						
	NZAF Representation	2,000	2,000	3,500						
1,119	Operations Officers' Expenses	1,715	1,715	1,119						
3,043	Promotional Advertising	3,733	,		3,733	3,043				
	Subscriptions	867	867	722		,				
-	Tasman Trophy Expenses	1,500							1,500	
-	Training Course Contributions	-							,	
11.090	Treasurer's Remuneration	12,696	12,696	11,090						
,	Website Development	2,093	2,093	2,180						
	Youth Glide NZ Affiliation Fees	2,661	2,661	2,550						
,	Youth Soaring Development	3,600	3,600	3,600						
112.122		123,600	108,653	101.865	13,447	10.258	-		1,500	-
,		14.277	11,212	(9,291)	3,564	6.902	1.000		(1.500)	-
(2,309)	EXCESS/(DEFICIT) OF INCOME	14,277	11,212	(9,291)	3,304	0,902	1,000		(1,500)	-
	These final	ncial staten	nents are su	bject to aud	it.					

			OT # T				TV					
			-	EMENT OF N			IY					
			F	or the year e		rch 2023						
					Allocatio	n of incom	e and expe	nse items	to internal	funds		
			G	NZ	Promo		Instru		Tası		Opera	tions
Total		Total		I Funds	Fu		Fui		Tro		Officers	
2022		2023	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
-	Opening Balance - 1 April 2022	246,960	191,982	201,273	21,975	15,073	5,608	5,608	16,296	16,296	11,100	11,100
	Transfer Operations to Instructors F	und					11,100				(11,100)	
							,				(,)	
	Excess/(Deficit) of Income over											
(2,389)	expenditure for 2022/23	14,277	11,212	(9,291)	3,564	6,902	1,000	-	(1,500)	-	-	-
\$244,571	Closing Balance - 31 March 2023	\$261,237	\$203,194	\$191,982	\$25,539	\$21,975	\$17,708	\$5.608	\$14,796	\$16,296		\$11,100
<i>\$</i> 211,011		+=•:,=•:	<i>\</i>	<i>\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i>	<i><b>4</b>20,000</i>	<i>\</i>	<i>\(\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i>	<i><b>v</b>vvvvvvvvvvvvv</i>	<i>\(\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i>	<i>\(\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\</i>		<i></i> ,
				These financ	ial statemen	ts are subje	ct to audit.					
	BALANCE SHEET as at 31 Marc	:h 2023										
Tatal		Tatal										
Total 2022		Total 2023										
-					location of t							
\$246,960	Accumulated Funds	\$261,237		accumulated								
				internal funds								
	Represented by:			Statement o	riviovement	s in Equity						
	Current Assets											
56.080	BNZ - Current Accounts	78.151		Signed on be	half of the F	xecutive Co	ommittee					
	BNZ - Short Term Deposits	199,707		eigned en be								
	Prepayments Travel	1,554										
	Sundry Debtors	4,000										
	Stocks of Badges, Ropes etc	8,035										
	Total Assets	291,447		Steve Wallac	e							
,		, .		President								
	Less Current Liabilities											
29 872	Sundry Creditors	28,710										
	Sport NZ Prepayment (Note 2)	1,500										
	Total Liabilities	30,210										
<b>(</b> ) () () () () () () () () () () () () ()	N-4 A 4-	\$004 00T										
\$246,960	Net Assets	\$261,237										
							ct to audit.					

# GLIDING NEW ZEALAND INC NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 March 2023

#### NOTE 1 – STATEMENT OF ACCOUNTING POLICIES

**Reporting entity:** Gliding New Zealand Inc is an entity incorporated under the Incorporated Societies Act 1908. The financial statements are general purpose financial statements which have been prepared according to generally accepted accounting practices.

**Measurement base:** The general accounting principles recognised as appropriate for the measurement and reporting of earnings and financial position on an historical cost basis have been followed in the preparation of these financial statements. Accrual accounting is used to recognise expenses and revenues when they occur.

**Changes in accounting policies:** There have been no changes to accounting policies in the year to 31 March 2023.

**Specific accounting policies:** The following specific accounting policies which materially affect the measurement of financial performance and financial position have been applied.

**Income Tax:** Gliding New Zealand Inc is exempt from Income Tax under Section CW46 of the Income Tax Act 2007.

**Goods & Services Tax:** Items of Income and Expenditure are stated exclusive of Goods and Services Tax.

**Stocks:** All stocks of badges, ropes etc are valued at the lower of cost and net realisable value. Cost is calculated on the first-in-first-out basis.

**Sundry debtors:** Sundry debtors are stated at their estimated realisable value after writing off any debts considered uncollectable.

**Revenue:** Levies are recognised when invoiced, and interest is recognised when earned.

**Related party transactions:** Executive Officers, Brian Sharpe, Amy Smith and Tim Austen (retired), Youth Glide Rep, James Mitchell, and CEO, Max Stevens, are members of Wellington Gliding Club which has a loan from the Gliding NZ Umbrella Trust.

Executive Officers, Nigel Davy and Tim Austen (retired) are members of Omarama Gliding Club which has a loan from the Gliding NZ Umbrella Trust.

CEO, Max Stevens is a member of Canterbury Gliding Club which has a loan from the Gliding NZ Umbrella Trust.

Executive Officer, Amy Smith, and Youth Glide Rep, James Mitchell, are members of Youth Glide NZ that received grants from the Gliding NZ Umbrella Trust of \$2,000 for a Youth Soaring Development Camp Omarama and \$1,000 for a Youth Soaring Development Camp Matamata.

During the year two committee members received remuneration for their services. They are both independent contractors who invoice the organisation for their services. During the year payments totalling \$32,286 (\$2022: \$35,156) were paid to Max Stevens, and \$12,696 (2022: \$11,090) to Laurie Kirkham.

#### NOTE 2 – SPORT NZ PREPAYMENT

A sum of \$1,500 (2022: \$1,500) received in respect of the three months to 30 June 2023 has been held over until the 2023/24 year.

#### NOTE 3 – CAPITAL COMMITMENTS AND CONTINGENT LIABILITIES

There are no capital commitments or contingent liabilities as at 31 March 2023 (2022 \$nil).

These financial statements are subject to audit.

## GNZ UMBRELLA TRUST

Last year resulted in a surplus of \$11,222 before grants.

During the year funds from the BNZ and ANZ term deposits were moved to the Craigs Investment Portfolio. A total of \$675,617 was transferred to the Craigs Investment Portfolio in August. While we are disappointed with the returns for the year it was against a backdrop of declining asset and equity values and towards the end of the financial year, a higher interest rate environment. In the coming year we would expect to see returns improving in our cash deposits, loans to clubs and, potentially, a return to "normal" in the equities market.

We continue to hold a Term deposit with ANZ at 1.2% until October 2023.

Competition Levies are down on 2022 due to the North Island's weather conditions causing the cancellation of the North Island Regionals and Central District Regionals.

There were extra costs incurred over the year with the handover of Treasurer and Secretarial roles from Laurie and Karen to me. I have split these expenses in the financials to give a clearer indication of these costs. These will be significantly less in the coming year now that the handover is complete.

The trust's expenses are inclusive of GST as the entity isn't registered for GST.

There was a surplus after Grants of \$1,433.

#### Grants

Grants awarded were \$9,789. This year most funds ran at a loss after grants. The grants were awarded based on previous years' surpluses and no fund exceeded the funds available for grants.

Grants awarded are detailed in the Notes to Financial Statements.

#### Club Loans

All loan repayments are up to date. The total amount outstanding is \$145,560.60.

Canterbury did not take up the option to redraw its loan of \$100,000 mid 2022.

Wellington has indicated that it will pay off its loan of \$43,500 this month.

The current interest rate is 6.75% set at the December AGM 2022. This was set at the OCR plus a margin of 2.5%. The rate will be reviewed at the Trustees' meeting tomorrow.

#### Jan Rae, Treasurer/Secretary GNZ Umbrella Trust

							NEW ZEAL	AND UME	BRELLA TR	UST								
							INCOME S	TATENAEN	Лт									
							ne year en											
						101 1	ic year en											
Total		Total	Georg	geson	GNZ	Roake	GNZ \	Norld	Matam	ata XC	Pry	de	R	ix	Youth	Glide	Rothma	ns Trust
			Tru		Tr	ust	Champ	s Fund	Trainin	g Trust	Tru	ıst	Tr	ust	Oma	rama	(GNZ Loa	ins Fund)
2022		2023	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
	INCOME																	
1,320	Competition Levies	795									795	1,320						
5,354	Interest from Club Loans	9,466									795	1,520					9,466	5,354
<i>3,334</i> <i>4,918</i>	Interest from Investments	9,400 8,009	914	611	1,470	972	442	292	299	197	528	361	398	263	458	312	3,499	1,909
	Portfolio Income	5,617	641	011	1,031	0	310	252	209	0	370	0	279		322	0	2,454	1,505
11,591		23,886	1,556	611	2,501	972	752	292	508	197	1,694	1,681	677	263	780	312		7,263
,	OUTGOINGS	,	_,		_,						_,	_,						
1,492	Audit	1,607																
, -	Accounting & Secretarial	,																
4,042	Accountancy	1,462																
	Changeover	3,287																
696	Loans	1,035																
	Grants	805																
2,360	Secretarial	4,083																
7,098		10,672																
40	Bank Fees	51																
7	Office - Software	335																
8,636		12,665	1,232	939	1,981	1,493	595	449	402	303	719	564	536	404	637	480	6,562	4,003
2,955	NET INCOME before Grants	11,222	324	(328)	521	(522)	157	(157)	106	(106)	974	1,117	141	(141)	143	(168)	8,857	3,260
7,730	Grants Awarded	9,789	1,482	1,400	0	0	0	0	855	0	1,120	3,760	4,187	0	2,000	2,000	145	570
(4,775)	NET INCOME after Grants	1,433	(1,158)	(1,728)	521	(522)	157	(157)	(749)	(106)	(146)	(2,643)	(4,046)	(141)	(1,857)	(2,168)	8,712	2,690
						These fir	nancial s	tateme	nts are s	ubject t	o audit							

					GLID	ING NEW	ZEALAN	D UMBRI	ELLA TRU	ST								
					STA	TEMENT	OF MOV	EMENTS	N EQUIT	Y								
						For the y	ear ende	d 31 Marc	ch 2023									
Total		Total	Georg	reson	GNZ F	Roake	GNZ V	Vorld	Matam	ata XC	Pry	de	Ri	x	Youth	Glide	Rothma	ns Trust
			Tru		Tru		Champ		Trainin		Tru		Tru		Oma		(GNZ Loa	
2022		2023	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022
1,156,228	Opening balance - 1 April 2022	1,151,453	124,640	126,368	200,420	200,942	60,239	60,396	40,710	40,816	71,990	74,633	54,266	54,407	62,432	64,600	536,755	534,066
-	Gifts Received	2,000	0	0	0	0	0	0	0	0	0	0	0	0	2,000	0	0	0
1,156,228		1,153,453	124,640	126,368	200,420	200,942	60,239	60,396	40,710	40,816	71,990	74,633	54,266	54,407	64,432	64,600	536,755	534,066
11,591	Income	23,886	1,556	611	2,501	972	752	292	508	197	1,693	1,681	677	263	780	312	15,419	7,263
8,636	Less: Share of Expenses	12,664	1,232	939	1,981	1,493	595	449	402	303	719	564	536	404	637	480	6,562	4,003
7,730	Grants Awarded	9,789		1,400	0	0	0	0	855	0	1,120	3,760	4,187	0	2,000	2,000		570
(4,775)	Net Surplus (Deficit)	1,433	(1,158)	(1,728)	521	(522)	157	(157)	(749)	(106)	(146)	(2,643)	(4,046)	(141)	(1,857)	(2,168)	8,712	2,690
1,151,453	Closing balance - 31 March 2023	1,154,886	123,482	124,640	200,941	200,420	60,395	60,239	39,961	40,710	71,843	71,990	50,220	54,266	62,576	62,432	545,467	536,755

#### **GLIDING NEW ZEALAND UMBRELLA TRUST**

	BALANCE SHEET as at 31 March 2023			
Total		Total		
2022		2023		
1,151,453	Accumulated Funds	1,154,886	The allocation of these accumulated funds	over
100	Capital	100	the various trust funds is shown in the abo	ve
1,151,553	Total Equity	\$1,154,986	Statement of Movements in Equity.	
	Represented by:			
	Current Assets			
100	ANZ - Current Account	100		
233,365	ANZ - Term Deposits	133,556		
575,583	BNZ - Current Accounts	200,538		
221,942	BNZ - Term Deposits	0.00	Signed on behalf of the Trustees	
-	Craigs Portfolio & Term Deposits	675,617		
3,405	Accrued Interest	1,081		
525	Sundry Debtors	0.00		
1,034,919		1,010,892		
	Long Term Assets		David Jensen	
61	Canterbury Gliding Club Loan	61	Chairperson	
72,000	Omarama Gliding Club Loan	52,000		
48,000	Wellington Gliding Club Loan	43,500		
	Piako Club Loan	50,000		
120,061		145,561		
1,154,980	Total Assets	1,156,453		
	Liabilities			
3,427	Sundry Creditors	1,466	Karen Morgan	
			Trustee	
1,151,553	Net Assets	\$1,154,987	These financial statements are subject to audit	

#### **GLIDING NEW ZEALAND UMBRELLA TRUST**

#### **INCOME AVAILABLE FOR GRANTS**

Income and grants for each Fund is monitored in accordance with the donees' wishes. The Trust Deeds don't allow capital to be used for grants; some Funds allow 100% of income to be used for grants while other Funds only allow 50% to be used for grants with the balance going to grow the capital base of the Fund. This is monitored per the spreadsheet below, with any unused grant funds carried forward for future years. The exception is the Rothmans Trust (GNZ Loans Fund) which isn't brought forward, and can only be used for grants if not required for club loans.

Year			Georgeson	GNZ Roake	GNZ World	Matamata XC	Pryde	Rix	Youth Glide	Rothmans Trust
Ended		TOTAL	Trust	Trust	Champs Fund	Training Trust	Trust	Trust	Omarama	<b>GNZ Loans Fund</b>
	% Available for Grants		50%	50%	100%	50%	100%	100%	100%	50%
2023	Net Income before Grants	11,223	324	521	157	106	974	141	143	8,857
	Income Available for Grants	6,319	162	260	157	53	974	141	143	4,428
	Plus Balance B/f 2022	24,684	1,247	6,008	3,115	855	5,427	4,894	3,137	0
	Less Grants Awarded	9,789	1,482			855	1,120	4,187	2,000	145
	Available for Grants - bal c/f	21,214	(73)	6,268	3,272	53	5,282	848	1,280	4,283

#### Umbrella Trust – 2022-23

Chairperson David Jensen

Trustees Clive Geddes

David Tillman Karen Morgan

Steve Wallace

Secretary/Treasurer Jan Rae

Loans Officer Tom Davies

#### GLIDING NEW ZEALAND UMBRELLA TRUST

#### Notes to the Financial Statements For the year ended 31 March 2023

#### STATEMENT OF ACCOUNTING POLICIES

#### **Reporting Entity**

Gliding New Zealand Umbrella Trust is a Trust under the Trustee Act 1956. The financial statements are general purpose financial statements which have been prepared according to generally accepted accounting practices.

#### Measurement Base

The general accounting principles recognised as appropriate for the measurement and reporting of earnings and financial position on an historical cost basis have been followed in the preparation of these financial statements. Accrual accounting is used to recognise expenses and revenues when they occur.

#### **Changes in Accounting Policies**

There have been no changes to accounting policies in the year to 31 March 2023.

#### **Specific Accounting Policies**

The following specific accounting policies which materially affect the measurement of financial performance and financial position have been applied.

**IncomeTax -** Gliding New Zealand Umbrella Trust is exempt from Income Tax under Section CW46 of the Income Tax Act 2007.

Goods & Services Tax - The entity is not registered for GST.

**Revenue** – Levies are recognised when invoiced, and interest is recognised when earned.

#### CAPITAL COMMITMENTS AND CONTINGENT LIABILITIES

There were no other capital commitments or contingent liabilities as at 31 March 2023 (2022: nil).

#### RELATED PARTY TRANSACTIONS

Loans Officer Tom Davies, Gliding NZ CEO Max Stevens, Gliding NZ Executive members Amy Smith and Brian Sharpe, and Gliding NZ Youth Glide Representative James Mitchell are members of Wellington Gliding Club which received a \$145,000 loan from the Rothmans/GNZ Loans Fund in 2015. The Loan balance is \$43,500 on 31 March 2023. The Wellington Gliding Club also received a grant of \$1,120 in respect of Kieran Cassidy completing his instructor training.

Gliding NZ CEO Max Stevens is a member of Canterbury Gliding Club which received a \$100,000 loan from the Rothmans/GNZ Loans Fund in 2017. This Loan has been paid down leaving a nominal amount \$60.60 to allow for future drawings.

Trustee Clive Geddes is a member of Omarama Gliding Club. Jan Rae, Treasurer of GNZUT is married to the current vice President of Omarama Gliding Club which received a \$100,000 loan from the Rothmans/GNZ Loans Fund in 2020. The balance of this loan is \$52,000.

Gliding NZ Executive member Amy Smith and Gliding NZ Youth Glide Representative James Mitchell are members of Youth Glide NZ which received grants of \$2,000 for a Youth Soaring Development Camp Omarama, and \$1,000 for a Youth Soaring Development Camp at Matamata.

There were no other related party transactions for the year ended 31 March 2023.

#### INVESTMENTS

The funds invested in short- and longer-term deposits with BNZ and ANZ came to term in 2022 and were moved to a managed portfolio with Craigs Investment Partners. There is one remaining term deposit with ANZ which matures in October 2023.

#### LOANS APPROVED

A loan of \$100,000 to the Piako Gliding Club to assist financing the purchase of a DG1001 was approved and drawn down in May 2022. After repayments there is \$50,000 outstanding at 31 March 2023.

#### **GRANTS AWARDED**

#### Springfield Competition and 2022 Omarama Mountain Soaring Course

Georgia Scofield applied for funds to subsidise her shared flying at the Springfield Competition and at the 2022 Omarama Mountain Soaring Course. \$1,482 was granted from the *Georgeson Trust* and paid to Georgia direct.

#### **Junior Australian Gliding Nationals 2023**

Kieran Cassidy applied for funding towards costs of entering the 2023 Junior Australian Gliding Nationals at Lake Keepit. \$2687 was awarded from the *Rix Trust* and paid to Kieran direct.

#### Youth Soaring Development Camp Matamata

Youth Glide NZ applied for funds to subsidise 10 students at the Youth Soaring Development Camp at Matamata. \$855.00 was granted from the *Matamata XC Training Trust* and \$145.00 was granted from the *Rothmans Trust* and paid to Matamata Soaring Centre.

#### 2023 Pre-Worlds

Michael Strathern applied for funding towards his costs to attend the 2023 pre-worlds. \$1500 was granted from the *Rix Trust* and paid directly to him.

#### Youth Soaring Development Camp Omarama

Youth Glide NZ applied for funds to support five attendees at the January 2023 Youth Soaring Development Camp, awarding \$400 each towards their flying costs. \$2,000 was granted from the *Youth Glide Omarama Fund* and paid to Youth Glide NZ.

#### Wellington Wairarapa Gliding Club Instructor Training

Wellington Wairarapa Gliding Club applied for funding for five students to complete their Instructor Training. \$1,120.00 was paid to WWGC in respect of Keiran Cassidy from the *Pryde Trust*. The other four students have yet to complete their training.

#### **GIFTS RECEIVED**

A gift of \$2000.00 was received from the Omarama Gilding Club on behalf of the Nilsson Family. This was added to the *Youth Glide Omarama Capital Fund*.

#### **OBJECTIVES & HISTORY OF TRUSTS**

#### Gliding New Zealand Umbrella Trust

The Trust was established on 10 June 2012 to become the vehicle by which all the various gliding trusts that exist throughout NZ could consolidate their investments into one trust. Many of the existing trusts were small and their capital values insufficient to generate the levels of income necessary to achieve their objectives. In some cases, their objectives were so narrowly defined that they were unable to utilise income tax exemptions. The Trust also protects major trust funds previously administered by Gliding NZ should there be claims on Gliding NZ Inc by creditors (although there have been no such issues). Consolidating the individual capital sums from the various trusts into a worthwhile amount will maximise investment returns, and allow more professional management of the trust's funds, giving better accountability.

The objectives of the Trust are to further the sport of gliding in New Zealand and support New Zealand pilots competing overseas by providing grants and loans to suitable applicants who meet the criteria the donor trusts have outlined in their Deed of Gift document.

#### **Dick Georgeson Trust**

The trust was founded in 2006 when Dick Georgeson donated the capital for which the investment returns could be used to promote the teaching of wave flying in New Zealand.

The funds were gifted to GNZUT in accordance with gifting documents dated 30 June 2013 and \$108,292 was transferred on 10 July 2013.

The funds were gifted to the GNZUT "on the provisos that:

- The funds are to be used to honour the memory of Dick Georgeson, to promote further exploration of New Zealand wave patterns, and to promote the teaching of the use of New Zealand wave patterns to pilot members of gliding clubs affiliated to Gliding New Zealand who have limited experience as pilot in command of a sailplane.
- 2. That until 40 years from the date of the said grant at least one half of the earnings of the trust capital in each year shall be added to the capital of the trust to increase its capital base."

#### Gliding NZ Roake Trust

The trust was formed by Chris and John Roake in 1974 with a particular interest in supporting World Championship participation. John and Chris made regular grants during the 80's and 90's to increase its funding base, and in 1995 the profit from the World Gliding Championships was added to the fund. Although the 1974 trust deed does not contain any objectives, since inception funds have been made available to support World Championship entrants.

The funds were gifted to GNZUT in accordance with gifting documents dated 30 June 2013 with \$169,897 transferred on 7 May 2013 and the balance of \$306 transferred on 16 July 2013.

The funds were gifted to the GNZUT "on the provisos:

- 1. The funds are used to foster international participation by assisting members affiliated to Gliding New Zealand to compete in international gliding competitions that accept overseas entries (such as World Championships, Grand Prix, Tasman Trophy, European Championships).
- 2. That grant payments on average are not to exceed 50% of the net income earned by the Trust, with the remaining 50% capitalized to grow the fund.

3. If from time to time there are no applications for grants for a period of three years that meet the above criteria, 50% of the income may be applied to purposes that further the sport of gliding in New Zealand.

#### Gliding NZ World Championships Fund

The nation-wide raffles organised by John Roake in the mid 1980's saw a profit returned to Gliding NZ of some \$35,000. The Executive Committee of the time declared that these funds should not be dissipated but retained as a capital fund – The World Championship Investment Fund. A portion of the interest on this fund along with other interest received by Gliding NZ accumulated and formed the World Championships Income Fund.

There is no formal trust deed, but in recent years the funds have been applied to the entry fees of NZ pilots selected for World Championships and a small contribution to team costs.

The funds were gifted to GNZUT in accordance with gifting documents dated 11 August 2012 and \$57,277 was transferred in November 2012.

The funds have been gifted to the GNZUT "on the proviso that they will be used primarily to assist with World Championship participation by members affiliated to Gliding New Zealand, with the option for the trustees to use these funds for other purposes for the benefit and promotion of the sport of Gliding in New Zealand should there be no demand for World Championship participation."

#### Matamata Cross Country Training Trust

The Trust was formed in 1994 by the Matamata Soaring Centre from accumulated surpluses when the Contest Management Committee ran cross country courses in the 1980s. The funds had been set aside in the event of an insurance claim during a course but never got called on. Gordon Hookings was instrumental in the establishment of the Trust from these surpluses.

The funds were gifted to GNZUT in accordance with gifting documents dated 30 June 2013 and \$35,000 was transferred on 10 July 2013.

The funds have been gifted to the GNZUT "on the provisos:

- That the funds be used for the promotion of and education and training of pilots in flying gliders cross country and the promotion thereof in New Zealand; the improvement of flying standards and safety of glider pilots by way of lectures or practical courses within New Zealand; the advancement of research into all areas of gliding generally within New Zealand.
- 2. That grant payments on average are not to exceed 50% of net income earned by the Trust, with the remaining 50% capitalized to grow the fund."

#### Pryde Trust (Ian Pryde Memorial Trust Fund)

Following the death of Ian Pryde in a sailplane accident in 1984, four New Zealand competition pilots lent the trust \$5,000 each (Peter Heginbotham, Dick Georgeson, Ian Finlayson and David Speight). The aim of the trust was to assist New Zealand participation in World Championships. The providers of the initial loan capital have since donated their contributions to the trust, and the fund has been augmented by all pilots flying in Gliding NZ sanctioned competitions contributing \$15 each by way of a levy on entry fees.

The funds were gifted to GNZUT in accordance with gifting documents dated 19 November 2012; \$65,000 was transferred on 24 December 2012, with the balance of \$779 transferred 29 June 2013.

The funds were gifted to GNZUT "on the proviso that they will be used primarily to support the development of creditable competitive New Zealand pilots and their participation in World Gliding Championships (such pilots to be mainly domiciled in New Zealand and regular participants in the annual New Zealand National Gliding Championships), with the option for the trustees to use these funds for other purposes for the benefit and promotion of the sport of Gliding in New Zealand should there be no demand for World Gliding Championship participation."

#### Rix Trust (Mike Rix Memorial Trust Fund)

The fund was formed in 1989 to commemorate Mike Rix who died in a gliding accident. Mike's father, Jack Rix, granted \$15,000 to the fund which supported New Zealand pilots competing in the Tasman Trophy contest against Australia. Jack Rix and Tony Timmermans were the initial trustees, but on the death of Jack Rix in 2006, the power of appointment of trustees was vested in the Sailplane Racing Committee.

The funds were gifted to GNZUT in accordance with gifting documents dated 30 June 2013 and \$49,372 was transferred on 10 July 2013.

The funds were gifted to GNZUT "on the proviso that they will be used primarily to assist pilots selected by the Contest Management Committee of Gliding New Zealand to take part in the gliding competition in Australia, with the option for the trustees to use these funds for other purposes for the benefit and promotion of the sport of Gliding in New Zealand should there be no demand for assistance to compete in Australia."

#### Youth Glide Omarama (Otago Southland Gliding Club)

Tom Shields established the Otago Gliding Club in 2006 as the umbrella club for Youth Glide Omarama. Together with Gavin Wills and his Glide Omarama team, groups of youth were trained, the costs being largely funded from donations and fund raising. In 2011 the Southland Gliding Club (established 1965) ceased operating and donated its assets to Youth Glide Omarama; the club was then renamed Otago Southland Gliding Club.

In 2014 the club tendered its assets for sale, and the proceeds were gifted to GNZUT in accordance with gifting documents dated 15 December 2014, with \$58,417 transferred in February 2015 followed by \$878 transferred in March 2015.

The funds were gifted to the GNZUT "on the provisos:

- 1. that the capital remains intact with only the income available for grants
- 2. that the funds can only be used for Youth Glide flying activity
- 3. that applications from Southland, Otago and South Canterbury based youth, flying out of Omarama, have priority."

#### Rothmans Trust (GNZ Loan Fund)

The Rothmans Trust was founded by Ken Simich, the Managing Director of Rothman's New Zealand in 1963. Rothmans agreed to donate 1,000 pounds per annum to Gliding New Zealand each year for 10 years, with the 1,000 pounds lent interest free to the National Champion's club, for the purchase of capital equipment. Repayment was set at 200 pounds per annum. With all interest free loans repaid following the last grant, the Executive Committee of Gliding New Zealand at the time decided that funds would be available to clubs at nominal interest rates.

No actual trust deed has been located. However, for many years the funds have been available for club loans at nominal interest rates (currently 6.75%).

At the 2010 GNZ AGM, the following remit was carried unanimously:

That a portion of the interest produced from the Rothmans Trust Investment fund be directed to provide monetary assistance for cross country training courses.

The funds were gifted to GNZUT in accordance with gifting documents dated 11 August 2012, 19 November 2012 and 12 June 2016. From October 2012 onwards, as the Loans Fund term investments matured and the Club Loans were paid off, the funds were transferred to GNZUT. The remaining loan was paid off in October 2018 and the final gifting of \$10,398 was transferred 17 October 2018. Gifting from the Fund totalled \$446,398.

The funds have been gifted to the GNZUT "on the proviso that they will be used primarily for making loans to gliding clubs in New Zealand to assist with the purchase of significant capital assets such as gliders with the option for the trustees to use these funds for other purposes for the benefit and promotion of the sport of Gliding in New Zealand should there be no demand for loans to gliding clubs."

# AFFILIATE MEMBER VOTES

**Rule 25:** Full Members of the Association shall be entitled to one vote for each 25 flying members as recorded in the Association's records at the 31<sup>st</sup> October prior to the meeting or part thereof with a maximum of five at General Meetings. Each Annual Group Member, Soaring Centre Member, and Commercial Member shall be entitled to one vote.

Affiliate Member	Members	Votes	Affiliate Member	Members	Votes
Auckland Aviation SC	31	2	Masterton Srng Club	7	1
Auckland GC	73	3	Matamata Srng Centre	-	1
Canterbury GC	65	3	Nelson Lakes GC	22	1
Central Otago FC	0	0	Omarama GC	73	3
ATCANZ	-	1	Omarama Srng Centre	-	1
Clutha Valley GC	2	1	Piako GC	59	3
Glide Omarama	7	1	Rotorua GC	5	1
Gliding HB & Waipuk	21	1	South Canterbury GC	15	1
Gliding Hutt Valley	8	1	Taranaki GC	19	2
Gliding Manawatu	28	2	Taupo GC	34	2
Greytown Srng Centre	-	1	Tauranga GC	51	3
Kaikohe GC	15	1	Wgtn & Wairarapa GC	77	4
Marlborough GC	10	1			
			Total	622	41

<u>Note</u>: The membership numbers above are flying members as at 31 October 2022. The total changed to 674 by 31 March 2023.

# GNZ OFFICER & COMMITTEE ANNUAL REPORTS

**Executive Officer** 

#### Analysis of Membership:

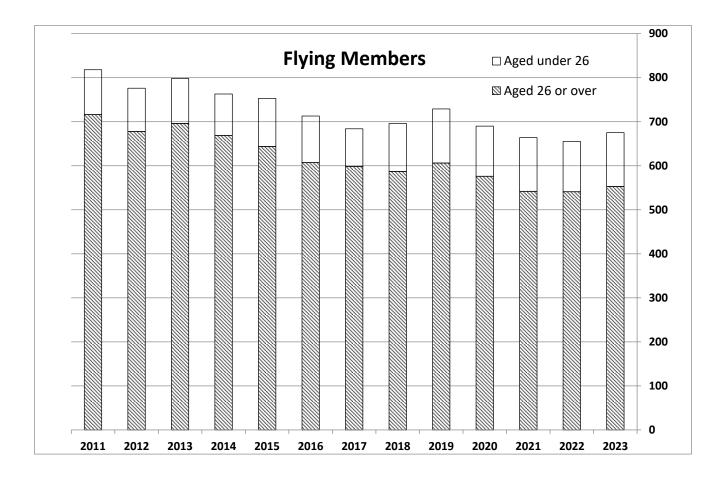
In 2022-23 we gained 130 new and re-joining members but lost 111 – a net gain of 19 flying members. Of the 130 new members, 37% were previous members rejoining (29% last year).

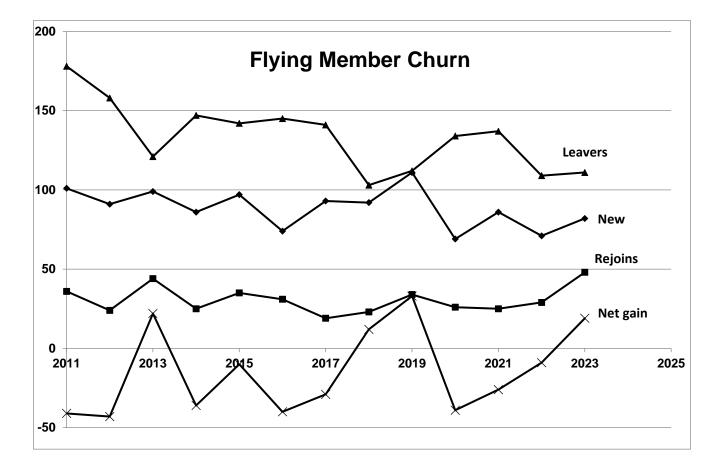
For pilots under 26, this table does not differentiate between those in full-time study (and thus exempt from the affiliation fee) and those who are not. Data in the table are on 31 March 2023. Visiting foreign pilots and instructors are excluded.

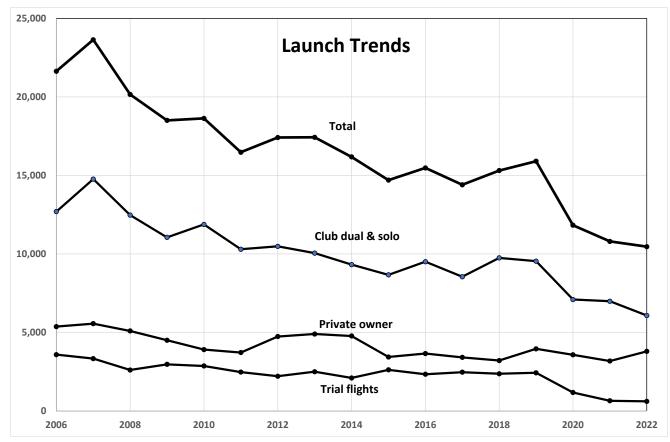
VFP excluded from all	2023	2022	2021	2020	2019	2018	2017
Flying 26 or over	553	541	542	576	606	587	598
Flying <26	122	114	122	114	123	109	86
Total flying members	674	655	664	690	729	696	684
% Flying <26	18.1%	17.4%	18.4%	16.5%	16.9%	15.7%	12.6%
Non-flying members	21	25	27	38	40	45	55
Total members	695	680	691	728	769	741	739
New flying 26 or over	42	38	42	37	61	44	60
New flying <26	40	33	44	32	50	48	33
Previous members rejoining flying	48	29	25	26	34	23	19
Resigned flying 26 or over	78	70	108	96	77	72	92
Resigned flying <26	33	39	29	38	35	31	49
Gain in flying members	19	-9	-26	-39	33	12	-29
Gain in flying members %	2.9%	-1.4%	-3.8%	-5.6%	4.7%	1.8%	-4.1%
Males flying	622	603	604	632	668	638	635
Females flying	52	52	60	58	61	58	49
Female flying %	7.7%	7.9%	9.0%	8.4%	8.4%	8.3%	7.2%
Flying <26 Female	24	24	29	23	25	26	23
% flying <26 Female	19.7%	21.1%	23.8%	20.2%	20.3%	23.9%	26.7%
50 years and over	426	407	406	444	446	444	441
Under 50 years	248	244	255	243	280	249	240
Average age flying	52.4	52.2	51.3	52.5	51.4	52.1	52.8
Average age of new members	33.7	34.1	32.7	35.5	34.2	34.6	36.6
Average age members leaving	46.5	41.7	49.4	44.3	43.3	44.9	42.2
Time in the sport (years)	11.6	7.9	10.1	9.6	7.4	9.6	8.3

#### **QGP/XCP:** (Previous year)

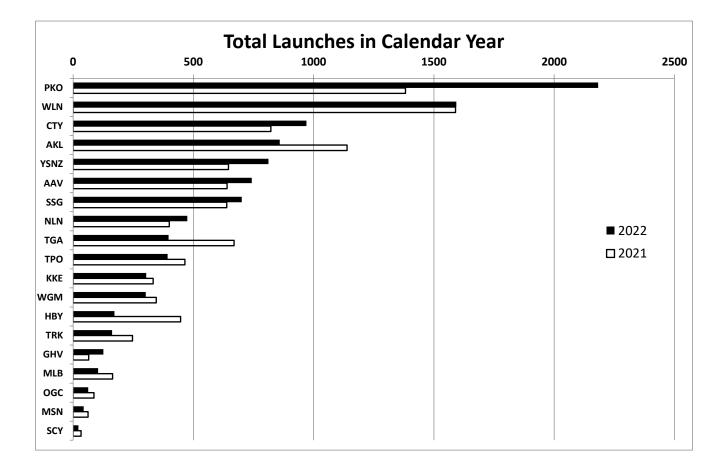
- 54% of current flying members have attained either QGP or XCP (56%)
- 127 QGP holders are yet to convert to XCP (131)
- Of the 111 who left in the last FY, 37% had attained QGP or better (27%)
- Average time in sport of those who left **with** QGP or XCP = **21.6** years (19.3)
- Average time in sport of those who left **without** QGP or XCP = **5.7** years (3.7)

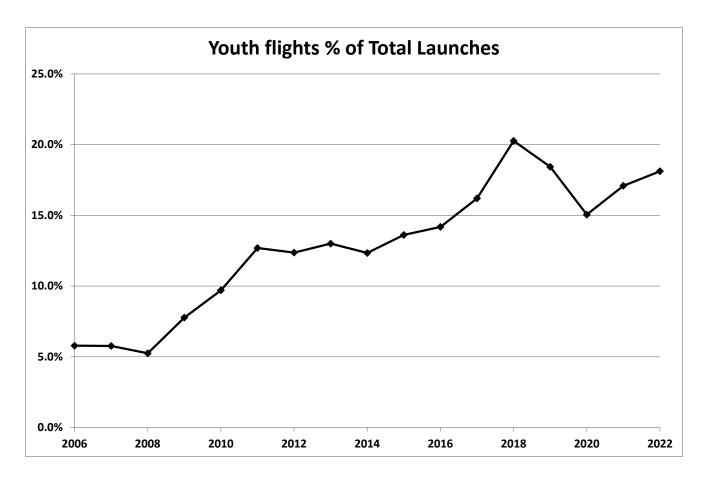






# Charts derived from the 6-monthly launch data returned by affiliates:





There were 10,460 launches in calendar 2022. Relative to calendar 2021, the variances were:

Club dual & solo	- 13%
Trial flights	- 6%
Private owner	+ 19%
Overall total	- 3% (30% down on the average over the previous 10 years).

#### **Progress with Safety Regulatory Matters:**

Some matters of significant interest:

- The inquest phase of the Coroner's investigation into the fatal towing accident at Springfield in 2014 was completed in September last year. It seems likely that the Coroner will recommend significant improvements to tow pilot rear revision. Other recommendations may also result from the very wide-ranging inquest.
- CAA NTC 91.258, providing for GNZ engineers to carry out ADS-B installation and testing in gliders was finally approved last August, about a year later than originally anticipated. By November, about 37% of gliders had been fitted with ADS-B OUT. Judging by the GNZ survey about 18 months ago, the expected eventual total should be around 55% of gliders and about 35% will have ADS-B IN as well. The Government grant scheme ends this month, 30 June.
- GNZ's survey of glider trailer dimensions was initiated in late 2019. GNZ subsequently
  engaged a technical consultant to analyse the overhang problem and we formally
  petitioned NZTA for an exemption against the VDM rules in mid-2021. The consultant has
  only recently made significant progress and we are now hopeful of a good outcome soon.

#### Max Stevens, GNZ Executive Officer

# Operations

The Operations Team currently comprises David Moody (Northern Region), David Hirst (Central Region), Warwick Bethwaite (Southern Region) and myself. The team convenes online every 6 weeks to review operations around the country, and to report back to instructors. These reports are filed on the Gliding NZ web site under "Safety Bulletins".

#### Incident Reports

In the year to 30 April 2023 the Ops Team received 66 incident reports, an increase of 10% on the previous year. There was one fatal accident arising from a tow upset, and another that caused a serious spinal injury. We appreciate those who shared their experience, so that we might all think about avoiding those events ourselves. We noted that similar incidents often occur at different clubs, once again highlighting the value of sharing incidents via the OPS-10 Form.

It's interesting to observe that the causes beneath many incidents can be traced back to topics covered in the "To Solo" section of the training program: failure to look out, missed items on check lists, poor (or no) circuit planning, flying too slowly when close to terrain.

#### Instructor Training and Assessment

After a significant period of negotiation with CAA the updated *Instructor Training Program* (ITP) has been issued and is currently being rolled out across the regions. CAA required Gliding NZ to establish clear proficiency standards for each grade of instructor, following the model used in general aviation. These standards have been adapted for gliding and are listed and explained in the *Instructor Assessment Standards* (IAS) document. A second requirement was the inclusion of a section on learning theory, in line with the required training for power instructors. This ensures that instructors have at least a basic understanding of the teaching and learning process.

Gliding instructors are often involved in running a full flying operation, including overseeing club pilots flying solo and cross-country, and in many cases we end up running the entire airfield operation. This brings an added requirement to know how to respond to accidents, emergencies, incidents and other unforeseen events, so this forms a further section in the ITP.

To prevent the system becoming too complex the earlier ratings of D-Cat and Instructor Trainer have been dropped. The C-Cat rating remains the "entry level", and the B-Cat is regarded as the fully qualified and adequately-experienced instructor. The role of the A-Cat is to maintain standards of safety and discipline as before, plus to train new instructors. On this last point it has become apparent that in some clubs the training of younger instructors has not kept pace with the increasing age of the older instructors, which has left these clubs short of instructors. We really need to get more B-Cats up to A-Cat standard and see more training of instructors.

In terms of biennial checks, instructors now only need to complete an *Instructor Competency Review* (ICR). This review includes key elements of the BFR as well as an assessment against the instructor standards. This should make it easier for CFI's to ensure their instructors are operating with valid ratings. All the ITP documents are available on the GNZ web site.

#### Increasing Complexity

Changes to the pilot and instructor training programs have not been achieved without criticism from glider pilots - sometimes fierce criticism. The principal complaint is the increased complexity and proliferation of rules, regulations and procedures, and that becoming an instructor has become simply too demanding for many individuals. It is salutary to compare the ITP of 1966 - which fitted comfortably onto a single A5 page - with the complex suite of documents and supporting material we are required to have today. Please be assured that those of us who have worked on these programs have done our very best to keep the programs as simple, clear and effective as possible while complying with the sometimes

arduous requirements of the government regulator. It hasn't been easy, and there has been significant pushing back when the requirements seemed unworkable or excessive.

As previously, I extend my sincere thanks and appreciation to the Regional Operations Officers. They have shouldered considerable responsibility in their roles. They also provide a lot of practical and discrete support to club officers and instructors in their regions in addition to work they do in their own clubs. And a vote of thanks to the CFI's who play such a key role in our amazing sport.

#### Martyn Cook, National Operations Officer

### Airspace

The emphasis this year for airspace moved to the east of the Queenstown area where we are looking at simplifying access to the south. Specifically, we have now submitted a proposal for a Temporary GAA over the Nevis Valley and Garvie Mountains, west of the existing G953 between 13500' and FL175. Minor changes to the adjacent GAA's 953 and 954 have also been included to accommodate commercial routes, but if anything, are to our advantage.

A successful outcome will allow wave flights to transit south at altitude without having to obtain clearances from ATC.

At the time of writing, this proposal is in its final stages, with agreement from nearly all the major parties. Given it is Airways intention to conduct a comprehensive review of controlled airspace in the Queenstown area this year, our request for a temporary GAA rather than a permanent one reflects an understandable reluctance by Airways to support any permanent changes until this review has taken place.

My sincere thanks to Tim Hughes, who has put a great deal of time and expertise into this process. Due to the numerous staffing changes at Airways mentioned in last year's report he pretty much had to start again, and in doing so has re-established excellent lines of communication at both Airways and CAA.

For the year ahead our focus will include the following:

- 1. Conclusion of the Queenstown Temporary GAA and participating in Airways proposed review of Queenstown Airspace. This will also include our objective to establish GAA over the Taieri Pet.
- 2. Continue to monitor the Tarras Airport Project. As yet specific information as to any likely operational structure has not been forthcoming. We are however aware that work continues to justify the development of this airport, but until we have more information an appropriate response from GNZ is not yet possible.
- 3. Now that ADS-B is compulsory in Controlled Airspace we should expect significant improvements in safety through improved visibility and separation which should, in turn, result in better results for the gliding community in terms of clearance requests. We will continue to have dialogue with Airways to ensure this is the case. To this point, we need to rely on pilot feedback to build a picture of how controlled airspace is working for us.

Finally, this report would not be complete without mention of the passing of past airspace chairman Trevor Mollard. His commitment and dedication in successfully advocating for gliding airspace in NZ was just part of his enormous contribution to the gliding community in general. RIP Trevor. You will be missed.

#### CJ McCaw, Chairman Airspace Committee

# Quality

The CAA rules for our part 149 gliding organisation require a system of internal quality assurance to ensure compliance with the rules and confirm the adequacy of our processes and procedures. Gliding New Zealand's exposition sets out an internal audit program for clubs, pilot qualifications, engineer qualifications and glider maintenance. This year I have reviewed the documentation and procedures in the following areas:

#### • General Club Operations Audits:

Club audits have continued throughout the year and from personal experience they are getting better each year with an emphasis on assisting the clubs perform to a high standard together with sharing learning and knowledge to assist the club's operations, safety and quality of gliding.

#### • Cross-Country Pilot Certificates:

The process to examine, record and issue new cross-country pilot certificates is working well as the Pilot Training Program on Moodle is being widely used to great advantage for all.

#### • Instructors:

A new Instructor Training program has been approved and introduced with a suite of new documents and forms at the end of 2022 and is now being rolled out around the Clubs to ensure the new processes and forms are understood and used correctly. The intention is to review the process early in 2024 as the new Instructor Training Program will have been used for new instructors and instructor currency reviews.

Overall, I am pleased with the Gliding New Zealand's systems and the compliance by the clubs, their pilots and the operations team.

#### Terry Jones, Quality Manager

# **Central Register**

It's pleasing to see membership trending upwards again despite the country still bouncing from one crisis to another. With Covid restrictions lifted, our regular visiting overseas pilots/instructors are returning.

A new membership category was introduced last year, 'Visiting Foreign Instructor' – with anyone instructing in New Zealand needing to be a full flying member, VFI's were previously registered as 'Flying' members. However, this muddled the membership stats, so by creating a separate category this will enable GNZ to keep a closer eye on the trends of NZ based members.

We experienced a few problems with the database last year, which have been largely resolved. We're still getting members joined to a club as a 'Flying' member, but not joined to GNZ. We are working on improvements to resolve this, but in the meantime please make sure you check members GNZ status is correct when joining them.

Thank you to those who made the effort to leave a comment when members resigned. Last year however, over 50% fell into the category of "no reason given" which isn't helpful to GNZ trying to understand the reason for membership churn. While I get that sometimes you're as much in the dark as much as I am, any light you can shed on why a person resigned would be appreciated. A summary of resignations over the past 7 years:

14% Unpaid subs

13% Visiting foreign pilot

- 8% Other Commitments (leisure, study, family, work)
- 6% Moved within NZ
- 5% Non-flying (mag only)
- 4% Moved offshore
- 3% Club issues
- 2% Visiting foreign instructor
- 2% Medical
- 2% Deceased
- 1% Financial
- 1% Tow pilot resigning
- 1% Covid
- 40% No reason given

#### Laurie Kirkham, Central Register Manager

# **Membership Development**

#### Overview

Our membership statistics for the year are good:

- Total flying membership was up slightly by 19 but more importantly the longer-term trend is upwards, driven largely by a reducing number of resignations (111 year last against a 10-year average of 129) and an increasing number returning to the sport, 48 last year against a 10 year average of 29 pa).
- In the same vein, a members' average time in our sport has increased to just over 16 years compared to just over 14 years in 2019.

These trends suggest our Retain and Regain strategies are bearing fruit and we are beginning to stem the tide of declining Membership.

But there are several worrying trends:

- Our activity level measured by number of launches continues to decline. 10,460 for the year represents a 3.1% drop on the previous year. This has occurred mainly with Club dual training flights and Trial flights. The drop is probably and mainly a consequence of some very wet weather in the North Island over the past two summers. Despite this, private owner launches were up 19%. Hopefully this year, with the forecast return of an El Nino weather pattern, will see a recovery in the club training flights.
- We have lost a further three of our smaller Clubs Rotorua, Glide Omarama and Central Otago. The news is not all bad to the extent that many of the members have moved to other Clubs. But we have lost two gliding sites and the variety that both the sites and their Clubs brought to our sport. Given a growing shortage of instructors and other volunteers required to deliver efficient training programs we can expect this trend to continue. We must continue to explore ways by which larger Clubs can help support their smaller neighbours.
- People in general appear to have less structured discretionary time, ie gliding presently largely depends on volunteers being available:
  - to operate the gliders and the means to launch them
  - to instruct new members to fly and soar them.

Typically, this involves a commitment of at least half a day and more usually a full day of both volunteer and student time. Again typically, glider flight training is largely a weekend event.

- Probably linked to the above, there are ever fewer volunteers.
- There are a growing number of other sports including aviation sports, eg Microlight aircraft & Paragliding that are more readily accessible on a semi 'ad hoc' basis.
- Regulatory compliance has become an increasing burden in terms of both the amount thereof and dealing with the responsible bureaucracies.

#### Sport NZ Integrity Initiative

The short definition of Integrity is "Safe, fair and inclusive" and they have granted additional funding to all of their partners to enable them to review and develop policies and programs towards achieving these goals.

There are few ties on how to spend this funding and we are interpreting the scope to include assistance with activities such as our Instructor Training program.

Beyond that we are conducting a preliminary review of our policies which fall within the broader scope of Integrity – our Code of Conduct being a good example - and where there may be gaps.

When the review is completed, we will work towards developing any 'missing' policies that support our strategic growth initiatives. An example may be around specific codes of conduct for those working with school age youth.

Links to existing policies are being placed on the GNZ website under the About heading.

#### Strategic Plan 2020-2025 Update

Our key initiatives are:

- The development and monitoring of all our training programs:
- Recruit Retain Regain
- Sharing Lessons and successes amongst our Clubs.

Of these initiatives we have struck problems with two:

- 1. Engineer training was budgeted but did not happen due to time pressures on the key (volunteer) instructor.
- 2. We know we have a serious shortage of Instructors. Simply put, no new instructors eventually leads to no new students and that leads to the eventual demise of the sport. Against that background we had very high hopes for a new Instructor Training program tailored around the new Pilot Training Program and were planning a comprehensive introduction to our clubs immediately on its acceptance by CAA. The first iteration of the new program was sent to CAA on 01 June 2021. Approval of a much-modified final version was finally received from CAA on 19 Oct 2022 some 17 months later and too late to introduce to our Clubs in any meaningful way before the end of the soaring season in late March this year. Our Ops Team our now working hard to regain this lost ground.

#### Conclusion

Overall and as mentioned at the beginning of this report, we have had a successful year. Which I think can be attributed to many conversations and activities around all of our initiatives rather than the specific success or failure of individual initiatives. That is, I think we are, as a sport, developing a strong common sense of purpose which will serve us well in the coming years.

Awarde

#### Brian Sharpe, Membership Development Manager

Awards										
Statistics:		22-23	21-22	20-21	19-20	18-19	17-18	16-17	15-16	14-15
XCP (& QGP)		18	13	16	26	24	19	8	16	22
Silver Height		2	9	11	18	15	3	3	4	9
Silver Distance		7	6	13	12	12	2	2	6	11
Duration		1	10	15	9	8	3	4	3	10
Silver Badges		3	8	13	8	6	6	4	4	11
Gold Height		2	5	6	8	2	1	4	9	7
Gold Distance		4	2	8	2	4	3	4	4	5
Duration		1	10	15	9	8	3	4	3	0
Gold Badges		2	1	6	1	1	3	4	5	3
Diamond Height		0	2	3	6	2	2	3	8	3
Diamond Goal		0	1	3	2	2	3	2	4	1
Diamond Distance		1	0	4	3	3	1	2	1	0
3 Diamond Badge		1	0	2	3	2	0	3	0	1
750 km Diploma 1000 km Diploma 1250 km Diploma 1500 km Diploma		0 0 0 0	0 0 0 0	0 1 0 1	0 1 1 1	0 0 0 0	0 0	1 0	0	0
NZ Records		0	0	0	3	2	0	1	1	0
World Records		0	0	0	3	0	1	1	1	0
Official Observers	00	0	4	6	8	1	11	4	6	8
	SOO	0	0	0	1	0	0	2	2	2
GNZ First Comp Award		7	6	5	8	6	3	0	5	8

**Claims:** Non-approved Flight Recorders – the Awards Office is still receiving claims where pilots have been using PNAs, Tablets or Smart Phones, using XC Soar, LK 8000 or similar programmes to record their flights. Claims that the Official Observer should have rejected in the first place.

**Official Observers:** We have 171 Official Observers on the book, of whom 18 are Senior Official Observers.

However, we still have one club without a current Official Observer. A pity really, because I am certain that some of the members would try for a badge flight if encouraged and "officially" observed.

#### Air New Zealand Cross Country Championships

A total of 25 pilots had qualified last year, 5 (14) from the south and 26 (31) from the north.

OLC results count for the Air New Zealand Cross Country Championship. To qualify, your XCP (GQP) must not be older than ten years and you have not flown a ratified FAI Gold distance.

#### **Miscellaneous:**

During the past year, the Awards Officer has processed 31 (61) claims.

Please make sure when making an application that you are using the latest form. Forms (OPS 04) can be downloaded from GNZ's website.

I wish pilots and their OO's would read the rules more carefully, (some don't seem to read the rules at all), before submitting a claim.

#### Edouard G. Devenoges, Awards Officer

#### REMIT

**Executive Committee:** That the MOAP be amended to remove the 3-month affiliation fee for visiting foreign pilots, so that the standard affiliation fee applicable to local pilots becomes payable.

Comment: The MOAP prescribes a \$60.00 (GST incl) fee payable in respect of visiting foreign pilots (VFP) wanting to fly as PiC in NZ for 3 months or less. VFPs staying for a longer period, or if wanting to instruct, must pay the normal full annual fee – currently \$120.00 (GST incl). There is also a special arrangement for VFPs operating under the supervision of a GNZ Commercial affiliate, whereby the fee is covered by the bulk affiliation fee paid by that affiliate. Currently, there are no Commercial affiliates.

The 3-month VFP fee has been \$60 since it was introduced in 2006, at which time the annual fee for a local flying member was \$87.75 (GST incl). The Executive now considers these legacy arrangements are unnecessarily complicated to administer and there is no intrinsic reason why VFPs should effectively receive a significant discount compared to local members.

#### Annual Subscriptions, Levies & Entrance Fees

**Rules 11 and 40** require the AGM to fix the annual subscriptions and entrance fees payable by each class of membership on the recommendation of the Executive. Having regard to the draft budget, the Executive now recommends no changes for 2023-2024. The fees would therefore be as follows:

#### 1. Annual Subscriptions and Levies:

(A) GNZ Full Members.

An affiliation fee at the rate of \$120.00 (including GST) plus a communications levy of \$25.00 (including GST) for each flying member of the GNZ Full Member struck as follows:

- *(i)* Flying members on the Central Register at 31 October each year.
- (ii) Flying members joining between 1 November and 31 January = 100% of the fee and levy, joining between 1 February and 30 April = 50% of the fee and levy, and joining between 1 May and 30 June = 25% of the fee and levy.

The Annual Subscription for a new GNZ Full Member granted provisional membership by the Executive Committee shall be calculated according to (A) (ii).

A flying member, with membership of more than one GNZ Member, shall declare a primary GNZ Member through which the affiliation fee and communications levy will be paid.

(B) GNZ Associate Members.

An affiliation fee at the rate and struck as for one flying member of a GNZ Full Member.

(C) GNZ Annual Group Members

An affiliation fee and communications levy for each flying member at the rate and struck as for one flying member of a GNZ Full Member except for the Air Training Corps Association of New Zealand, which shall pay a subscription at the rate equivalent to the affiliation fee for five flying members of a GNZ Full Member.

- (D) GNZ Commercial Members.
  - (i) An affiliation fee and communications levy for each flying member of the GNZ Commercial Member at the rate and struck as for a GNZ Full Member.
  - (ii) For any organisation admitted to GNZ Commercial Membership a fee set by the Executive Committee having regard to the membership application and/or business plan of the applicant for the year of application. Subsequent Subscriptions shall be set by AGM.
- (E) GNZ Soaring Centre Members.

An affiliation fee at the rate and struck as for one flying member of a GNZ Full Member.

(F) Aircraft on the NZ register with nationality and registration marks ZK-Gnn at 31 October each year, a levy of \$120.00 (including GST), unless exempted by the Executive.

[Definitions: For the purposes of determining liability for the payment of a GNZ affiliation fee, a flying member is as defined in Appendix 1-B of the GNZ MOAP. Similarly, tow-pilots flying cluboperated tow planes, winch and auto-launch drivers, and GNZ Engineers (non-LAME) shall be treated as flying members for affiliation fee purposes.]

#### 2. Entrance Fees:

An organisation admitted to membership of GNZ shall pay an entrance fee of \$120.00 (including GST), payable on granting provisional or confirmed membership.

#### **GNZ BUDGET 2023-2024**

#### General Budget

Last year's budget forecast of a \$25k deficit was based on using past year's surpluses to cover special projects. However, the engineering workshops did not eventuate, and costs haven't come through yet regards glider trailer dimensions. Also, Sport NZ granted an additional \$10k over and above their usual \$6k grant funding, contributing to the \$11k surplus.

Subscription income is based on a fairly static membership and no fee increase.

Sport NZ grant funding is made up of the standing \$6k/annum, plus a one-off \$5k Covid Relief grant recently received, plus the \$10k Integrity Investment grant will be received again this year. \$6k of this funding has been transferred to Promotions to fund the Gliding Community Development initiative instigated by Brian Sharpe.

Treasurer and Membership Register expenses increased to keep pace with inflation.

The cost of the Annual Report and General Expenses increased due to the purchase of a box of prepaid envelopes required this year.

Work on the Queenstown and Taieri Pet airspace petition (budgeted over two years) has largely taken place in the 2023 year, with the balance budgeted for the 2024 year. This work would fulfill the expectations of the \$25k grant from NZAF received in the 2021 financial year.

The Review Panel \$3k allowance has been made to enable two physical meetings to take place during the year.

For Flight Instruction Tools we've budgeted a further 6 months' work by Martyn Cook, and this expense is split under Operating and Grant expenditure.

We've increased Web Development \$1k this year to allow for server upgrades and improvements to the Tracking System.

#### Promotions Budget

Income includes the transfer from Sport NZ grants to cover the Gliding Community Development initiative.

Any surplus is transferred to the Newsletter Reserve Fund to cover future newsletters.

#### Instructors Budget

Last year's \$10k budget for a National Instructor Training programme anticipated CAA approval of the ITP would be given in time for Presentations to Clubs over the 2022 winter period. However, approval wasn't granted by CAA until late October, leaving few to no opportunities to fit in meaningful presentations of the new material to Clubs. Formal presentations have now however begun, and while there has been significant activity in some regions to bring Clubs up to speed with the new programme, there were no requests for funds.

The \$10k budget has therefore rolled over to the 2023/24 year, and the fund receives additional income from the NZAF Distribution.

#### Laurie Kirkham, GNZ Treasurer

		GLIDING NEW ZEALAND INC		
		General Fund Budget 2023/24		
2022/2	23		2023	/24
Budget		Subscriptions	Budget	/
626	939	Commercial/Associate etc	900	
15,000	15,250	Communications Levy	15,000	
28,800	30,052	Gliders	30,000	
60,000	61,122	Members	61,000	
2,500	2,661	Youth Glide	2,600	
106,926	110,024		,	109,500
		Less Allocations to/from Special Funds		
(15,000)	(15,250)	Promotions - Tfr Communications Levy		(15,000)
0	0	Tasman Trophy Fund		(,_,_,
91,926	94,774			94,500
		Operating		,
3,000	3,000	Distribution from NZAF	3,000	
600	848	Engineers Fees	800	
2,500	5,096	Interest	6,000	
700	1,148	Surplus - Sale of Badges & Books	1,200	
6,800	10,092	Less Allocations to/from Special Funds	1,200	11,000
-	(1,000)	Distribution from NZAF to Instructors Fund		(3,000)
6,800	9,092			8,000
0,800	9,092	Grants & Sponsorship		8,000
6,000	16,000	Sport NZ Grant		21,000
0,000	10,000	Less Allocations to/from Special Funds		21,000
0	0	Transfer to Promotions Fund		(6,000)
6,000	16,000			15,000
104,726	119,866			117,500
		Executive & Management		
35,000	32,286	Administration - Executive Officer	35,000	
12,500	12,696	- Treasurer	13,600	
1,700	1,748	Auditing	1,800	
5,000	9,227	Travelling Expenses - Executive	10,000	
5,000	4,690	Annual Meeting - Expenses	5,000	
650	608	- Annual Report	1,000	
59,850	61,256			66,400
,	,	Committees		,
6,300	8,201	Airspace Committee Expenses	4,600	
14,300	2,133	Airworthiness Committee Expenses	2,000	
3,000	1,715	Operations Officer Expenses	3,000	
4,300	4,300	National Membership - Register	4,600	
2,500	2,500	- Awards	2,500	
0	0	Review Panel	3,000	
30,400	18,849		-,	19,700
		Representation		,
2,200	2,296	FAI Affiliation	2,600	
3,000	2,230	NZAF Meetings	2,000	
2,000	2,000			
750	867	Subscriptions - NZAF, OSTIV, RNZAC	900	

		Operating Expenses		
5,000	2,161	CAA Charges	5,000	
75	75	Communications - Zoom Meetings	75	
8,000	8,000	Flight Instruction Tools	2,800	
500	685	General Expenses	1,200	
7,500	0	Glider Trailer Dimensions	7,500	
1,050	1,045	Insurance	1,050	
2,500	2,093	Website Development	3,500	
2,600	2,661	Youth Glide Affiliation Fees	2,700	
27,225	16,719		,	23,82
,	,	Sport NZ Grant Funding Expenditure		
2,400	2,400	Flight Instruction Tools	2,400	
3,600	3,600	Youth Soaring Development	3,600	
6,000	6,000		0,000	6,00
0,000	0,000	Grants & Concessions		0,00
600	665	Youth Glide Fees under 26 and working	700	
600	665		700	70
130,025	108,653	TOTAL EXPENDITURE		120,12
(25,299)	11,212	EXCESS INCOME OVER EXPENDITURE		(2,625
		Promotions Fund Budget 2023/24		
2022/2	23	INCOME	2023/24	
<u>Budget</u>	<u>Actual</u>		<u>Budget</u>	
15,000	15,250	Communications Levy	15,000	
2,000	1,705	Donations	1,700	
5	56	Interest	50	
0	0	Transfer from Sport NZ Grant Funds	6,000	
17,005	17,011			22,75
200	477		400	
300	477	FAI Awards	400	
400	0	First Competition Awards	400	
0	0	Gliding Community Development	6,000	
9,700	9,237	Membership Development Committee	9,700	
3,500	3,733	Promotional Advertising	3,800	
0	0	Website Blogs	0	
13,900	13,447			20,30
3,105	3,564			2,45
		Less Allocations to/from Special Funds		
(3,105)	(3,564)	Transfer to Newsletter Reserve Fund		(2,450
0	0	EXCESS INCOME OVER EXPENDITURE		
		Instructors Fund Budget 2023/24		
2022/2	23		2023,	/24
<u>Budget</u>	<u>Actual</u>	INCOME	<u>Budget</u>	
11,100	11,100	Transfer from Operations Officers Fund	0	
0	1,000	Transfer from Distribution from NZAF	3,000	
11,100	12,100			3,00
10.000		Less EXPENDITURE		40.05
111111111	0	Instructor Training		10,00
10,000				

#### CONTEST PILOTS' MEETING SUNDAY 11 JUNE 2023 9:00am

#### Agenda

Item 1 – Attendance List:

Item 2 - Apologies:

Item 3 – Chairmans Report:

#### *Item 4 – Confirmation of incoming committee:*

The SRC Committee normally consists of six members, ideally two from each region (Northern, Central, Southern). Each member is elected for a 3-year term (see AC 2-10).

Current members: Rob Lyon Nick Oakley Keiran Cassidy Keith Essex – Term expiring Ross Gaddes – Term expiring Glyn Jackson -- Retiring

Nominations have been received for:

John Robertson	(3-year term)
Mark Wilson	(3-year term)
Ross Gaddes	(1-year term to rebalance the rotation)

#### Item 5 - Minutes of the Previous AGM Pilots Meeting:

The minutes of the previous AGM meeting held 26 June 2022 are published on the GNZ website. <u>https://gliding.co.nz/minutes-pilots-meetings/</u>

#### Item 6 – Minutes from Pilots Meetings at competitions:

The minutes from the Pilots Meetings held at the Regional and National contests during the year are published on the GNZ website. <u>https://gliding.co.nz/minutes-pilots-meetings/</u>

#### Item 7 – Matters Arising:

#### Item 8 – Remits:

a) That the "Sailplane Grand Prix" becomes an annual contest, sanctioned under rules issued by the Sailplane Racing Committee.

Draft rules exist and are under development.

b) That Gliding New Zealand create a Sailplane Racing Fund for the purpose of funding sailplane racing and gliding contest related activities in New Zealand.

The intention of this remit is to formalise arrangements that have already been made at previous meetings for the collection of an "SRC Levy". Going forward the SRC will now be able to request approval from contest pilots to fund an activity and request funding from pilots to cover that activity. (Assuming this remit is approved)

#### Item 9 – Rules:

No rule changes are proposed.

### Item 10 – Approval of SRC/GNZ Sanctioned Competition Venues and Dates for 2023/2024 season:

As per GNZ website

https://gliding.net.nz/events?gnz=true&other=true&type=all&timerange=future&pageVi ew=calendar

Competition Venues and Dates 2023 -2024 Season					
Contest	Location	Start	Finish		
Northern Regionals	Matamata	18/11/2023	25/11/2023		
South Island Regionals	Omarama	02/01/2024	09/01/2024		
Multiclass Nationals	Таиро	19/01/2024	28/01/2024		
Club class nationals	Papawai	07/02/2024	15/02/2024		
Central Districts Regionals	Waipukurau	17/02/2024	24/02/2024		
NZ Grand Prix	Matamata	02/03/2024	10/03/2024		

#### Item 11 – Discussion of SRC/GNZ Sanctioned Competition Venues and Dates for 2024/2025 season:

#### As per GNZ website

https://gliding.net.nz/events/?gnz=true&other=true&type=all&timerange=future&pageV iew=calendar

- a) Two bids have been received for the 2024/2025 Club Class Nationals.
  - 25 Jan to 2 Feb 2025 at Matamata

https://msc.gliding.net.nz/events/gnz-club-class-nationals-alternative-bid-jan-2025

• 18 Jan to 26 Jan 2025 at Taumarunui https://gliding.net.nz/events/tgc-bid-for-club-class-nationals-tbc-jan-2025

The contest pilots are to be polled by email for their preference, and the results will be discussed at the AGM Pilots meeting.

 b) The SRC has received overlapping regional bids for the 2024/2025 season. <u>https://gliding.net.nz/events?gnz=true&other=true&type=all&timerange=future&pageVi</u> <u>ew=calendar</u>

The MSC and OGC will each be given 3 minutes to present their 2024/2025 season regional bids and also their opinion on if overlapping regional bids should be accepted.

The GNZ AGM pilots meeting will then be asked to vote on the following two votes:

Vote 1. Should overlapping bids for regional contests be accepted?

a) yes

b) no

If yes then the SRC will accept both regional bids for 2024/2025 and vote 2 will not be required.

If no, there will be a second vote.

Vote 2. Which 2024/2025 regional bid should be accepted?

a) SI regionals 16-23 Nov 2024

b) NI regionals 23-30 Nov 2024

The SRC will then accept that regional bid and then attempt to find alternative organisers/bid dates for the other regionals.

FYI, in the event that 2b is unsuccessful it is likely that Taupo would be happy to bid for the NI regionals 30 Nov - 7 Dec 2024.

#### Item 12 – Discussion topic – Duration of National Events

- The nationals used to be a two-week competition, practice day Sat, 14 scoring days Sun through Sat, prizegiving Sat evening.
- The AGM pilots meeting informed the SRC that this was too long for pilots to be able to take off work, the SRC listened and shortened the format to practice day Fri, 9 scoring days Sat through Sun, prizegiving Sun evening. The logic being that local pilots could forgo the practice day and would only need to take 5 days of annual leave. However, this format has proved universally unpopular with contest organizers and also unpopular with some contest pilots.

The SRC invites contest pilots to provide the SRC with further feedback on the duration of National Events.

#### Item 13 – General Business

Closure:

#### Sailplane Racing Committee – Chairperson's Report

With no significant rule changes this has been a quiet year for the committee. However, I am again very pleased to have had such great support from the committee.

*Contest Summary:* Weather effected most completions (and cancel some entirely) which resulted in a poor 2022/2023 contest season.

	22/23	21/22	20/21	19/20	18/19	17/18
Southern Regionals	12	19	22	10	30	29
Club Class Nationals				8		
Northern Regionals	Cancelled	Cancelled	25	23	15	25
	by weather	by weather				
Central Regionals	Cancelled	35	45	30	21	20
_	by weather					
Nationals		37		30		27
	11		19		17	
Club Class Nationals	20		18	See	12	10
		Cancelled		above		
MSC comp	12		11			
Grand Prix	20	22	10	12	Not	Not
					held	held
Springfield comp	15	22	23		11	19
Central Plateau comp	16	14	11	13	10	13

All the NZ contest results are available in detail on Soaring Spot, and congratulations to this year's contest winners.

https://www.soaringspot.com/en\_gb/search/?q=New+Zealand&page=1&country=NZ

*IGC Rankings:* We are now in the fifth year of participation in the IGC Ranking System which sees all NZ competitors receive an international ranking. Currently the top ranked New Zealand pilots are:

1. John Coutts2. Pat Driessen3. Ben Flewett4. Tim Bromhead5. John Robertson

http://igcrankings.fai.org/

*Rule changes:* There were no significant rule changes for the 2022/2023 season, and the SRC are not anticipating any significant rule changes for the 2023/2024 season.

Scales for weighing gliders: Scales have been purchased and were available at National and Regional events, but due to weather not widely used.

**Focus for Next Year:** The SRC's main focus for next year will remain on increasing participation in the New Zealand contest scene. We will also continue our work to best optimise the timing of contests to make best use of school/university holidays and the best summer months.

#### *Glyn Jackson, Chairperson Sailplane Racing Committee*

#### ANNUAL AWARDS & TROPHIES

#### The following awards are made annually by the GNZ Executive Committee:

**Angus Rose Bowl:** Presented to the NZGA by Mr Bill Angus, one of the original pioneers in aviation in New Zealand, the Angus Rose Bowl is awarded in recognition of outstanding services to the sport of gliding in this country.

2022 recipient – Brian Sharpe, Wellington & Wairarapa

**Friendship Cup:** Awarded for outstanding contribution to the gliding movement during the preceding year.

2022 recipient – Mike & Joan Marra, Canterbury

**CWF Hamilton Trophy:** Awarded to a New Zealander operating in New Zealand for the most meritorious flight that is a New Zealand gliding record. The year covered is GNZ's financial year.

2022 recipient – no records, not awarded

Air New Zealand Soaring Award: Awarded to the pilot who has shown the most significant improvement in their personal standard of competition or record flying during the year

2022 recipient – Georgia Schofield, Auckland

#### The following awards are made annually, based on particular performances:

**Air New Zealand Cross-Country Championship:** This is a decentralised competition aimed at encouraging cross-country flying from club sites, particularly by pilots new to cross-country flying. It is a distance event extending over the season and is run in two divisions; one for flights originating in the North Island and one for flights originating in the South Island. OLC handicaps and scoring are used. Any NZ resident glider pilot with a GNZ QGP certificate may enter provided that, on the first day of the contest, no more than 10 years have elapsed since their QGP was awarded and they have not flown a ratified (or subsequently ratified) Gold distance flight.

2022 recipients – North Island – Derek Shipley, Piako – South Island – Rob Kerr, Canterbury

**Buckland Soaring Award:** Awarded annually to the highest scoring New Zealand resident in the New Zealand division of the Aerokurier Online Contest (OLC) for the previous season. OLC rules and handicaps are used. There are two divisions; one for soaring flights commencing in the North Island and the other for soaring flights commencing in the South Island. The winning pilots stand down for the following two seasons.

2022 recipients – North Island – Tim Bromhead, Piako – South Island – Mike Oakley, Canterbury

**Rothmans Challenge Gold Cup:** Awarded to the New Zealander operating in New Zealand who has attained the highest handicapped speed over a FAI 28%, 300 km triangular course. Current GNZ handicaps will be used and the general conditions and documentation requirements for record flights under the FAI Sporting Code apply.

2022 recipient - Not awarded.

#### PAST ANGUS & FRIENDSHIP AWARD WINNERS

#### The Angus Rose Bowl

- 1975 Jack Hanlon
- 1976 Wynn Craven & Geoff Ferner
- 1977 Len Thompson
- 1978 Ted Ashwell
- 1979 Russell McDowall
- 1980 John Roake
- 1981 Jim Harkness
- 1982 Noel Jones
- 1983 Ian Pryde
- 1984 Ross Macintyre
- 1985 Max Stevens
- 1986 Roger Harris
- 1987 Bruce Cunningham
- 1988 Bill Walker
- 1989 Richard Halstead
- 1990 Mo Wills
- 1991 Sandy Norman
- 1992 Bob Henderson
- 1993 Bob Struthers (posthumously)
- 1994 Tony Timmermans | John Roake, Bill Walker, Bob
  - | Henderson, Mark Aldridge,
- 1995 Wayne | Wilson (WGC Directors)
- 1996 Ann & Frank Gatland
- 1997 Dennis Crequer
- 1998 Peter Lyons & Ralph Gore
- 1999 Roger Read
- 2000 Gordon Scholes
- 2001 Ross Marfell
- 2002 Ruth Pryde
- 2003 Ian Finlayson
- 2004 Stewart Cain
- 2005 Gordon Hookings
- 2006 Ivan Evans
- 2007 Tom Anderson
- 2008 Trevor Atkins (posthumously)
- 2009 Jerry O'Neill
- 2010 Brian Chesterman
- 2011 George Rogers

#### The Friendship Cup

- 1986 Bill Walker
- 1987 Dave Prankerd
- 1988 Jim Rankin
- 1989 Theo Newfield
- 1990 Sandy Norman
- 1991 Jan Walker
- 1992 Rex Thomas
- 1993 Betty Cunningham
- 1994 Warren Spence
- 1995 World Championship volunteers
- 1996 Russell Thorne, Simon Casey
- & Steve Bell
- 1997 Gavin Wills
- 1998 Gordon Hookings
- 1999 Rex Kenny
- 2000 Roger Harris
- 2001 Brian Chesterman
- 2002 Malcolm & Roseann Walls
- 2003 Karen Morgan
- 2004 Tom Anderson
- 2005 Peter Chadwick & Gary Wakefield
- 2006 Yvonne Loader
- 2007 Trevor Terry
- 2008 Sue Wild
- 2009 Stephen Tollestrup
- 2010 Roger Read
- 2011 Warwick Bethwaite

2012	Yvonne Loader
2013	Terry Jones
2014	John Goddard
2015	Gavin Wills
2016	Martyn Cook
2017	Jim Bicknell
2018	David & Marion Moody
2019	Lex McPhail
2020	Karen Morgan
2021	Maurice Honey
2022	Brian Sharpe

- 2012 Bill & Jan Mace
- 2013 Tom Davies
- 2014 Mike Strathern
- 2015 Steve Wallace
- 2016 Grae Harrison
- 2017 Stewart Barton
- 2018 Brian Sharpe
- 2019 Kim Read
- 2020 Abbey Delore
- 2021 Tim Bromhead
- 2022 Mike & Joan Marra

# Building a Sustainable Membership

### COMMUNICATE

## COOPERATE

### AVIATE